October 2023 Market Stats

Month over Month All Residential Properties, All Prices

CLOSED SALES

AVERAGE SALE PRICE

Off D Off 223 Sept 2023 Sep		CI.	NOSED SALE	20	TV LIX	AGE SALE I	RICE	101		0.5	1 121 1	DINGLISTI	NG5	INL		15
Alascader191981393991242200923131Alascader2110000%5772.50051882.0005000%10213370%34250%133734250%133370%34250%133370%34250%1033370%34250%103370%344250%103370%103370% <t< th=""><th>CITY</th><th>Oct 2023</th><th>Sept 2023</th><th>% Change</th><th>Oct 2023</th><th>Sept 2023</th><th>% Change</th><th>Oct 2023</th><th>Sept 2023</th><th>% Change</th><th>Oct 2023</th><th>Sept 2023</th><th>% Change</th><th>Oct 2023</th><th>Sept 2023</th><th>% Change</th></t<>	CITY	Oct 2023	Sept 2023	% Change	Oct 2023	Sept 2023	% Change	Oct 2023	Sept 2023	% Change	Oct 2023	Sept 2023	% Change	Oct 2023	Sept 2023	% Change
Anis Based 2 1 0000% 572,000 81,82,000 50,00% 1/2 1/3 7.0% 3 4 2.000% 1/1 8 3 0 Centoria 6 1.0 40,00% \$1,084,733 \$1,384,567 40,10% 1 9 2.5 80,00% 1 8 37,00% 3 3.5 80,00% 1 9 5 80,00% 1 0 N/A 1	Arroyo Grande	11	25	-56.00%	\$960,455	\$1,139,412	-15.70%	35	42	-16.70%	23	19	21.10%	14	22	-36.40%
Camebra610-0.007\$1.072.03 <t< th=""><th>Atascadero</th><th>29</th><th>16</th><th>81.30%</th><th>\$870,483</th><th>\$860,781</th><th>1.10%</th><th>51</th><th>39</th><th>30.80%</th><th>17</th><th>24</th><th>-29.20%</th><th>29</th><th>21</th><th>38.10%</th></t<>	Atascadero	29	16	81.30%	\$870,483	\$860,781	1.10%	51	39	30.80%	17	24	-29.20%	29	21	38.10%
Caynose 8 9 166 9 15 90.00% 18 66 33.30% Creator 0 1 3403.00% 10 9562.00 10 9 22.20% 0 0 N/M 13 10.00% 10 3 23.30% 16 57.00% 591.107 586.482 55.0% 10 7 42.30% 10 3 23.30% 16 5 50.00% More Bay 4 15 75.00% 511.1250 75.07% 11 17 75.30% 15 13 15.60% 17 14 21.04% 16 24 33.05% Oceano 6 5 0.00% 53.83.33 12.00% 34 45.00% 34 21.04% 33.05% 13 15.00% 13 15.00% 13 15.00% 13 15.00% 13 15.00% 13 15.00% 13 15.00% 13 15.00% 13 15.00% 13 15.00% 13 </th <th>Avila Beach</th> <th>2</th> <th>1</th> <th>100.00%</th> <th>\$772,500</th> <th>\$1,882,000</th> <th>-59.00%</th> <th>12</th> <th>13</th> <th>-7.70%</th> <th>3</th> <th>4</th> <th>-25.00%</th> <th>3</th> <th>3</th> <th>0</th>	Avila Beach	2	1	100.00%	\$772,500	\$1,882,000	-59.00%	12	13	-7.70%	3	4	-25.00%	3	3	0
