May 2023 Market Stats

Month over Month All Residential Properties, All Prices

CLOSED SALES

AVERAGE SALE PRICE

CITY	May 2023	April 2023	% Change	May 2023	April 2023	% Change	May 2023	April 2023	% Change	May 2023	April 2023	% Change	May 2023	April 2023	% Change
Arroyo Grande	30	21	42.90%	\$1,102,926	\$1,204,011	-8.40%	33	23	43.50%	20	33	-39.40%	27	27	0
Atascadero	30	23	30.40%	\$883,631	\$837,381	5.50%	34	32	6.30%	39	23	69.60%	35	26	34.60%
Avila Beach	1	6	-83.30%	\$800,000	\$1,282,833	-37.60%	5	3	66.70%	2	4	-50.00%	3	6	-50.00%
Cambria	11	3	266.70%	\$1,321,273	\$898,667	47.00%	20	17	17.60%	10	11	-9.10%	12	7	71.40%
Cayucos	3	1	200.00%	\$1,324,000	\$1,325,000	-0.10%	17	13	30.80%	8	1	700.00%	11	3	266.70%
Creston	3	2	50.00%	\$792,585	\$1,142,000	-30.60%	4	8	-50.00%	2	2	0	0	3	-100.00%
Grover Beach	16	6	166.70%	\$632,181	\$917,833	-31.10%	7	9	-22.20%	6	15	-60.00%	6	6	0
Los Osos	13	9	44.40%	\$1,059,692	\$1,154,351	-8.20%	6	6	0	6	12	-50.00%	6	4	50.00%
Morro Bay	11	8	37.50%	\$1,026,477	\$1,119,875	-8.30%	24	16	50.00%	4	13	-69.20%	10	6	66.70%
Nipomo	28	14	100.00%	\$1,085,599	\$976,249	11.20%	19	22	-13.60%	23	26	-11.50%	22	30	-26.70%
Oceano	4	6	-33.30%	\$578,250	\$929,000	-37.80%	11	12	-8.30%	3	5	-40.00%	3	10	-70.00%
Paso Robles	61	33	84.80%	\$994,858	\$605,264	64.40%	84	77	9.10%	47	52	-9.60%	58	64	-9.40%
Pismo Beach	10	8	25.00%	\$1,422,990	\$1,384,925	2.70%	23	22	4.50%	10	11	-9.10%	11	13	-15.40%
San Luis Obispo	45	26	73.10%	\$1,062,355	\$1,067,342	-0.50%	38	33	15.20%	32	34	-5.90%	42	34	23.50%
San Miguel	0	1	-100.00%	0	\$480,000	-100.00%	8	5	60.00%	3	0	N/A	5	1	400.00%
Santa Margarita	1	0	N/A	\$690,000	0	N/A	9	10	-10.00%	4	2	100.00%	3	3	0
Templeton	7	6	16.70%	\$1,449,143	\$1,543,917	-6.10%	12	18	-33.30%	9	6	50.00%	6	7	-14.30%
SLO COUNTY	279	177	57.60%	\$1,025,167	\$985,725	4.00%	372	343	8.50%	235	253	-7.10%	270	255	5.90%
