June 2023 Market Stats

Month over Month All Residential Properties, All Prices



	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PENI	DING LISTI	NGS	NEW LISTINGS		
CITY	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change
Arroyo Grande	22	30	-26.70%	\$1,318,052	\$1,102,926	19.50%	28	33	-15.20%	21	20	5.00%	22	29	-24.10%
Atascadero	23	30	-23.30%	\$761,054	\$883,631	-13.90%	29	34	-14.70%	38	33	15.20%	21	42	-50.00%
Avila Beach	5	1	400.00%	\$1,705,000	\$800,000	113.10%	8	5	60.00%	4	1	300.00%	5	4	25.00%
Cambria	13	11	18.20%	\$965,591	\$1,321,273	-26.90%	19	20	-5.00%	10	10	0	8	13	-38.50%
Cayucos	6	3	100.00%	\$1,561,859	\$1,324,000	18.00%	18	17	5.90%	9	8	12.50%	9	12	-25.00%
Creston	1	3	-66.70%	\$810,000	\$792,585	2.20%	7	4	75.00%	0	2	-100.00%	3	0	N/A
Grover Beach	10	16	-37.50%	\$684,890	\$632,181	8.30%	9	7	28.60%	12	6	100.00%	15	7	114.30%
Los Osos	6	13	-53.80%	\$1,165,833	\$1,059,692	10.00%	10	6	66.70%	5	6	-16.70%	8	6	33.30%
Morro Bay	7	11	-36.40%	\$941,143	\$1,026,477	-8.30%	19	24	-20.80%	12	4	200.00%	12	10	20.00%
Nipomo	22	28	-21.40%	\$991,479	\$1,085,599	-8.70%	21	19	10.50%	15	21	-28.60%	17	24	-29.20%
Oceano	3	4	-25.00%	\$585,000	\$578,250	1.20%	9	11	-18.20%	6	3	100.00%	6	5	20.00%
Paso Robles	43	61	-29.50%	\$651,253	\$994,858	-34.50%	74	84	-11.90%	64	47	36.20%	54	62	-12.90%
Pismo Beach	13	10	30.00%	\$1,239,423	\$1,422,990	-12.90%	23	23	0	10	9	11.10%	11	11	0
San Luis Obispo	32	45	-28.90%	\$1,320,406	\$1,062,355	24.30%	43	38	13.20%	35	33	6.10%	34	47	-27.70%
San Miguel	3	0	N/A	\$766,667	0	N/A	7	8	-12.50%	4	2	100.00%	1	5	-80.00%
Santa Margarita	4	1	300.00%	\$1,254,000	\$690,000	81.70%	7	9	-22.20%	3	4	-25.00%	1	3	-66.70%
Templeton	9	7	28.60%	\$1,183,889	\$1,449,143	-18.30%	16	12	33.30%	11	7	57.10%	14	6	133.30%
SLO COUNTY	227	279	-18.60%	\$1,006,630	\$1,025,167	-1.80%	369	372	-0.80%	266	223	19.30%	252	296	-14.90%
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	AVERAGE	E DAYS ON M	MARKET	SOLD PR	RICE vs. LIST	PRICE	SOLD PRIC	CE vs. ORIGI	NAL LIST	MONTHS	INVENTOR	Y (SOLD)	MONTHS IN	NVENTORY	(PENDED)
СІТҮ	AVERAGE	E DAYS ON M	MARKET % Change	SOLD PR	RICE vs. LIST May 2023	PRICE % Change	SOLD PRIC	CE vs. ORIGI May 2023	NAL LIST % Change	MONTHS June 2023	INVENTOR May 2023	Y (SOLD) % Change	MONTHS IN	NVENTORY May 2023	(PENDED) % Change
CITY Arroyo Grande												/			
	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change
Arroyo Grande	June 2023 31	May 2023	% Change 82.40%	June 2023 103.13%	May 2023 100.44%	% Change 2.70%	June 2023 102.40%	May 2023 100.25%	% Change 2.10%	June 2023 1.3	May 2023	% Change 18.20%	June 2023 1.3	May 2023	% Change -23.50%
Arroyo Grande Atascadero	June 2023 31 9	May 2023 17 17	% Change 82.40% -47.10%	June 2023 103.13% 102.01%	May 2023 100.44% 102.67%	% Change 2.70% -0.60%	June 2023 102.40% 101.16%	May 2023 100.25% 101.48%	% Change 2.10% -0.30%	June 2023 1.3 1.3	May 2023 1.1 1.1	% Change 18.20% 18.20%	June 2023 1.3 0.8	May 2023 1.7	% Change -23.50% -20.00%
Arroyo Grande Atascadero Avila Beach	June 2023 31 9 7	May 2023 17 17 4	% Change 82.40% -47.10% 75.00%	June 2023 103.13% 102.01% 99.12%	May 2023 100.44% 102.67% 100.13%	% Change 2.70% -0.60% -1.00%	June 2023 102.40% 101.16% 99.12%	May 2023 100.25% 101.48% 100.13%	% Change 2.10% -0.30% -1.00%	June 2023 1.3 1.3 1.6	May 2023 1.1 1.1 5	% Change 18.20% 18.20% -68.00%	June 2023 1.3 0.8 2	May 2023 1.7 1 5	% Change -23.50% -20.00% -60.00%
Arroyo Grande Atascadero Avila Beach Cambria	June 2023 31 9 7 66	May 2023 17 17 4 60	% Change 82.40% -47.10% 75.00% 10.00%	June 2023 103.13% 102.01% 99.12% 96.25%	May 2023 100.44% 102.67% 100.13% 96.65%	% Change 2.70% -0.60% -1.00% -0.40%	June 2023 102.40% 101.16% 99.12% 89.19%	May 2023 100.25% 101.48% 100.13% 91.48%	% Change 2.10% -0.30% -1.00% -2.50%	June 2023 1.3 1.3 1.6 1.5	May 2023 1.1	% Change 18.20% 18.20% -68.00% -16.70%	June 2023 1.3 0.8 2 1.9	1.7 1 5 2	% Change -23.50% -20.00% -60.00% -5.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	June 2023 31 9 7 66 97	May 2023 17 17 4 60 13	% Change 82.40% -47.10% 75.00% 10.00% 646.20%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09%	% Change 2.70% -0.60% -1.00% -0.40% -1.40%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09%	% Change 2.10% -0.30% -1.00% -2.50% -4.90%	June 2023 1.3 1.3 1.6 1.5	May 2023 1.1 1.1 5 1.8 5.7	% Change 18.20% 18.20% -68.00% -16.70% -47.40%	1.3 0.8 2 1.9	1.7 1 5 2 2.1	% Change -23.50% -20.00% -60.00% -5.00% -4.80%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	June 2023 31 9 7 66 97 15	May 2023 17 17 4 60 13 29	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07%	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29%	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10%	1.3 1.3 1.6 1.5 3	May 2023 1.1 1.1 5 1.8 5.7 1.3	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50%	1.3 0.8 2 1.9 2	May 2023 1.7 1 5 2 2.1 2	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	June 2023 31 9 7 66 97 15 24	May 2023 17 17 4 60 13 29 34	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81%	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30% -0.90%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67%	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00%	1.3 1.3 1.6 1.5 3 7 0.9	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00%	1.3 0.8 2 1.9 2 0	May 2023 1.7 1 5 2 2.1 2 1.2	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00% -33.