Crestor010580,0000.0000%1192.220%00N.A10N.AGrover Eact313.2000%5.000%5.000%5.000%5.000%5.000%1.003.233.0%1.003.200%1.200%1.200%1.101.003.330.0%2.200%1.101.003.330.0%2.200%1.101.003.330.0%2.200%1.101.003.330.0%2.200%1.101.003.330.0%2.200%1.101.203.330.0%2.200%1.103.200%3.330.0%2.200%1.101.200%3.330.0%2.200%1.103.200%3.330.0%2.200%1.101.200%3.330.0%2.200%1.101.200%1.101.200%1.200%1.101.200%1.101.200% <th>Cambria</th> <th>6</th> <th>10</th> <th>-40.00%</th> <th>\$1,057,013</th> <th>\$1,718,928</th> <th>-38.50%</th> <th>28</th> <th>29</th> <th>-3.40%</th> <th>9</th> <th>6</th> <th>50.00%</th> <th>11</th> <th>8</th> <th>37.50%</th>	Cambria	6	10	-40.00%	\$1,057,013	\$1,718,928	-38.50%	28	29	-3.40%	9	6	50.00%	11	8	37.50%
Grover Resch 8 7 14.30% S78/2.088 582.826 720% 113 10 74.29% 10 3 23.33% 6 5 20.00% Mores Bay 4 15 75.00% \$10.2400 \$11.112.60 25.00% 113 13 14.06 5 6 4.77% 6.8 5.5 6.00% Mores Bay 4 15 75.00% \$10.24.00 \$11.01.268 \$18.86% 11 17 73.35% 5 4 72.00% 2 9.77.85% Person Books 47 48 7.00% \$13.44.85 2.200% 23 3.5 11.05 2.32.0% 13 4.50% 11 9 2.20 13 6.50% 13.01% 5.00% 11 9 2.20 11 5.5 2.000% 3.3 3.30% 3.33% 3.10.53% 5.10.20% 11 1.0 2.000% 4.3 2.000% 3.2 2.000% 3.2 2.000% 3.2 2.000%	Cayucos	8	3	166.70%	\$1,394,750	\$1,396,667	-0.10%	16	19	-15.80%	9	5	80.00%	8	6	33.30%
Lao One312-75.00%539.14%586.4425.00%1074.24.0%1032.33.0%665.52.000%Morno Bay4152.00%51.02.10051.112.007.80%101315.40%564.07%8854.24.0%8.24.33.0%4.24.0%8.23.33.80.0%1117-35.30%5.542.20%129.77.80%Pare Dables47487.00%51.04.26%51.02.5622.20%2.2011192.220%11152.670%San Lis Obipo333.7-0.80%51.04.26%51.00.24%4.40%4.434.24.0%333.51.40%3.33.8-3.20%San Margaria111051.00.00530.000520.00%27.10%7812.50%4413000%3.32.250.00%Sto COUNTY021554.40%50.00%50.00%530.00050.00%27.10%46.8046.846.910.16%46.9011.82.20%441.330.0%3.22.20%3.33.83.30%3.3511.82.20%3.00%3.511.82.23.00%3.00%3.22.00%3.22.00%3.00%3.22.00%3.00%3.22.00%3.00%3.00%3.00%3.00%3.00%3.00%3.00%3.00%3.00%3.00%<	Creston	0	1	-100.00%	0	\$605,000	-100.00%	11	9	22.20%	0	0	N/A	1	0	N/A
Morro Bay 4 16 7500% 51024100 51111250 780% 15 13 1540% 15 6 1670% 18 16 160 164 200% 105 12 200% 11 17 33.30% 14 210% 14 210% 16 23 33.30% 162 42 33.30% 163 14 220% 14 220% 13 36.33 363 36.33 36.33 36.33 36.33 36.33 36.33 36.33 36.33 37.3 10.80% 51.10.93.44 40.43 54 -20.00% 31 30.30% 33.33 30.33 30.33 30.33 30.33 30.30% 31.81.35 51.10.93.44 40.43 54 -20.00% 30.30% 30.33	Grover Beach	8	7	14.30%	\$762,088	\$826,286	-7.80%	13	10	30.00%	10	8	25.00%	12	5	140.00%