	AVERAGE DAYS ON MARKET			SOLD PRICE vs. LIST PRICE			SOLD PRICE vs. ORIGINAL LIST			MONTHS INVENTORY (SOLD)			MONTHS INVENTORY (PENDED)		
CITY	May 2023	April 2023	% Change	May 2023	April 2023	% Change	May 2023	April 2023	% Change	May 2023	April 2023	% Change	May 2023	April 2023	% Change
Arroyo Grande	17	29	-41.40%	100.44%	99.96%	0.50%	100.25%	98.82%	1.40%	1.1	1.1	0	1.7	0.7	142.90%
Atascadero	17	36	-52.80%	102.67%	103.63%	-0.90%	101.48%	102.35%	-0.90%	1.1	1.4	-21.40%	0.9	1.4	-35.70%
Avila Beach	4	63	-93.70%	100.13%	96.39%	3.90%	100.13%	90.39%	10.80%	5	0.5	900.00%	2.5	0.8	212.50%
Cambria	60	6	900.00%	96.65%	99.04%	-2.40%	91.48%	99.04%	-7.60%	1.8	5.7	-68.40%	2	1.5	33.30%
Cayucos	13	4	225.00%	101.09%	102.32%	-1.20%	101.09%	102.32%	-1.20%	5.7	13	-56.20%	2.1	13	-83.80%
Creston	29	15	93.30%	99.07%	96.90%	2.20%	98.29%	96.90%	1.40%	1.3	4	-67.50%	2	4	-50.00%
Grover Beach	34	36	-5.60%	101.81%	100.47%	1.30%	100.67%	97.88%	2.90%	0.4	1.5	-73.30%	1.2	0.6	100.00%
Los Osos	47	46	2.20%	99.62%	98.86%	0.80%	97.67%	81.27%	20.20%	0.5	0.7	-28.60%	1	0.5	100.00%
Morro Bay	54	56	-3.60%	102.19%	97.72%	4.60%	101.23%	95.38%	6.10%	2.2	2	10.00%	6	1.2	400.00%
Nipomo	25	35	-28.60%	100.69%	98.87%	1.80%	100.46%	97.50%	3.00%	0.7	1.6	-56.30%	0.8	0.8	0
Oceano	13	66	-80.30%	100.00%	98.79%	1.20%	100.22%	91.95%	9.00%	2.8	2	40.00%	3.7	2.4	54.20%
Paso Robles	22	60	-63.30%	97.23%	98.49%	-1.30%	96.98%	96.37%	0.60%	1.4	2.3	-39.10%	1.8	1.5	20.00%
Pismo Beach	24	23	4.30%	96.68%	100.68%	-4.00%	95.46%	99.70%	-4.30%	2.3	2.8	-17.90%	2.3	2	15.00%
San Luis Obispo	20	28	-28.60%	101.45%	100.66%	0.80%	99.90%	99.03%	0.90%	0.8	1.3	-38.50%	1.2	1	20.00%
San Miguel	0	3	-100.00%	0	106.90%	-100.00%	0	106.90%	-100.00%	0	5	-100.00%	2.7	0	N/A
Santa Margarita	1	0	N/A	100.00%	0	N/A	102.22%	0	N/A	9	0	N/A	2.3	5	-54.00%
Templeton	43	71	-39.40%	98.09%	100.99%	-2.90%	96.87%	99.84%	-3.00%	1.7	3	-43.30%	1.3	3	-56.70%
SLO COUNTY															