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	June 2023 31 9 7 66 97 15 24 9	May 2023 17 17 4 60 13 29 34 47	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40% -80.90%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81% 99.62%	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30% -0.90% 2.60%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67% 97.67%	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00% 2.10%	June 2023 1.3 1.6 1.5 3 7 0.9 1.7	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4 0.5	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00% 240.00%	June 2023 1.3 0.8 2 1.9 2 0 0.8	May 2023 1.7 1 5 2 2.1 2 1.2 1	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	June 2023 31 9 7 66 97 15 24 9 14	May 2023 17 17 4 60 13 29 34 47 54	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40% -80.90% -74.10%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81% 99.62% 102.19%	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30% -0.90% 2.60%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67% 97.67% 101.23%	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00% 2.10% 3.90%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4 0.5 2.2	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00% 240.00% 22.70%	1.3 0.8 2 1.9 2 0 0.8 2 1.19	May 2023 1.7 1 5 2 2.1 2 1.2 1 6	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00% -33.30% 100.00% -73.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	June 2023 31 9 7 66 97 15 24 9 14 17 16 29	May 2023 17 17 4 60 13 29 34 47 54 25 13 22	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40% -80.90% -74.10% -32.00% 23.10% 31.80%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81% 99.62% 102.19% 100.69%	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30% -0.90% 2.60% 2.90% -0.50%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67% 97.67% 101.23% 100.46%	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00% 2.10% 3.90% -0.30%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4 0.5 2.2 0.7 2.8 1.4	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00% 240.00% 22.70% 42.90%	1.3 0.8 2 1.9 2 0 0.8 2 1.1 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9	May 2023 1.7 1 5 2 2.1 2 1.2 1 6 0.9	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00% -33.30% 100.00% -73.30% 55.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	June 2023 31 9 7 66 97 15 24 9 14 17 16	May 2023 17 17 4 60 13 29 34 47 54 25 13	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40% -80.90% -74.10% -32.00% 23.10%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81% 99.62% 102.19% 100.69% 100.00%	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30% -0.90% 2.60% 2.90% -0.50% -1.40%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67% 97.67% 101.23% 100.46% 100.22%	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00% 2.10% 3.90% -0.30% -4.30%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4 0.5 2.2 0.7 2.8	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00% 240.00% 22.70% 42.90% 7.10%	1.3 0.8 2 1.9 2 0 0.8 2 1.1 1.9 2 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9	May 2023 1.7 1 5 2 2.1 2 1.2 1 6 0.9 3.7	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00% -33.30% 100.00% -73.30% 55.60% -59.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	June 2023 31 9 7 66 97 15 24 9 14 17 16 29 37 24	May 2023 17 17 4 60 13 29 34 47 54 25 13 22	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40% -80.90% -74.10% -32.00% 23.10% 31.80%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65% 100.51%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81% 99.62% 102.19% 100.69% 100.00% 97.23%	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30% -0.90% 2.60% 2.90% -0.50% -1.40% 3.40%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95% 99.86%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67% 97.67% 101.23% 100.46% 100.22% 96.98%	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00% 2.10% 3.90% -0.30% -4.30% 3.00%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4 0.5 2.2 0.7 2.8 1.4	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00% 240.00% 22.70% 42.90% 7.10% 21.40%	1.3 0.8 2 1.9 2 0 0.8 2 1.1 1.5 1.2	May 2023 1.7 1 5 2 2.1 2 1.2 1 6 0.9 3.7 1.8	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00% -33.30% 100.00% -73.30% -59.50% -33.