Npmm18152000%\$110.84852867.3312.00%62316.50%17421.40%16433.30%Oceno66605694.3352864.3352.06%1117-35.0%5422.00%42997.20%Pron Beach13451.00%51.304.2651.20%.2557.44.82.30%62.952.957.44.853.00%51.00%51.00%51.00%51.00%51.00%51.00%51.00%77.0%61.050.00%61.050.00%51.00%51.00%53.00%77.0%78-20.4%61.050.00%61.0%50.00%51.00%53.00%54.0%71.0%7878.0%7878.0% <th>Los Osos</th> <th>3</th> <th>12</th> <th>-75.00%</th> <th>\$914,167</th> <th>\$866,492</th> <th>5.50%</th> <th>10</th> <th>7</th> <th>42.90%</th> <th>10</th> <th>3</th> <th>233.30%</th> <th>6</th> <th>5</th> <th>20.00%</th>	Los Osos	3	12	-75.00%	\$914,167	\$866,492	5.50%	10	7	42.90%	10	3	233.30%	6	5	20.00%
Ocean066605694,3339584,33318.0991117-95.3095425.00912977.209Pison Boke148-2.10957.275.9057.44.45-2.20998219.090324.8-33.30914.554.55-6.507San Lis Ohipo3337-10.000\$1.18.2.25\$1.109.3484.4094.334.55-2.0409393511.40933334.35-2.0009San Miguel60N/A\$914.1670N/A01112-3.3094.45-2.0009433322.0009Sant Migguel60N/A\$1.61.180597.15064.8092.18-1.80-2.6794130.000953.0060.0092.2004130.009332.260.009Templeto2052154.3051.60.1180597.15064.8092.815.052.00942.2035.0050.0092.2235.002.2059.00299.81.923.00092.2053.2059.20299.20293.2059.20299.20293.2059.2029 <th>Morro Bay</th> <th>4</th> <th>16</th> <th>-75.00%</th> <th>\$1,024,100</th> <th>\$1,111,250</th> <th>-7.80%</th> <th>15</th> <th>13</th> <th>15.40%</th> <th>5</th> <th>6</th> <th>-16.70%</th> <th>8</th> <th>5</th> <th>60.00%</th>	Morro Bay	4	16	-75.00%	\$1,024,100	\$1,111,250	-7.80%	15	13	15.40%	5	6	-16.70%	8	5	60.00%
Paso Robles4448-2.0%\$74.4.32.23%98821.9.5%3.2248-3.3.0%4454.8-5.0.7%Plemo Beach14487.50%\$1.0.3.6.2652.72.0%2.931-6.50%11192.2.0%11112-2.6.7%San Luis Obligo333730.00%\$1.8.20%444.3-2.0.0%3951.1.1%-3.0.00%33813.2.0%San Miguel60NA\$14.1570N/A111128.30%44130.00%32.5.00%445.0.00%33.5.0%3.5.2.00%4.5.00%3.	Nipomo	18	15	20.00%	\$1,105,486	\$986,733	12.00%	29	31	-6.50%	17	14	21.40%	16	24	-33.30%
Pismo Beach San Luis Ohspo14875.00%\$1.304.26\$1.205.2572.20%2.931-6.50%1192.2.0%11133.2.0%San Mugul660N/A\$1.198.251\$1.109.484.4.0%4.4354-20.0%4.45-20.00%4.453333231.30%Sant Margarita110\$1.00.00\$308.00257.0%78-12.5%4.41300.0%332.250.00%Templeton56514.07%\$808.990\$308.00257.0%78-12.5%641550.50%72.5% </th <th>Oceano</th> <th>6</th> <th>6</th> <th>0</th> <th>\$694,333</th> <th>\$584,333</th> <th>18.80%</th> <th>11</th> <th>17</th> <th>-35.30%</th> <th>5</th> <th>4</th> <th>25.00%</th> <th>2</th> <th>9</th> <th>-77.80%</th>	Oceano	6	6	0	\$694,333	\$584,333	18.80%	11	17	-35.30%	5	4	25.00%	2	9	-77.80%