ACTIVE LISTINGS

Sotheby's

INTERNATIONAL REALTY

NEW LISTINGS

Richardson

PENDING LISTINGS

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May 2023 Market Stats

Year over Year All Residential Properties, All Prices

CLOSED SALES

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Ocean0 4 7 42.90% \$57.82.50 \$620.143 -68.09% 11 8 37.50% 3 10 -70.00% 3 11 -72.70% Pison Robets 61 57.3 15.10% \$994.858 \$800.857 24.20% 64.4 79 6.30% 407 62 -24.05% 613 12 63.30% San Luis Obipo 45 48. 4.300.00 0 53.05 11.00% 38 30 5.050% 32 42 2.30% 42.50% 5.050% Sant Margent 1 3 -66.70% \$600.00 \$71.333 -30.0% 3 7 5.050 3 42.90.0% 3 42.90.0% 3 42.90.0% 3 42.90.0% 3<.4	Morro Bay				\$1,026,477	\$1,101,074							-66.70%			11.10%
Paso Robies615315.09\$99.858\$800.8724.29984796.3094762-24.29653894-38.3036Pismo Beach1017-41.20%\$1.42.290\$1.40.7091.10%623146.30%5.0224-23.20%4272.803%San Luis Oblig4830.30510.00%8810-20.00%337-57.10%5555-00San Miguel04-90.00%578.00-10.00%8810-20.00%337-57.10%5550.057.800-00.00%8810-20.00%9044210.00%334-25.00%SLO COUNTY279289-35.0651.02.3020.50%372386-36.0%235312-24.0%270422-36.0%SLO COUNTY279289-35.0651.02.3020.50%372386-36.0%235312-24.0%20034-25.0%SLO COUNTY279289-35.0%51.02.3020.50%37238.0%13133.08%23.0%13133.08%SLO COUNTY279289-35.0%51.02.3020.50%10.02%10.02%10.05%13.013124.00%11128.0%113.0%133.0%133.0%133.0%133.0%133.0%133.0%13	Nipomo	28		64.70%	\$1,085,599	\$884,232	22.80%	19		-26.90%		19	21.10%		30	-26.70%
Pismo Beach 10 17 -H.20% S.H.422.99 S.H.402.079 1.60% 23 14 64.30% 10 14 28.05% 11 12 -B.30% Sam Magel 0 4 6.00.00% 0.000% S.S.000 10.000% 32 5.60% 32 42 2.3.0% 42 5.3.0% 5.0.0% 5.0.0% 32 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 2.3.0% 42 4.3.0% 42 4.3.0% 42 4.3.0% 42 4.3.0% 42 4.3.0% 42 4.3.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2 4.0.0% 4.2	Oceano	4	7	-42.90%	\$578,250	\$620,143	-6.80%	11	8	37.50%	3	10	-70.00%	3	11	-72.70%
San Luis Obisp4446.30%51.06.25551.198.58711.0%283656.0%32442.73.0%4425726.30%Santa Margeria10366.70%557.00030.00%1090044220.00%34257.00%Templeto711364.0%51.04.13331.05.09138.00%1220-40.00%971-47.10%16623-73.00%SLO COUNTY279289-53.0%51.02.51751.02.3070.05.0%37238.0%1220.091.047.10%166023-73.00%SLO COUNTY279289-53.0%51.02.51751.02.3070.05.0%57.00%38.0%1220.040.00%91.041.00%91.0%47.00%91.0% </th <th>Paso Robles</th> <th>61</th> <th>53</th> <th>15.10%</th> <th>\$994,858</th> <th>\$800,887</th> <th>24.20%</th> <th>84</th> <th>79</th> <th>6.30%</th> <th>47</th> <th>62</th> <th>-24.20%</th> <th>58</th> <th>94</th> <th>-38.30%</th>	Paso Robles	61	53	15.10%	\$994,858	\$800,887	24.20%	84	79	6.30%	47	62	-24.20%	58	94	-38.30%