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	June 2023 31 9 7 66 97 15 24 9 14 17 16 29 37 24 17	May 2023 17 17 4 60 13 29 34 47 54 25 13 22 24	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40% -80.90% -74.10% -32.00% 23.10% 31.80% 54.20%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65% 100.51% 99.75%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81% 99.62% 100.09% 100.00% 97.23% 96.68% 101.45% 0	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30% -0.90% 2.60% 2.90% -0.50% -1.40% 3.40% 3.20%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95% 99.86% 97.07%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67% 97.67% 101.23% 100.46% 100.22% 96.98% 95.46% 99.90% 0	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00% 2.10% 3.90% -0.30% -4.30% 3.00% 1.70%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7 1.8 1.3 2.3	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4 0.5 2.2 0.7 2.8 1.4 2.3	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00% 240.00% 22.70% 42.90% 7.10% 21.40% -21.70%	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4 1.5 1.2 2.3	May 2023 1.7 1 5 2 2.1 2 1.2 1 6 0.9 3.7 1.8 2.6 1.2 4	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00% -33.30% 100.00% -73.30% -55.60% -59.50% -33.30% -11.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	June 2023 31 9 7 66 97 15 24 9 14 17 16 29 37 24	May 2023 17 17 4 60 13 29 34 47 54 25 13 22 24 20	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40% -80.90% -74.10% -32.00% 23.10% 31.80% 54.20% 20.00%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65% 100.51% 99.75% 99.79%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81% 99.62% 102.19% 100.69% 100.00% 97.23% 96.68% 101.45%	% Change 2.70% -0.60% -1.00% -0.40% -1.40% 2.30% -0.90% 2.60% 2.90% -0.50% -1.40% 3.40% 3.20% -1.60%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95% 99.86% 97.07% 96.68%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67% 97.67% 101.23% 100.46% 100.22% 96.98% 95.46% 99.90%	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00% 2.10% 3.90% -0.30% -4.30% 3.00% 1.70% -3.20%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7 1.8 1.3	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4 0.5 2.2 0.7 2.8 1.4 2.3 0.8	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00% 240.00% 22.70% 42.90% 7.10% 21.40% -21.70% 62.50%	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4 1.5 1.2 2.3 1.2	May 2023 1.7 1 5 2 2.1 2 1.2 1 6 0.9 3.7 1.8 2.6 1.2	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00% -33.30% 100.00% -73.30% 55.60% -59.50% -33.30% -11.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	June 2023 31 9 7 66 97 15 24 9 14 17 16 29 37 24 17	May 2023 17 17 4 60 13 29 34 47 54 25 13 22 24 20 0	% Change 82.40% -47.10% 75.00% 10.00% 646.20% -48.30% -29.40% -80.90% -74.10% -32.00% 23.10% 31.80% 54.20% 20.00% N/A	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65% 100.51% 99.75% 99.79%	May 2023 100.44% 102.67% 100.13% 96.65% 101.09% 99.07% 101.81% 99.62% 100.09% 100.00% 97.23% 96.68% 101.45% 0	% Change 2.70% -0.60% -1.00% -1.40% 2.30% -0.90% 2.60% 2.90% -0.50% -1.40% 3.40% 3.20% -1.60% N/A	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95% 99.86% 97.07% 96.68% 97.79%	May 2023 100.25% 101.48% 100.13% 91.48% 101.09% 98.29% 100.67% 97.67% 101.23% 100.46% 100.22% 96.98% 95.46% 99.90% 0	% Change 2.10% -0.30% -1.00% -2.50% -4.90% 3.10% -2.00% 2.10% 3.90% -0.30% -4.30% 3.00% 1.70% -3.20% N/A	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7 1.8 1.3 2.3	May 2023 1.1 1.1 5 1.8 5.7 1.3 0.4 0.5 2.2 0.7 2.8 1.4 2.3 0.8 0	% Change 18.20% 18.20% -68.00% -16.70% -47.40% 438.50% 125.00% 240.00% 22.70% 42.90% 7.10% 21.40% -21.70% 62.50% N/A	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4 1.5 1.2 2.3 1.2 1.8	May 2023 1.7 1 5 2 2.1 2 1.2 1 6 0.9 3.7 1.8 2.6 1.2 4	% Change -23.50% -20.00% -60.00% -5.00% -4.80% -100.00% -33.30% 100.00% -73.30% -59.50% -33.30% -11.50% 0

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June 2023 Market Stats

Year over Year All Residential Properties, All Prices



	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PENI	DING LISTI	NGS	NEW LISTINGS		
CITY	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change
Arroyo Grande	22	31	-29.00%	\$1,318,052	\$1,108,500	18.90%	28	42	-33.30%	21	24	-12.50%	22	32	-31.30%
Atascadero	23	42	-45.20%	\$761,054	\$842,386	-9.70%	29	42	-31.00%	38	26	46.20%	21	48	-56.30%
Avila Beach	5	4	25.00%	\$1,705,000	\$1,977,050	-13.80%	8	14	-42.90%	4	2	100.00%	5	5	0
Cambria	13	12	8.30%	\$965,591	\$995,642	-3.00%	19	24	-20.80%	10	11	-9.10%	8	15	-46.70%
Cayucos	6	8	-25.00%	\$1,561,859	\$1,531,675	2.00%	18	15	20.00%	9	5	80.00%	9	6	50.00%
Creston	1	2	-50.00%	\$810,000	\$1,524,000	-46.90%	7	6	16.70%	0	0	N/A	3	3	0
Grover Beach	10	12	-16.70%	\$684,890	\$690,450	-0.80%	9	17	-47.10%	12	17	-29.40%	15	20	-25.00%
Los Osos	6	14	-57.10%	\$1,165,833	\$1,025,260	13.70%	10	22	-54.50%	5	9	-44.40%	8	18	-55.60%
Morro Bay	7	11	-36.40%	\$941,143	\$1,224,364	-23.10%	19	19	0	12	7	71.40%	12	20	-40.00%
Nipomo	22	20	10.00%	\$991,479	\$1,045,977	-5.20%	21	44	-52.30%	15	21	-28.60%	17	43	-60.50%
Oceano	3	8	-62.50%	\$585,000	\$821,125	-28.80%	9	9	0	6	4	50.00%	6	7	-14.30%
Paso Robles	43	56	-23.20%	\$651,253	\$810,967	-19.70%	74	99	-25.30%	64	50	28.00%	54	86	-37.20%
Pismo Beach	13	9	44.40%	\$1,239,423	\$1,604,017	-22.70%	23	16	43.80%	10	6	66.70%	11	16	-31.30%
San Luis Obispo	32	35	-8.60%	\$1,320,406	\$1,189,631	11.00%	43	49	-12.20%	35	39	-10.30%	34	52	-34.60%