San Luis Obispo3337-0.80%\$1.158.251\$1.109.3484.40%44354-0.204%333511.40%3338-1.320%Santa Marguel60N/A\$91.150'0N/A11128.30%45-20.00%45-20.00%45-20.00%45-20.00%41300.00%457 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/257 (10.000)50.000/50.000/257 (10.000)50.000/50.0	Paso Robles	47	48	-2.10%	\$727,559	\$744,436	-2.30%	98	82	19.50%	32	48	-33.30%	45	48	-6.30%
Sam Miguel660N/A\$94,1670N/A11128.30%44155.20,00%44155.20,00%Sant Margarita1110\$110,0100\$308,000\$271,007812.50%441300,00%332550,00%Templeton5643.60,1180\$308,000\$501,0007812.50%441300,00%3325500,00%332500,00%232500,00%232500,00%232500,00%232500,00%232500,00%232500,00%232500,00%232500,00%232500,00%232500,00%<	Pismo Beach	14	8	75.00%	\$1,304,286	\$1,025,625	27.20%	29	31	-6.50%	11	9	22.20%	11	15	-26.70%
Santa Margarita110\$1,00,00\$30,8000\$257.100781.2.50%41300,00%3250,000%ITempleton561.6.70%56.4.80%211.81.6.70%6.66011837,50%SLO COUNTY2052154.70%\$98,90989,901.30%4684.611.50%CO2023.50%2.50%2.513.512.213.5	San Luis Obispo	33	37	-10.80%	\$1,158,251	\$1,109,348	4.40%	43	54	-20.40%	39	35	11.40%	33	38	-13.20%
Templeton5616.01%\$1.601.18\$97.10064.80%211816.70%66011837.50%SLO COUNTY2052154.70%\$958.99\$98.9201.30%4684611.50%2092092023.50%2252.314.26%VERACE DATAGE DATASOLD PRICE vs. LIST DESOLD PRICE vs. LIST DESOLD PRICE vs. LIST DESOLD PRICE vs. LIST DEMONTHS INVENTURSOLD RVENTUR<	San Miguel	6	0	N/A	\$914,167	0	N/A	11	12	-8.30%	4	5	-20.00%	4	5	-20.00%
SLO COUNTY 205 215 4.70% \$968,990 \$981,920 1.30% 468 461 1.50% 209 2.02 3.50% 225 2.31 2.60% CITY Oct 2023 \$ept 2023 % Change Oct 203	Santa Margarita	1	1	0	\$1,100,000	\$308,000	257.10%	7	8	-12.50%	4	1	300.00%	3	2	50.00%
AVERACE DYSON MRKET SOLD PRICE vs. LIST PRICE SOLD PRICE vs. ORIGINAL LIST MONTH SINTERCY CSLD MONTH SINTERCY CSLD MONTH SINTERCY CSLD City Oct 2023 Sept 2023 % Change Attascader 3 1 9 9 9 9 9 9 Sept 2023 % Change 10 3 3 15	Templeton	5	6	-16.70%	\$1,601,180	\$971,500	64.80%	21	18	16.70%	6	6	0	11	8	37.50%