Sam Mayel O 4 100.00% 0 573.00% 130 -00.00% 3 7 -571.0% 55 0 Sant Margarita 1 3 6.50% 550.000 571.333 -30.0% 9 9 0 4 2 100.00% 3 4.4 -25.00% Templeton 7 279 289 -35.0% 51.050.032.002.002 00.0% 372 386 -36.0% 232 e-24.00% 232 e-24.00% 23.0 e-25.00% 64.2 e-25.00% 67.2 23.02 e-20.0% 23.0 2.4.00% 67.0 <	Pismo Beach	10	17	-41.20%	\$1,422,990	\$1,400,709	1.60%	23	14	64.30%	10	14	-28.60%	11	12	-8.30%
Santa Margarita 1 3 66.0% \$\$690.00 \$\$11.333 3.0.0% 9 9 0 4 2 100.00% 3 4 25.00% Immpleton 7 11 36.00% \$\$1.025.00 38.00% 12 20 4.000% 9 17 4.710% 66 23 7.3.99% SLO COUNTY 279 289 3.50% \$1.025.07 \$1.020.302 0.50% 372 38 3.60% 235 312 2.4.0% 2.0 4.22 3.6.0% VER.	San Luis Obispo	45	48	-6.30%	\$1,062,355	\$1,198,587	-11.40%	38	36	5.60%	32	42	-23.80%	42	57	-26.30%
Templeton71136.40%\$1.49.143\$1.05.09138.00%122040.00%91747.07%662373.09%SLO COUNTY279289-3.50%\$1.025.167\$1.025.020.50%372386-3.60%235312-24.70%C70422-36.00%VERACE DATACOUNTYVERACE DATACOUNTYSOLD FRICE vs. LIST FRICESOLD FRICE vs. LISTSOLD FRICE vs. LISTMONTHS INVENTURSOLDMay 2023May 2022% ChangeMay 2023May 2024% ChangeMay 2023May 2023May 2024% ChangeMay 2023May 2023May 2023May 2024% ChangeMay 2023May 2024May 2024	San Miguel	0	4	-100.00%	0	\$578,000	-100.00%	8	10	-20.00%	3	7	-57.10%	5	5	0
SLO COUNTY 279 289 -3.50% \$1.02.5167 \$1.02.302 0.50% 372 386 -3.60% 235 312 -2.470% 270 422 -3.60% CITY May 2023 May 2022 % Change May 2023 May 2023 May 2022 % Change May 2023 May 2024 % Change	Santa Margarita	1	3	-66.70%	\$690,000	\$711,333	-3.00%	9	9	0	4	2	100.00%	3	4	-25.00%
AVERACE DAYS ON MARKET SOLD PRICE vs. LIST PRICE SOLD PRICE vs. ORIGINAL LIST MONTHIS INVENTORY (SOLD Montris INVENTORY (PENDED) CITY May 2023 May 2023 May 2023 May 2022 % Change May 2023	Templeton	7	11	-36.40%	\$1,449,143	\$1,050,091	38.00%	12	20	-40.00%	9	17	-47.10%	6	23	-73.90%
CITYMay 2023May 2022% ChangeMay 2023% May 2023<	SLO COUNTY	279	289	-3.50%	\$1,025,167	\$1,020,302	0.50%	372	386	-3.60%	235	312	-24.70%	270	422	-36.00%
CITYMay 2023May 2022% ChangeMay 2023% May 2023<			B 4142 0343		0.01 0 0			0.01 0 0010								
Arroyo Grande 17 16 6.3.0% 10.0.44% 10.0.42% 0.00% 10.0.25% 99.90% 0.40% 1.1 1.2 -8.30% 1.7 1.3 30.80% Atascadero 17 14 21.40% 102.67% 108.10% -5.00% 101.48% 106.41% -4.60% 1.1 0.8 37.50% 0.9 0.6 5.00% Avita Beach 4 8 -50.00% 100.13% 10.125% -1.10% 101.62% -5.70% 5 3.3 51.50% 2.5 4.3 -4.19% Cambra 13 -64.90% 101.09% 9.60% 5.20% 101.09% 9.33% 8.30% 5.7 3.2 7.800% 2.1 2.3 -5.00% Crower Beach 34 8 325.00% 101.8% 10.35% -1.70% 100.67% 10.13% 3.70% 0.5 1.1 -6.360% 1.2 1.2 6.00% Grover Beach 34 8 325.0% 10.18% 10.067%																