San Miguel	3	7	-57.10%	\$766,667	\$676,000	13.40%	7	11	-36.40%	4	4	0	1	6	-83.30%
Santa Margarita	4	2	100.00%	\$1,254,000	\$650,000	92.90%	7	9	-22.20%	3	2	50.00%	1	4	-75.00%
Templeton	9	13	-30.80%	\$1,183,889	\$1,247,494	-5.10%	16	19	-15.80%	11	10	10.00%	14	11	27.30%
SLO COUNTY	227	294	-22.80%	\$1,006,630	\$1,010,654	-0.40%	369	481	-23.30%	266	243	9.50%	252	400	-37.00%
	AVERAGE	E DAYS ON M	IARKET	SOLD PI	RICE vs. LIST	PRICE	SOLD PRIC	CE vs. ORIGI	NAL LIST	MONTHS	INVENTOR	Y (SOLD)	MONTHS IN	NVENTORY	(PENDED)
СІТУ	AVERAGE	E DAYS ON M May 2023	IARKET % Change	SOLD PI	RICE vs. LIST		SOLD PRIC	CE vs. ORIGI May 2023	NAL LIST % Change	MONTHS June 2023	INVENTOR May 2023	Y (SOLD)	MONTHS IN	NVENTORY May 2023	(PENDED) % Change
CITY Arroyo Grande						PRICE % Change 1.80%									
_	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change	June 2023	May 2023	% Change
Arroyo Grande	June 2023 31	May 2023 19	% Change 63.20%	June 2023 103.13%	May 2023 101.32%	% Change 1.80%	June 2023 102.40%	May 2023 100.58%	% Change 1.80%	June 2023 1.3	May 2023 1.4	% Change -7.10%	June 2023 1.3	May 2023	% Change -27.80%
Arroyo Grande Atascadero	June 2023 31 9	May 2023 19 9	% Change 63.20% 0	June 2023 103.13% 102.01%	May 2023 101.32% 103.65%	% Change 1.80% -1.60%	June 2023 102.40% 101.16%	May 2023 100.58% 100.95%	% Change 1.80% 0.20%	June 2023 1.3 1.3	May 2023 1.4 1	% Change -7.10% 30.00%	June 2023 1.3 0.8	May 2023 1.8 1.6	% Change -27.80% -50.00%
Arroyo Grande Atascadero Avila Beach	June 2023 31 9 7	May 2023 19 9 9	% Change 63.20% 0 -22.20%	June 2023 103.13% 102.01% 99.12%	May 2023 101.32% 103.65% 100.28%	% Change 1.80% -1.60% -1.20%	June 2023 102.40% 101.16% 99.12%	May 2023 100.58% 100.95% 99.03%	% Change 1.80% 0.20% 0.10%	June 2023 1.3 1.3 1.6	May 2023 1.4 1 3.5	% Change -7.10% 30.00% -54.30%	June 2023 1.3 0.8 2	May 2023 1.8 1.6 7	% Change -27.80% -50.00% -71.40%
Arroyo Grande Atascadero Avila Beach Cambria	June 2023 31 9 7 66	May 2023 19 9 9 22	% Change 63.20% 0 -22.20% 200.00%	June 2023 103.13% 102.01% 99.12% 96.25%	May 2023 101.32% 103.65% 100.28% 99.35%	% Change 1.80% -1.60% -1.20% -3.10%	June 2023 102.40% 101.16% 99.12% 89.19%	May 2023 100.58% 100.95% 99.03% 98.77%	% Change 1.80% 0.20% 0.10% -9.70%	June 2023 1.3 1.3 1.6 1.5	1.4 1 3.5 2	% Change -7.10% 30.00% -54.30% -25.00%	June 2023 1.3 0.8 2 1.9	1.8 1.6 7 2.2	% Change -27.80% -50.00% -71.40% -13.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	June 2023 31 9 7 66 97	May 2023 19 9 9 22 77	% Change 63.20% 0 -22.20% 200.00% 26.00%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12%	% Change 1.80% -1.60% -1.20% -3.10% 2.60%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88%	% Change 1.80% 0.20% 0.10% -9.70% 1.30%	1.3 1.3 1.6 1.5	May 2023 1.4 1 3.5 2 1.9	% Change -7.10% 30.00% -54.30% -25.00% 57.90%	June 2023 1.3 0.8 2 1.9	1.8 1.6 7 2.2 3	% Change -27.80% -50.00% -71.40% -13.60% -33.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	June 2023 31 9 7 66 97 15	May 2023 19 9 9 22 77 10	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90%	1.3 1.3 1.6 1.5 3	1.4 1 3.5 2 1.9	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30%	1.3 0.8 2 1.9 2	1.8 1.6 7 2.2 3	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	June 2023 31 9 7 66 97 15 24	May 2023 19 9 9 22 77 10 17	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90%	1.3 1.3 1.6 1.5 3 7	1.4 1 3.5 2 1.9 3	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70%	June 2023 1.3 0.8 2 1.9 2 0	1.8 1.6 7 2.2 3 0	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	June 2023 31 9 7 66 97 15 24 9	May 2023 19 9 9 22 77 10 17 24	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20% -62.50%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52% 100.68%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60% 1.50%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17% 90.78%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90% -1.50% 9.80%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7	1.4 1 3.5 2 1.9 3 1.4 1.6	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70% 6.30%	June 2023 1.3 0.8 2 1.9 2 0 0.8	1.8 1.6 7 2.2 3 0 1 2.4	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00% -16.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	June 2023 31 9 7 66 97 15 24 9 14	May 2023 19 9 9 22 77 10 17 24 25	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20% -62.50%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52% 100.68% 104.66%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60% 1.50%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17% 90.78% 104.67%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90% -1.50% 9.80% 0.40%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7	May 2023 1.4 1 3.5 2 1.9 3 1.4 1.6 1.7	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70% 6.30% 58.80%	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6	May 2023 1.8 1.6 7 2.2 3 0 1 2.4 2.7	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00% -16.