CITYOct 2023Sept 2023% ChangeOct 2023Sept 2023% ChangeOct 2023Sept 2023% ChangeOct 2023Sept 2023% ChangeOct 2023Sept 2023% ChangeM ChangeA diableM ChangeM GasM ChangeM GasM GasM GasM GasM GasM ChangeM ChangeM ChangeM ChangeM Change </th <th>SLO COUNTY</th> <th>205</th> <th>215</th> <th>-4.70%</th> <th>\$968,990</th> <th>\$981,920</th> <th>-1.30%</th> <th>468</th> <th>461</th> <th>1.50%</th> <th>209</th> <th>202</th> <th>3.50%</th> <th>225</th> <th>231</th> <th>-2.60%</th>	SLO COUNTY	205	215	-4.70%	\$968,990	\$981,920	-1.30%	468	461	1.50%	209	202	3.50%	225	231	-2.60%
CITYOct 2023Sept 2023% ChangeOct 2023Sept 2023% ChangeOct 2023Sept 2023% ChangeOct 2023Sept 2023% ChangeOct 2023Sept 2023% ChangeM ChangeA diableM ChangeM GasM ChangeM GasM GasM GasM GasM GasM ChangeM ChangeM ChangeM ChangeM Change </th <th></th>																
Arroyo Grande 30 3. 3.2.0% 97.61% 99.8.5% -2.2.0% 94.2.0% 96.8.7% -2.8.0% 3.2 1.7 88.20% 1.5 2.2 31.0% Atascadero 2.3 11 109.10% 98.65% 98.91% -0.30% 97.24% 97.86% -0.60% 1.8 2.4 -25.00% 3 1.6 87.50% Avita Beach 1.3 4 225.00% 98.53% 94.19% 4.60% 96.83% 94.19% 4.60% 6 1.3 -53.80% 4 3.3 21.20% Cambria 1.2 4.3 -72.10% 99.02% 94.94% 4.30% 96.83% 88.12% 94.00% 4.7 2.9 62.10% 3.1 4.8 -55.60% Cambria 1.6 1.5 100.00% 0 96.83% 100.00% 0 96.83% 100.00% 0 9 1.0 1.4 14.30% 1.3 1.3 0 Carotos 1.2 37		AVERAGE	E DAYS ON M	MARKET	SOLD PI	RICE vs. LIST	Γ PRICE	SOLD PRIC	CE vs. ORIGI	INAL LIST	MONTHS	INVENTOR	Y (SOLD)	MONTHS II	NVENTORY	(PENDED)
Atscadero 23 11 109.0% 98.6% 98.91% 0.30% 97.24% 97.86% 0.60% 1.8 2.4 -25.0% 3 1.6 87.5% Avila Beach 13 4 225.0% 98.53% 94.19% 4.60% 98.53% 94.19% 4.60% 66 13 -53.8% 4 3.3 21.20% Cambria 12 43 -72.10% 99.02% 94.94% 4.30% 96.38% 88.12% 94.00% 4.7 2.9 62.10% 3.1 4.8 -35.40% Cambria 10 15 -66.0% 95.38% 92.60% 3.00% 92.22% 76.88% 20.00% 2 63.3 68.80% 1.8 3.8 55.60% Grover Beach 16 13 -60.00% 0 96.85% 100.05% 2.40% 1.4 14.30% 1.3 1.3 1.3 Los Oss 12 37 -67.60% 00.25% 66.82% 101.24% 95.26%	CITY	Oct 2023	Sept 2023	% Change	Oct 2023	Sept 2023	% Change	Oct 2023	Sept 2023	% Change	Oct 2023	Sept 2023	% Change	Oct 2023	Sept 2023	% Change