Atascadero 17 14 21.40% 102.67% 108.10% 5.00% 101.48% 106.41% -4.60% 1.11 0.8 37.50% 0.9 0.6 50.00% Avia Beach 4 8 50.00% 100.13% 101.25% 1.10% 100.13% 106.23% -5.70% 5.5 3.3 51.50% 2.5 4.3 -41.90% Cambria 600 12 40.00% 96.65% 52.0% 91.48% 101.86% -10.20% 1.8 2.1 -14.30% 2.2 2.3 -3.30% Cayucos 13 37 -64.90% 90.07% 94.44% 44.00% 98.29% 87.83% 12.50% 1.3 5 74.00% 2.1 2.3 -8.70% Grover Bach 34 8 32.50% 101.18% 103.57% 73.2% 74.00% 1.2 1.6 6.00% Morro Bay 54 16 23.55% 101.17% -2.10% 100.25% 103.9% 3.50% 0.5	CITY	May 2023	May 2022	% Change	May 2023	May 2022	% Change	May 2023	May 2022	% Change	May 2023	May 2022	% Change	May 2023	May 2022	% Change
Avila Beach48-50.00%100.13%101.25%-1.10%100.13%106.23%-5.70%53.351.50%2.54.3-41.90%Cambria66012400.00%96.65%102.61%-5.80%91.48%101.66%10.20%1.82.114.30%2.22.3-13.00%Cayucos1337-64.90%101.09%96.05%5.20%101.09%93.31%8.30%5.773.278.10%2.12.3-8.70%Creston29186-84.40%99.07%94.44%4.40%88.29%87.38%12.50%1.35-74.00%2.12.5-60.0%Grover Beach348325.00%101.81%103.57%1.70%100.67%100.59%0.10%0.50%0.13-54.50%1.1-54.50%1.1-91.0%Morro Bay541623.750%100.19%100.69%101.23%100.69%0.50%2.20.8175.0%60.956.70%Morro Bay541623.750%100.69%102.2%100.69%0.50%2.20.81.553.30%0.81.4-42.90%Morro Bay520.000%10.2%100.69%100.69%0.50%2.20.81.1154.50%3.30.81.4-42.90%Morro Bay520.000%10.7%2.60%100.62%100.69%2.60%1.41.55.70%1.83.33.50% </th <th>Arroyo Grande</th> <th></th> <th>16</th> <th>6.30%</th> <th>100.44%</th> <th>100.42%</th> <th>0.00%</th> <th>100.25%</th> <th>99.90%</th> <th>0.40%</th> <th>1.1</th> <th>1.2</th> <th>-8.30%</th> <th>1.7</th> <th>1.3</th> <th>30.80%</th>	Arroyo Grande		16	6.30%	100.44%	100.42%	0.00%	100.25%	99.90%	0.40%	1.1	1.2	-8.30%	1.7	1.3	30.80%
Cambria66012400.0096.65%102.61%-5.80%91.48%101.86%-10.20%1.812.1-14.30%2.22.3-13.00%Cayucs1337-64.90101.09%96.05%5.20%101.09%93.31%8.30%5.73.278.10%2.12.38.30%Creston29186-84.40%99.07%94.94%4.40%98.29%87.38%12.50%1.3574.00%2.12.3-66.00%Grover Beach348325.00%101.81%103.57%-1.70%100.67%10.59%0.10%0.41.1-63.60%1.11.3-64.00%1.1-91.0%Morro Bay5416237.50%102.19%100.69%1.50%101.39%-3.70%0.50%2.20.8175.00%1.11.1-91.0%Morro Bay552025.50%100.69%99.9%0.70%101.39%-3.70%0.50%2.20.8175.0%1.11.1-91.0%Morro Bay522025.50%100.69%99.9%0.70%101.39%-3.70%0.50%2.20.8175.0%1.11.1-91.0%Morro Bay522025.50%100.09%99.9%0.70%100.6%97.0%3.50%0.51%1.55.3.30%0.81.44.42.9%Moreo Bay222097.3%0.70%102.2%102.7%2.60%1.41.55.6	Atascadero	17	14	21.40%	102.67%	108.10%	-5.00%	101.48%	106.41%	-4.60%	1.1	0.8	37.50%	0.9	0.6	50.00%