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	June 2023 31 9 7 66 97 15 24 9 14 17	May 2023 19 9 9 22 77 10 17 24 25 18	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20% -62.50% -44.00%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52% 100.68% 104.66% 100.18%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60% 0.50% 0.00%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17% 90.78% 104.67% 99.11%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90% -1.50% 9.80% 0.40% 1.00%	June 2023 1.3 1.6 1.5 3 7 0.9 1.7 2.7	May 2023 1.4 1 3.5 2 1.9 3 1.4 1.6 1.7 2.2	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70% 6.30% 58.80% -54.50%	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4	May 2023 1.8 1.6 7 2.2 3 0 1 2.4 2.7 2.1	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00% -16.70% -40.70% -33.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	June 2023 31 9 7 66 97 15 24 9 14 17	May 2023 19 9 9 22 77 10 17 24 25 18 13	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20% -62.50% -44.00% 23.10%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52% 100.68% 104.66% 100.18% 100.77%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60% 0.50% 0.00% -2.10%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17% 90.78% 104.67% 99.11% 100.00%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90% -1.50% 9.80% 0.40% 1.00% -4.10%	June 2023 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3	May 2023 1.4 1 3.5 2 1.9 3 1.4 1.6 1.7 2.2 1.1	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70% 6.30% 58.80% -54.50% 172.70%	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4 1.5	May 2023 1.8 1.6 7 2.2 3 0 1 2.4 2.7 2.1 2.3	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00% -16.70% -40.70% -33.30% -34.80%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	June 2023 31 9 7 66 97 15 24 9 14 17 16 29	May 2023 19 9 9 22 77 10 17 24 25 18 13 13 13	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20% -62.50% -44.00% -5.60% 23.10% 123.10%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65% 100.51%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52% 100.68% 104.66% 100.18% 100.77% 102.85%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60% 1.50% 0.50% 0.00% -2.10% -2.30%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95% 99.86%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17% 90.78% 104.67% 99.11% 100.00% 101.78%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90% -1.50% 9.80% 0.40% 1.00% -4.10% -1.90%	June 2023 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7	May 2023 1.4 1 3.5 2 1.9 3 1.4 1.6 1.7 2.2 1.1 1.8	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70% 6.30% 58.80% -54.50% 172.70% -5.60%	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4 1.5 1.2	1.8 1.6 7 2.2 3 0 1 2.4 2.7 2.1 2.3 2	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00% -16.70% -40.70% -34.80% -40.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	June 2023 31 9 7 66 97 15 24 9 14 17 16 29 37	May 2023 19 9 9 22 77 10 17 24 25 18 13 13 22	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20% -62.50% -44.00% -5.60% 23.10% 68.20%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65% 100.51% 99.75%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52% 100.68% 104.66% 100.18% 100.77% 102.85% 100.90%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60% 1.50% 0.50% 0.00% -2.10% -1.10%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95% 99.86% 97.07%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17% 90.78% 104.67% 99.11% 100.00% 101.78% 99.07%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.50% 9.80% 0.40% 1.00% -4.10% -1.90% -2.00%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7 1.8 1.3 2.3	May 2023 1.4 1 3.5 2 1.9 3 1.4 1.6 1.7 2.2 1.1 1.8 1.8	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70% 6.30% 58.80% -54.50% 172.70% -5.60% 0	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4 1.5 1.2 2.3	May 2023 1.8 1.6 7 2.2 3 0 1 2.4 2.7 2.1 2.3 2 2.7	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00% -16.70% -40.70% -33.30% -34.80% -40.00% -14.80%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	June 2023 31 9 7 66 97 15 24 9 14 17 16 29 37 24	May 2023 19 9 9 22 77 10 17 24 25 18 13 13 22 9	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20% -62.50% -44.00% -5.60% 23.10% 123.10% 68.20% 166.70%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65% 100.51% 99.75% 99.79%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52% 100.68% 104.66% 100.18% 100.77% 102.85% 100.90% 104.57%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60% 1.50% 0.00% -2.10% -2.30% -1.10% -4.60%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95% 99.86% 97.07% 96.68%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17% 90.78% 104.67% 99.11% 100.00% 101.78% 99.07% 103.04%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90% -1.50% 9.80% 0.40% 1.00% -4.10% -2.00% -6.20%	June 2023 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7 1.8 1.3	May 2023 1.4 1 3.5 2 1.9 3 1.4 1.6 1.7 2.2 1.1 1.8 1.8 1.4	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70% 6.30% 58.80% -54.50% 172.70% -5.60% 0 -7.10%	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4 1.5 1.2 2.3 1.2	May 2023 1.8 1.6 7 2.2 3 0 1 2.4 2.7 2.1 2.3 2 2.7 1.3	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00% -16.70% -40.70% -33.30% -34.80% -40.00% -14.80% -7.