Avila Beach134225.00%98.53%94.19%4.60%98.53%94.19%4.60%6613-53.80%443.321.20%Cambria1243-72.10%99.02%94.94%4.30%96.38%88.12%9.40%4.72.962.10%3.14.8-35.40%Cayucos59188-68.60%95.38%92.60%3.00%92.22%76.88%20.00%26.8-68.30%1.83.8-52.60%Creston015-100.00%096.80%100.00%096.80%100.00%09-100.00%0000N/AGrover Beach1237-67.60%99.83%101.99%-2.10%98.29%100.75%-2.40%1.31.414.30%1.31.3-2.20%Morro Bay1237-67.60%99.83%100.96%59.30%1.24%9.3.80.883.75.00%3.32.23.64%Morro Bay7745-84.40%98.31%99.46%1.05.28%98.31%92.79%5.50%3.80.83.75.00%3.12.2-2.27.0%Morro Bay73-59.50%99.83%9.68%1.05.0%98.31%97.52%0.70%1.682.8-3.5.0%3.82.23.31.72.8.6%Morro Bay73-59.50%98.64%9.65%1.05.2%98.05%9.63%1.682.83.31.72.8.6%<	Arroyo Grande	30	31	-3.20%	97.61%	99.85%	-2.20%	94.20%	96.87%	-2.80%	3.2	1.7	88.20%	1.5	2.2	-31.80%
Cambria11243-72.0999.02%94.94%4.30%96.38%88.12%94.04%4.472.962.00%3.114.8-35.40%Caycos559188-68.60%95.38%92.60%3.00%92.22%76.88%20.00%1026.3-68.30%1.183.8-52.60%Creston0015100.00%096.80%-100.00%096.80%-100.00%009-100.00%0000N/AGrover Beach16156.70%99.83%101.99%-2.10%98.29%100.75%-2.40%1.611.414.30%1.131.3-0Los Osos11237-67.60%99.83%101.99%-2.10%98.29%100.75%6.30%3.330.645.00%1.131.3-2.65.50%Morro Bay77456.31%99.83%90.62%5.90%5.90%3.330.645.00%1.314.8-2.65.57%Morro Bay774598.33%96.85%1.50%98.34%92.79%5.95%3.380.83.50.6%3.30.64.50.0%1.314.82.52.6%Morro Bay7199.83%99.64%92.79%95.76%5.95%3.80.83.75.0%3.131.72.3.6%3.11.72.2.6%Morro Bay7199.65%96.76%9.05%9.36%9.16%9.16%9.16%9.16%2.16%3.16%<	Atascadero	23	11	109.10%	98.65%	98.91%	-0.30%	97.24%	97.86%	-0.60%	1.8	2.4	-25.00%	3	1.6	87.50%
Cayuces59188-68.60%95.38%92.60%3.00%92.22%76.88%20.00%26.3-68.30%1.883.88-52.60%Creston015100.00%096.80%100.00%096.80%100.00%0.09100.00%00N/AGrover Beach16156.70%99.83%101.99%-2.10%98.29%100.75%-2.40%16.61.414.30%1.31.30Los Osos12376.760%99.83%101.99%5.90%100.25%96.82%5.90%100.75%6.30%3.330.6450.00%1.12.3-6.50%Morro Bay7745-84.40%98.31%96.85%1.50%98.31%92.79%5.90%3.880.8375.00%32.236.40%Niporo1537-59.50%99.89%99.46%0.40%98.17%97.52%0.70%1.62.1-23.80%1.72.2-22.70%Oceand187475.70%105.28%99.89%0.10%97.52%96.32%9.30%1.82.8-35.70%2.24.34.82.8Pasc Robles2734-26.50%98.46%98.05%1.60%9.30%1.82.8-35.70%2.11.72.22.2San Luis Obispo23239.26%98.06%0.53%2.11.82.83.11.5-26.70%San Migue </th <th>Avila Beach</th> <th>13</th> <th>4</th> <th>225.00%</th> <th>98.53%</th> <th>94.19%</th> <th>4.60%</th> <th>98.53%</th> <th>94.19%</th> <th>4.60%</th> <th>6</th> <th>13</th> <th>-53.80%</th> <th>4</th> <th>3.3</th> <th>21.20%</th>	Avila Beach	13	4	225.00%	98.53%	94.19%	4.60%	98.53%	94.19%	4.60%	6	13	-53.80%	4	3.3	21.20%