Cayucos1337-64.90%101.09%96.05%5.20%101.09%93.31%8.30%5.73.278.10%2.12.3-8.70%Creston29186-84.40%99.07%94.94%4.40%98.29%87.38%12.50%1.1574.00%2560.00%Grover Beach3488325.00%101.81%103.57%-1.70%100.67%100.59%0.10%0.041.1-63.60%1.21.21.0Los Osos4713261.50%99.62%101.76%-2.10%97.67%101.39%-3.70%0.551.1-54.50%1.1-1.1-9.10%Morro Bay5416237.50%102.19%100.69%1.50%101.23%100.69%0.50%2.20.817.50%660.956.70%Niporo252025.00%100.69%99.99%0.70%101.23%100.69%0.50%2.20.817.50%0.81.4-42.90%Niporo252025.00%100.69%99.99%0.70%100.69%97.70%3.50%0.71.55.33%0.80.81.4.42.90%Paso Robles220.20.50%94.5%2.60%94.5%2.60%1.11.56%1.81.33.56%Paso Robles240.096.68%101.7%.44.0%99.9%2.60%2.60%1.611.5.60%2.61.8.3.1%3	Avila Beach	4	8	-50.00%	100.13%	101.25%	-1.10%	100.13%	106.23%	-5.70%	5	3.3	51.50%	2.5	4.3	-41.90%
Creston29186-84.40%99.07%94.94%4.40%98.29% 87.38% 12.50% 1.3 5 -74.00% 2 5 -60.0% Grover Beach348 325.00% 101.81% 103.57% 1.70% 100.67% 100.67% 0.10% 0.0% 0.4 1.1 -63.60% 1.2 1.2 0.0% Los Oso4713 261.50% 99.62% 101.76% 2.10% 97.67% 101.39% 3.70% 0.05 1.1 -54.50% 1.1 1.1 -9.10% Morro Bay5416 237.50% 102.19% 100.69% 1.50% 10.50% 0.50% 2.2 0.8 175.00% 1.1 -9.10% Morro Bay5416 237.50% 100.69% 100.69% 101.23% 100.69% 0.50% 2.2 0.8 175.00% 1.1 1.1 -9.10% Morro Bay5416 237.50% 100.69% 100.69% 100.69% 100.69% 0.50% 2.2 0.8 175.00% 0.8 0.8 1.4 42.90% Morro Bay2520 25.00% 100.69% 0.00% 100.69% 0.50% 0.50% 2.2 0.8 1.1 15.50% 0.8 1.4 42.90% Morro Bay2240 -45.00% 100.00% 102.70% -26.0% 102.70% 2.20% 2.50% 1.1 15.50% 1.8 1.3 3.65% Paso Robles2	Cambria	60	12	400.00%	96.65%	102.61%	-5.80%	91.48%	101.86%	-10.20%	1.8	2.1	-14.30%	2	2.3	-13.00%
Grover Beach348325.000101.81%103.57%1.70%100.67%100.59%0.10%0.41.1-63.60%1.21.21.20Los Oso4713261.50%99.62%101.76%2.10%97.67%101.39%-3.70%0.50%2.20.8175.0%1.11.19.10%Morro Bay5416237.50%102.19%100.69%1.50%101.23%100.69%0.50%2.20.8175.0%1.60.9566.70%Nipomo252025.00%100.69%99.99%0.70%100.69%97.07%3.50%0.71.55.33.0%0.81.44.42.90%Oceano13130.0100.00%102.7%2.60%100.27%102.7%2.40%2.81.1154.50%3.60%1.83.85.0%Paso Robles2240-450.0%97.23%101.75%-44.40%96.8%94.52%2.60%1.41.56.77%1.83.85.0%Paso Robles242020.00%96.8%100.3%94.52%2.60%1.41.56.77%1.83.85.0%Paso Robles242020.00%96.8%103.7%95.4%97.5%2.20%0.88.85.0%1.33.80%Paso Robles242020.00%96.8%103.7%94.4%94.2%1.494.2%1.33.80%San Luis Obiso20912.2%100.0	Cayucos	13	37	-64.90%	101.09%	96.05%	5.20%	101.09%	93.31%	8.30%	5.7	3.2	78.10%		2.3	-8.70%
Los Osos4713261.50%99.62%101.76%-2.10%97.67%101.39%-3.70%0.0.51.1-54.50%111-9.10%Morro Bay5416237.50%102.19%100.69%1.50%101.23%100.69%0.50%2.20.8175.00%660.9566.70%Nipom252025.00%100.69%99.99%0.70%100.46%97.70%3.50%0.71.55.33.0%0.881.4-42.90%Ocean1313100.00%102.70%2.60%100.20%102.70%2.60%0.71.5<	Creston	29	186	-84.40%	99.07%	94.94%	4.40%	98.29%	87.38%	12.50%	1.3	5	-74.00%	2	5	-60.00%