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	June 2023 31 9 7 66 97 15 24 9 14 17 16 29 37 24 17	May 2023 19 9 9 22 77 10 17 24 25 18 13 13 22 9 10	% Change 63.20% 0 -22.20% 200.00% 26.00% 50.00% 41.20% -62.50% -44.00% -5.60% 23.10% 123.10% 68.20% 166.70% 70.00%	June 2023 103.13% 102.01% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.17% 98.65% 100.51% 99.75% 99.79%	May 2023 101.32% 103.65% 100.28% 99.35% 97.12% 103.39% 101.52% 100.68% 104.66% 100.18% 100.77% 102.85% 100.90% 104.57% 100.32%	% Change 1.80% -1.60% -1.20% -3.10% 2.60% -1.90% -0.60% 1.50% 0.50% 0.00% -2.10% -2.30% -1.10% -4.60% -2.50%	June 2023 102.40% 101.16% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.12% 95.95% 99.86% 97.07% 96.68% 97.79%	May 2023 100.58% 100.95% 99.03% 98.77% 94.88% 103.39% 100.17% 90.78% 104.67% 99.11% 100.00% 101.78% 99.07% 103.04% 98.07%	% Change 1.80% 0.20% 0.10% -9.70% 1.30% -1.90% -1.50% 9.80% 0.40% 1.00% -4.10% -1.90% -2.00% -6.20% -0.30%	June 2023 1.3 1.3 1.6 1.5 3 7 0.9 1.7 2.7 1 3 1.7 1.8 1.3 2.3	May 2023 1.4 1 3.5 2 1.9 3 1.4 1.6 1.7 2.2 1.1 1.8 1.8 1.4 1.6	% Change -7.10% 30.00% -54.30% -25.00% 57.90% 133.30% -35.70% 6.30% 58.80% -54.50% 172.70% -5.60% 0 -7.10% 43.80%	June 2023 1.3 0.8 2 1.9 2 0 0.8 2 1.6 1.4 1.5 1.2 2.3 1.2 1.8	May 2023 1.8 1.6 7 2.2 3 0 1 2.4 2.7 2.1 2.3 2 2.7 1.3 2.8	% Change -27.80% -50.00% -71.40% -13.60% -33.30% N/A -20.00% -16.70% -40.70% -33.30% -34.80% -40.00% -14.80% -7.70% -35.70%

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2nd Quarter 2023 Market Stats

Q2 2023 vs. Q2 2022 All Residential Properties, All Prices



	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PENDI	NG LISTIN	NGS	NEW LISTINGS		
CITY	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change
Arroyo Grande	73	89	-18.00%	\$1,196,837	\$1,067,958	12.10%	28	42	-33.30%	74	89	-16.90%	80	114	-29.80%
Atascadero	76	108	-29.60%	\$832,539	\$854,255	-2.50%	29	42	-31.00%	94	107	-12.10%	90	128	-29.70%
Avila Beach	12	13	-7.70%	\$1,418,500	\$1,894,599	-25.10%	8	14	-42.90%	9	8	12.50%	16	19	-15.80%
Cambria	27	41	-34.10%	\$1,103,062	\$1,238,571	-10.90%	19	24	-20.80%	31	33	-6.10%	28	51	-45.10%
Cayucos	10	17	-41.20%	\$1,466,816	\$1,603,676	-8.50%	18	15	20.00%	18	19	-5.30%	24	21	14.30%
Creston	6	5	20.00%	\$911,959	\$1,317,125	-30.80%	7	6	16.70%	4	3	33.30%	6	8	-25.00%
Grover Beach	32	34	-5.90%	\$702,213	\$709,821	-1.10%	9	17	-47.10%	33	41	-19.50%	28	55	-49.10%
Los Osos	28	40	-30.00%	\$1,112,863	\$979,379	13.60%	10	22	-54.50%	23	35	-34.30%	20	59	-66.10%
Morro Bay	26	40	-35.00%	\$1,032,240	\$1,144,376	-9.80%	19	19	0	29	33	-12.10%	28	47	-40.40%
Nipomo	64	71	-9.90%	\$1,029,325	\$942,948	9.20%	21	44	-52.30%	62	53	17.00%	71	98	-27.60%
Oceano	13	22	-40.90%	\$741,692	\$725,227	2.30%	9	9	0	15	22	-31.80%	21	29	-27.60%
Paso Robles	137	175	-21.70%	\$793,167	\$810,263	-2.10%	74	99	-25.30%	163	171	-4.70%	183	248	-26.20%
Pismo Beach	31	41	-24.40%	\$1,336,187	\$1,356,907	-1.50%	23	16	43.80%	30	36	-16.70%	35	43	-18.60%
San Luis Obispo	103	122	-15.60%	\$1,143,785	\$1,197,915	-4.50%	43	49	-12.20%	102	128	-20.30%	116	171	-32.20%
San Miguel	4	16	-75.00%	\$695,000	\$789,656	-12.00%	7	11	-36.40%	6	15	-60.00%	7	20	-65.00%
Santa Margarita	5	7	-28.60%	\$1,141,200	\$640,186	78.30%	7	9	-22.20%	9	7	28.60%	7	10	-30.00%
Templeton	22	29	-24.10%	\$1,366,477	\$1,369,394	-0.20%	16	19	-15.80%	24	36	-33.30%	27	50	-46.00%
SLO COUNTY	683	895	-23.70%	\$1,008,785	\$1,013,610	-0.50%	369	481	-23.30%	743	856	-13.20%	813	1,201.00	-32.30%
	AVERAGE I	DAYS ON W	IARKET	SOLD PE	RICE vs. LIST	PRICE	SOLD PRIC	E vs. ORIGI	NAL LIST	MONTHS IN	JVENTOR'	Y (SOLD)	MONTHS IN	VENTORY	(PENDED)
CITY	AVERAGE I				RICE vs. LIST '22 02		SOLD PRIC			MONTHS IN			MONTHS IN		/
CITY Arroyo Grande	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change
Arroyo Grande	'23 Q2 25	'22 Q2 17	% Change 47.10%	'23 Q2 101.17%	'22 Q2 101.21%	% Change 0.00%	'23 Q2 100.53%	'22 Q2 100.38%	% Change 0.10%	'23 Q2	'22 Q2 1.4	% Change -14.30%	'23 Q2 1.1	'22 Q2 1.4	% Change -21.40%
	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change	'23 Q2	'22 Q2	% Change
Arroyo Grande Atascadero	'23 Q2 25 20	17 12	% Change 47.10% 66.70%	'23 Q2 101.17% 102.77%	'22 Q2 101.21% 105.47%	% Change 0.00% -2.60%	'23 Q2 100.53% 101.65%	'22 Q2 100.38% 103.77%	% Change 0.10% -2.00%	'23 Q2 1.2 1.1	1.4 1.2	% Change -14.30% -8.30%	1.1 0.9	'22 Q2 1.4 1.2	% Change -21.40% -25.00%
Arroyo Grande Atascadero Avila Beach	'23 Q2 25 20 35	17 12 14	% Change 47.10% 66.70% 150.00%	'23 Q2 101.17% 102.77% 97.91%	'22 Q2 101.21% 105.47% 100.51%	% Change 0.00% -2.60% -2.60%	'23 Q2 100.53% 101.65% 95.02%	'22 Q2 100.38% 103.77% 101.36%	% Change 0.10% -2.00% -6.30%	'23 Q2 1.2 1.1 2	1.4 1.2 3.2	% Change -14.30% -8.30% -37.50%	'23 Q2 1.1 0.9 2.7	'22 Q2 1.4 1.2 5.2	% Change -21.40% -25.00% -48.10%