Creston 0 15 100.00% 0 96.80% 100.00% 100.00% 9 100.00% 0 9.100.00% 0 N/A Grover Beach 16 15 6.70% 99.83% 101.99% -2.10% 98.29% 100.75% -2.40% 1.6 1.4 14.30% 1.3 1.3 0 Los Oso 12 37 -67.60% 102.56% 96.82% 5.90% 101.24% 95.26% 6.30% 3.30 6.6 450.00% 1.1 2.3 -56.50% Morro Bay 77 45 -84.40% 98.31% 96.85% 1.01.24% 95.26% 6.30% 3.30 6.8 450.00% 1.1 2.3 -56.50% Morro Bay 77 45 -98.40% 96.31% 97.50% 9.38 0.8 3.5 0.8 3.5 1.7 2.2 -22.70% Oceano 18 74 -75.7% 105.28% 98.48% 6.90.0% -5.30% 2.1 1.7	Cambria	12	43	-72.10%	99.02%	94.94%	4.30%	96.38%	88.12%	9.40%	4.7	2.9	62.10%	3.1	4.8	-35.40%
Grover Beach16156.70%99.83%101.99%-2.10%98.29%100.75%-2.40%161414.30%1.31.31.30Los Osos1237-67.60%102.56%96.82%5.90%101.24%95.26%6.30%3.30.6450.00%12.356.50%Morro Bay745-84.40%98.31%96.85%1.50%98.31%92.79%5.90%3.80.8375.00%32.236.40%Nipomo1537-55.50%99.89%99.46%0.40%98.17%97.52%0.70%1.62.1-23.80%1.72.2-22.70%Oceano1874-75.70%105.28%98.48%6.90%105.28%96.32%9.30%1.82.8-35.70%2.24.3-48.80%Paso Robles392556.00%98.64%99.21%-0.10%92.76%98.00%-5.30%2.11.723.50%3.11.782.40%Paso Robles23219.50%98.48%99.21%-0.70%94.86%96.55%1.80%2.11.723.50%3.11.1526.70%San Luis Obispo23219.50%101.81%99.76%2.10%100.48%97.80%2.70%1.31.51.3.30%1.11.526.70%San Luis Obispo23219.50%10.6.9%7.10%98.03%0N/A1.80N/A<	Cayucos	59	188	-68.60%	95.38%	92.60%	3.00%	92.22%	76.88%	20.00%	2	6.3	-68.30%	1.8	3.8	-52.60%
Los Osos1237-6760%102.56%96.82%5.90%101.24%95.26%6.30%3.30.6450.00%12.3-56.50%Morro Bay745-84.40%98.31%96.85%1.50%98.31%92.79%5.90%3.80.8375.00%330.236.40%Nipom1537-59.50%99.89%99.46%0.40%98.17%97.52%0.70%1.62.1-23.80%1.72.2-22.70%Oceano1874-75.70%105.28%98.48%6.90%105.28%96.32%9.30%1.82.8-35.70%2.24.3-48.80%Paso Robles392556.00%98.64%99.21%-0.10%92.76%98.00%-5.30%2.11.72.350%3.11.782.40%Pismo Beach2734-20.60%98.48%99.21%-0.10%94.86%96.55%-1.80%2.13.9-46.20%2.63.4-2.50%San Luis Obiso23219.50%101.81%99.76%2.10%97.80%97.80%2.10%1.80N/A3.801.11.5-26.70%San Luis Obiso23219.50%101.81%99.76%2.10%98.83%0N/A1.80N/A3.801.11.5-26.70%San Luis Obiso23219.50%101.81%99.76%21.0%98.83%0N/A <t< th=""><th>Creston</th><th>0</th><th>15</th><th>-100.00%</th><th>0</th><th>96.80%</th><th>-100.00%</th><th>0</th><th>96.80%</th><th>-100.00%</th><th>0</th><th>9</th><th>-100.00%</th><th>0</th><th>0</th><th>N/A</th></t<>	Creston	0	15	-100.00%	0	96.80%	-100.00%	0	96.80%	-100.00%	0	9	-100.00%	0	0	N/A