Morro Bay 54 16 237.5% 102.1% 100.6% 1.5% 101.2% 100.6% 0.5% 2.2 0.8 175.0% 66 0.9 566.7% Nipomo 25 20 25.0% 100.6% 99.9% 0.7% 100.4% 97.0% 3.5% 0.7 1.5 -53.3% 0.8 1.6 0.9 566.7% Oceano 13 13 0 100.6% 99.9% 0.7% 100.4% 97.0% 3.5% 0.7 1.5 -53.3% 0.8 1.4 -42.9% Paso Robles 22 40 45.0% 100.0% 102.7% -2.6% 102.7% -2.4% 2.6% 1.4 1.5 -6.7% 1.8 1.3 38.5% Paso Robles 22 40 -45.0% 97.2% 101.7% -4.4% 96.9% 94.5% 2.6% 1.4 1.5 -6.7% 1.8 1.3 38.5% Paso Robles 22 40 -45.0% 97.2% 101.7% -4.4% 96.9% 94.5% 2.6% 1.4 1.5 -6.7% 1.8 1.3 38.5% Paso Robles 22 40 -45.0% 97.2% 101.7% -4.4% 96.9% 97.5% -2.2% 2.6% 1.4 1.5 -6.7% 1.8 1.3 30.0% San Luis Obispo 20 9 102.7% 100.7% 99.9% 104.2% 91.0% 10.0% 10.0% 10.2% 100.0% 100.0% 10	Grover Beach	34	8	325.00%	101.81%	103.57%	-1.70%	100.67%	100.59%	0.10%	0.4	1.1	-63.60%	1.2	1.2	0
Nipono 25 20 25000 100.690 99.990 0.700 100.460 97.070 3.500 0.7 1.5 -53.300 0.8 1.4 -42.900 Oceano 13 13 0 100.000 102.700 -2.600 100.220 102.700 -2.400 2.8 1.1 154.500 0.8 1.4 -42.900 Paso Robles 22 40 -45.000 97.230 101.750 -2.600 100.220 102.700 -2.400 2.8 1.1 154.500 0.8 1.4 -42.900 Paso Robles 22 40 -45.000 97.230 101.750 -2.600 100.220 2.600 1.4 1.5 -6.700 1.8 1.3 38.500 Pismo Beach 24 20 20.000 96.680 100.360 -3.700 95.460 97.576 -2.200 2.3 0.8 187.500 2.3 1.8 1.3 38.500 San Luis Obispo 200 9 122.200 101.450 104.737 -3.100 99.900 104.270 -4.200 0.8 0.8 0.8 0.0 0.12 0.9 33.300 San Luis Obispo 00 50 -100.000 100.870 -100.000 103.030 -100.000 0.8 0.8 0.8 0.0 0.2 1.4 92.900 Santa Margarita 11 64 -98.400 100.000 97.980 21.00 102.270 108.000 100.000	Los Osos		13			101.76%	-2.10%	97.67%	101.39%	-3.70%						-9.10%
Oceano13130100.00%102.70%-2.60%100.22%102.70%-2.40%2.81.1154.50%3.70.8362.50%Paso Robles2240-45.00%97.23%101.75%-4.40%96.98%94.52%2.60%1.41.5-6.70%1.81.338.50%Pismo Beach242020.00%96.68%100.36%-3.70%95.46%97.57%-2.20%2.30.8187.50%2.31.81.338.50%San Luis Obispo209122.20%101.45%104.73%-3.10%99.90%104.27%-4.20%0.80.80.80.120.933.30%San Luis Obispo209122.20%101.45%104.73%-3.10%99.90%104.27%-4.20%0.80.80.80.21.20.933.30%San Miguel050-100.00%97.98%2.10%102.22%96.87%5.50%93200.00%2.34.54.84.84.84.89%Templeton4312258.30%98.09%107.93%-9.10%96.87%109.62%-11.60%1.71.8-5.60%1.31.28.30%	Morro Bay	-	16	237.50%	102.19%	100.69%	1.50%	101.23%	100.69%	0.50%		0.8	175.00%	6	0.9	566.70%