Arroyo Grande Atascadero Avila Beach Cambria	'23 Q2 25 20 35 57	17 12 14 18	% Change 47.10% 66.70% 150.00% 216.70%	'23 Q2 101.17% 102.77% 97.91% 96.69%	'22 Q2 101.21% 105.47% 100.51% 100.67%	% Change 0.00% -2.60% -2.60% -4.00%	'23 Q2 100.53% 101.65% 95.02% 91.12%	'22 Q2 100.38% 103.77% 101.36% 99.76%	% Change 0.10% -2.00% -6.30% -8.70%	'23 Q2 1.2 1.1 2 2.1	1.4 1.2 3.2 1.8	% Change -14.30% -8.30% -37.50% 16.70%	'23 Q2 1.1 0.9 2.7 1.8	1.4 1.2 5.2 2.2	% Change -21.40% -25.00% -48.10% -18.20%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	'23 Q2 25 20 35 57 62	17 12 14 18 71	% Change 47.10% 66.70% 150.00% 216.70% -12.70%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71%	% Change 0.00% -2.60% -2.60% -4.00% 2.60%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86%	% Change 0.10% -2.00% -6.30% -8.70% 5.50%	'23 Q2 1.2 1.1 2 2.1 5.4	1.4 1.2 3.2 1.8 2.6	% Change -14.30% -8.30% -37.50% 16.70% 107.70%	1.1 0.9 2.7 1.8 3	1.4 1.2 5.2 2.2 2.4	% Change -21.40% -25.00% -48.10% -18.20% 25.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	'23 Q2 25 20 35 57 62 22	'22 Q2 17 12 14 18 71 66	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30%	% Change 0.00% -2.60% -2.60% -4.00% 2.60% -1.80%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5	1.4 1.2 3.2 1.8 2.6 3.6	% Change -14.30% -8.30% -37.50% 16.70% 107.70% -2.80%	1.1 0.9 2.7 1.8 3 5.3	1.4 1.2 5.2 2.2 2.4 6	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	'23 Q2 25	'22 Q2 17 12 14 18 71 66	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75%	% Change 0.00% -2.60% -2.60% -4.00% 2.60% -1.80% -1.50%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8	1.4 1.2 3.2 1.8 2.6 3.6 1.5	% Change -14.30% -8.30% -37.50% 16.70% 107.70% -2.80% -46.70%	1.1 0.9 2.7 1.8 3 5.3 0.8	1.4 1.2 5.2 2.2 2.4 6 1.2	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	'23 Q2 25 20 35 57 62 22 31 39	'22 Q2 17 12 14 18 71 66 12	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30% 160.00%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75% 102.77%	% Change 0.00% -2.60% -2.60% -4.00% 2.60% -1.80% -1.50% -2.80%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14% 98.62%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8 1.1	1.4 1.2 3.2 1.8 2.6 3.6 1.5	% Change -14.30% -8.30% -37.50% 16.70% 107.70% -2.80% -46.70% -35.30%	1.1 0.9 2.7 1.8 3 5.3 0.8 1.3	1.4 1.2 5.2 2.2 2.4 6 1.2 1.9	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30% -31.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	'23 Q2 25 20 35 57 62 22 31 39 44	'22 Q2 17 12 14 18 71 66 12 15	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30% 160.00% 158.80%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75% 103.56%	% Change 0.00% -2.60% -2.60% -4.00% 2.60% -1.80% -1.50% -2.80% -2.10%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14% 98.62% 103.61%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80% -6.80% -3.40%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2	1.4 1.2 3.2 1.8 2.6 3.6 1.5 1.7	% Change -14.30% -8.30% -37.50% 16.70% 107.70% -2.80% -46.70% -35.30% 57.10%	1.1 0.9 2.7 1.8 3 5.3 0.8 1.3	1.4 1.2 5.2 2.2 2.4 6 1.2 1.9	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30% -31.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	'23 Q2 25 20 35 57 62 22 31 39 44 25	'22 Q2 17	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30% 160.00% 158.80% 66.70%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34% 100.13%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75% 103.56% 101.26%	% Change 0.00% -2.60% -2.60% -4.00% 2.60% -1.80% -2.80% -2.10% -1.10%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.72%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14% 98.62% 103.61% 100.57%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80% -6.80% -3.40% -0.80%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1	1.4 1.2 3.2 1.8 2.6 3.6 1.5 1.7 1.4	% Change -14.30% -8.30% -8.350% 16.70% 107.70% -2.80% -46.70% -35.30% 57.10% -47.40%	1.1 0.9 2.7 1.8 3 5.3 0.8 1.3 2	1.4 1.2 5.2 2.2 2.4 6 1.2 1.9 1.7 2.5	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30% -31.60% 17.60% -60.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	'23 Q2 25 20 35 57 62 22 31 39 44 25 38	'22 Q2 17	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30% 160.00% 158.80% 66.70% 216.70%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34% 100.13% 99.04%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75% 102.77% 103.56% 101.26% 102.30%	% Change 0.00% -2.60% -4.00% 2.60% -1.80% -1.50% -2.80% -2.10% -1.10% -3.20%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.72% 94.54%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14% 98.62% 103.61% 100.57% 101.97%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80% -6.80% -3.40% -0.80% -7.30%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1 2.1	1.4 1.2 3.2 1.8 2.6 3.6 1.5 1.7 1.4 1.9	% Change -14.30% -8.30% -8.30% -37.50% 16.70% 107.70% -2.80% -46.70% -35.30% 57.10% -47.40% 75.00%	1.1 0.9 2.7 1.8 3 5.3 0.8 1.3 2 1	1.4 1.2 5.2 2.2 2.4 6 1.2 1.9 1.7 2.5	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30% -31.60% 17.60% -60.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	'23 Q2 25 20 35 57 62 22 31 39 44 25 38 33	'22 Q2 17	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30% 160.00% 158.80% 66.70% 216.70% 57.10%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34% 100.13% 99.04% 98.29%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75% 102.77% 103.56% 101.26% 102.30% 102.99%	% Change 0.00% -2.60% -4.00% 2.60% -1.80% -1.50% -2.80% -2.10% -1.10% -3.20% -4.60%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.72% 94.54% 97.59%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14% 98.62% 103.61% 100.57% 101.97%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80% -6.80% -3.40% -0.80% -7.30% -2.60%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1 2.1 1.6	1.4 1.2 3.2 1.8 2.6 3.6 1.5 1.7 1.4 1.9 1.2	% Change -14.30% -8.30% -8.750% 16.70% 107.70% -2.80% -46.70% -35.30% 57.10% -47.40% 75.00% -5.90%	1.1 0.9 2.7 1.8 3 5.3 0.8 1.3 2 1 1.8 1.4	1.4 1.2 5.2 2.2 2.4 6 1.2 1.9 1.7 2.5 1.2	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30% -31.60% 17.60% -60.00% -17.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	'23 Q2 25 20 35 57 62 22 31 39 44 25 38 33 29	'22 Q2 17	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30% 160.00% 158.80% 66.70% 216.70% 57.10% 38.10%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34% 100.13% 99.04% 98.29% 98.91%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75% 102.77% 103.56% 101.26% 102.30% 102.99% 102.05%	% Change 0.00% -2.60% -2.60% -4.00% 2.60% -1.80% -1.50% -2.10% -1.10% -3.20% -4.60% -3.10%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.72% 94.54% 97.59% 97.20%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14% 98.62% 103.61% 100.57% 101.97% 100.19%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80% -6.80% -3.40% -0.80% -7.30% -2.60% -2.80%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1 2.1 1.6 2.2	1.4 1.2 3.2 1.8 2.6 3.6 1.5 1.7 1.4 1.9 1.2	% Change -14.30% -8.30% -8.30% -37.50% 16.70% 107.70% -2.80% -46.70% -35.30% 57.10% -47.40% 75.00% -5.90% 83.30%	1.1 0.9 2.7 1.8 3 5.3 0.8 1.3 2 1 1.8 1.4 2.3	1.4 1.2 5.2 2.2 2.4 6 1.2 1.9 1.7 2.5 1.2	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30% -31.60% 17.60% -60.00% 50.00% -76.90%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	'23 Q2 25 20 35 57 62 22 31 39 44 25 38 33 29 23	'22 Q2 17	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30% 160.00% 158.80% 66.70% 216.70% 57.10% 38.10% 109.10%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34% 100.13% 99.04% 98.29% 98.91% 100.66%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75% 102.77% 103.56% 101.26% 102.30% 102.99% 102.05% 106.04%	% Change 0.00% -2.60% -2.60% -4.00% 2.60% -1.80% -1.50% -2.10% -1.10% -3.20% -4.60% -3.10% -5.10%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.72% 94.54% 97.59% 97.20% 98.52%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14% 98.62% 103.61% 100.57% 101.97% 100.19% 100.55%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80% -6.80% -3.40% -0.80% -7.30% -2.60% -6.50%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1 2.1 1.6 2.2 1.3	1.4 1.2 3.2 1.8 2.6 3.6 1.5 1.7 1.4 1.9 1.2 1.7	% Change -14.30% -8.30% -8.30% -16.70% -10.70% -2.80% -46.70% -35.30% -37.50% -47.40% -35.30% -35.30% -35.30% -35.30% -35.30% -35.30% -35.30% -35.30%	1.1 0.9 2.7 1.8 3 5.3 0.8 1.3 2 1 1.8 1.4 2.3 1.3	122 Q2 1.4 1.2 5.2 2.2 2.4 6 1.2 1.9 1.7 2.5 1.2 1.7 1.3 1.1	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30% -31.60% 17.60% -60.00% 50.00% -17.60% 76.90% 18.20%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	'23 Q2 25 20 35 57 62 22 31 39 44 25 38 33 29 23 13	'22 Q2 17 12 14 18 71 66 12 15 17 15 12 21 21 11 33	% Change 47.10% 66.70% 150.00% 216.70% -12.70% -66.70% 158.30% 160.00% 158.80% 66.70% 216.70% 57.10% 38.10% 109.10% -60.60%	'23 Q2 101.17% 102.77% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34% 100.13% 99.04% 98.29% 98.91% 100.66% 99.25%	'22 Q2 101.21% 105.47% 100.51% 100.67% 97.71% 100.30% 102.75% 102.77% 103.56% 101.26% 102.30% 102.05% 106.04% 100.78%	% Change 0.00% -2.60% -2.60% -4.00% 2.60% -1.80% -1.50% -2.80% -2.10% -1.10% -3.20% -4.60% -3.10% -5.10% -1.50%	'23 Q2 100.53% 101.65% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.72% 94.54% 97.59% 97.20% 98.52%	'22 Q2 100.38% 103.77% 101.36% 99.76% 92.86% 92.66% 101.14% 98.62% 100.57% 100.97% 100.19% 100.05% 97.62%	% Change 0.10% -2.00% -6.30% -8.70% 5.50% 5.90% -1.80% -6.80% -3.40% -0.80% -7.30% -2.60% -2.80% -6.50% 1.70%	'23 Q2 1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1 2.1 1.6 2.2 1.3 5.3	1.4 1.2 3.2 1.8 2.6 3.6 1.5 1.7 1.4 1.9 1.2 1.7 1.2 1.2 2.1	% Change -14.30% -8.30% -8.30% 16.70% 107.70% -2.80% -46.70% -35.30% 57.10% -47.40% 75.00% -5.90% 83.30% 8.30% 152.40%	1.1 0.9 2.7 1.8 3 5.3 0.8 1.3 2 1 1.8 1.4 2.3 1.3 3.5	122 Q2 1.4 1.2 5.2 2.2 2.4 6 1.2 1.9 1.7 2.5 1.2 1.7 1.3 1.1 2.2	% Change -21.40% -25.00% -48.10% -18.20% 25.00% -11.70% -33.30% -31.60% 17.60% -60.00% 50.00% -17.60% 76.90% 18.20% 59.10%

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