Paso Robles 22 40 -45.00% 97.23% 101.75% -4.40% 96.98% 94.52% 2.60% 1.4 1.5 -6.70% 1.8 1.3 38.50% Pismo Beach 24 20 20.00% 96.68% 100.36% -3.70% 95.46% 97.57% -2.20% 2.3 0.8 187.50% 2.3 1 38.50% San Luis Obispo 20 9 122.20% 101.45% 104.73% -3.10% 99.90% 104.27% -4.20% 0.8 0.8 0.0 1.2 0.9 33.30% San Luis Obispo 20 9 122.20% 101.45% 104.73% -3.10% 99.90% 104.27% -4.20% 0.8 0.8 0.8 0.12 0.9 33.30% San Miguel 0 50 -100.00% 100.87% -100.00% 103.33% -100.00% 0.8 0.8 0.2 1.4 92.90% Santa Margarita 14 64 98.09% 107.93% -2.10%	Nipomo	25	20	25.00%	100.69%	99.99%	0.70%	100.46%	97.07%	3.50%	0.7	1.5	-53.30%	0.8	1.4	-42.90%
Pismo Beach 24 20 20.000 96.68% 100.36% -3.70% 95.46% 97.57% -2.20% 2.3 0.8 187.50% 2.3 1 130.00% San Luis Obispo 20 9 122.20% 101.45% 104.73% -3.10% 99.90% 104.27% -4.20% 0.8 0.8 0.0 1.2 0.9 33.30% San Miguel 0 50 -100.00% 100.87% -100.00% 0 103.03% -100.00% 0 2.5 -100.00% 2.7 1.4 92.90% Santa Margarita 1 64 -98.40% 100.00% 97.98% 2.10% 102.22% 96.87% 5.50% 9 3 200.00% 2.3 4.5 48.90% Templeton 43 12 258.30% 98.09% 107.93% -9.10% 96.87% 5.50% 1.7 1.8 -5.60% 1.3 1.2 8.30%	Oceano	13	13	0	100.00%	102.70%	-2.60%	100.22%	102.70%	-2.40%	2.8	1.1	154.50%	3.7	0.8	362.50%
San Luis Obispo 20 9 122.20% 101.45% 104.73% -3.10% 99.90% 104.27% -4.20% 0.8 0.8 0 1.2 0.9 33.30% San Miguel 0 50 -100.00% 100.87% -100.00% 103.33% -100.00% 0 2.5 -100.00% 2.7 1.4 92.90% Santa Margarita 11 64 -98.40% 100.00% 97.98% 2.10% 102.22% 96.87% 5.50% 9 3 200.00% 2.3 4.5 -48.90% Templeton 43 12 258.30% 98.09% 107.93% -9.10% 96.87% 5.50% 1.7 1.8 -5.60% 1.3 1.2 8.30%	Paso Robles		40	-45.00%	97.23%	101.75%	-4.40%	96.98%	94.52%	2.60%	1.4	1.5	-6.70%	1.8	1.3	38.50%
San Miguel 0 50 -100.00% 100.87% -100.00% 103.33% -100.00% 0 2.5 -100.00% 2.7 1.4 92.90% Santa Margarita 1 64 -98.40% 100.00% 97.98% 2.10% 102.22% 96.87% 5.50% 9 3 200.00% 2.3 4.5 -48.90% Templeton 43 12 258.30% 107.93% -9.10% 96.87% 10.62% -11.60% 1.7 1.8 -5.60% 1.3 1.2 8.30%	Pismo Beach	24	20	20.00%	96.68%	100.36%	-3.70%	95.46%	97.57%	-2.20%	2.3	0.8	187.50%	2.3	1	130.00%
Santa Margarita 1 64 -98.40% 100.00% 97.98% 2.10% 102.22% 96.87% 5.50% 9 3 200.00% 2.3 4.5 -48.90% Templeton 43 12 258.30% 90.09% 107.93% -9.10% 96.87% 109.62% -11.60% 1.7 1.8 -5.60% 1.3 1.2 8.30%	San Luis Obispo	20	9	122.20%	101.45%	104.73%	-3.10%	99.90%	104.27%	-4.20%	0.8	0.8	0	1.2	0.9	33.30%
Templeton 43 12 258.30% 98.09% 107.93% -9.10% 96.87% 109.62% -11.60% 1.7 1.8 -5.60% 1.3 1.2 8.30%																
	San Miguel	0	50	-100.00%	0	100.87%	-100.00%	0	103.03%	-100.00%	0	2.5	-100.00%	2.7	1.4	92.90%
SLO COUNTY 27 21 28.60% 99.67% 102.63% -2.90% 98.64% 100.86% -2.20% 1.3 1.3 0.00% 1.6 1.2 33.30%	_	-														
	Santa Margarita	1	64	-98.40%	100.00%	97.98%	2.10%	102.22%	96.87%	5.50%	9	3	200.00%	2.3	4.5	-48.90%

ACTIVE LISTINGS

AVERAGE SALE PRICE

Sotheby's

INTERNATIONAL REALTY

NEW LISTINGS

Richardson

PENDING LISTINGS

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