Morro Bay745-84.40%98.31%96.85%1.50%98.31%92.79%5.90%3.80.8375.00%32.236.40%Nipomo1537-59.50%99.89%99.46%0.40%98.17%97.52%0.70%1.62.1-23.80%1.72.2-22.70%Oceano187477.57%105.28%98.48%6.90%105.28%96.32%9.30%1.82.8-35.70%2.24.3-48.80%Paso Robles392556.00%98.64%98.69%-0.10%92.76%98.00%-5.30%2.11.723.50%3.11.782.40%Pismo Beach2734-20.60%98.48%99.21%-0.70%94.86%96.55%1.80%2.11.723.50%3.11.782.40%San Luis Obispo23219.50%101.81%99.76%2.10%94.86%96.55%1.80%2.11.39.46.20%2.63.4-2.50%San Miguel7823249.10%9.70%2.10%100.48%97.80%2.70%1.80N/A2.82.416.70%Santa Margarita21155-86.50%91.67%106.94%91.67%68.44%33.90%7.84.2340.00%3.53316.70%Templeton221915.80%92.68%99.78%7.10%92.68%98.93%-6.30%4.2340.	Grover Beach	16	15	6.70%	99.83%	101.99%	-2.10%	98.29%	100.75%	-2.40%	1.6	1.4	14.30%	1.3	1.3	0
Nipomo 15 37 -59.50% 99.89% 99.46% 0.40% 98.17% 97.52% 0.70% 1.6 2.1 -23.80% 1.7 2.2 -22.70% Oceano 18 74 .75.70% 105.28% 98.48% 6.90% 105.28% 96.32% 9.30% 1.8 2.8 .35.70% 2.2 4.3 .48.80% Paso Robles 39 25 56.00% 98.64% 99.69% .010% 92.76% 98.00% .53.0% 2.1 1.7 23.50% 3.1 1.7 82.40% Pismo Beach 27 34 -20.60% 98.64% 99.21% .07.0% 94.86% 96.55% .180% 2.1 .39 .46.20% .31 1.7 82.40% San Luis Obispo 23 24 .95.0% 101.81% .99.76% .21.0% 100.48% .97.80% .21.3 .15 .13.30% .11 .15 .26.70% San Luis Obispo 23 .08 .01.3 .05<	Los Osos		37	-67.60%	102.56%	96.82%	5.90%	101.24%	95.26%	6.30%	3.3	0.6	450.00%		2.3	-56.50%
Oceano1874-75.70%105.28%98.48%6.90%105.28%96.32%9.30%1.82.8-35.70%2.24.3-48.80%Paso Robles392556.00%98.64%98.69%-0.10%92.76%98.00%-5.30%2.11.723.50%3.11.782.40%Pismo Beach2734-20.60%98.48%99.21%-0.70%94.86%96.55%-1.80%2.13.9-46.20%2.63.4-23.50%San Luis Obispo23219.50%101.81%99.76%2.10%100.48%97.80%2.70%1.31.5-13.30%1.11.5-26.70%San Luis Obispo23219.50%101.81%99.76%2.10%100.48%97.80%2.70%1.31.5-13.30%1.11.5-26.70%San Miguel780N/A98.70%0N/A98.03%0N/A1.80N/A2.82.416.70%Santa Margarita21155-86.50%91.67%16.94%91.67%68.44%33.90%78-12.50%1.88-77.50%Templeton221915.80%92.68%99.7%-71.0%92.68%98.9%-63.0%4.2340.00%3.5316.70%	Morro Bay	7	45	-84.40%	98.31%	96.85%	1.50%	98.31%	92.79%	5.90%	3.8	0.8	375.00%	3	2.2	36.40%
Paso Robles392556.00%98.64%98.69%-0.10%92.76%98.00%-5.30%2.11.723.50%3.11.782.40%Pismo Beach2734-20.60%98.48%99.21%-0.70%94.86%96.55%-1.80%2.13.9-46.20%2.63.4-23.50%-23.50%San Luis Obispo23219.50%101.81%99.76%2.10%100.48%97.80%2.70%1.31.5-13.30%1.11.5-26.70%San Miguel780N/A98.70%0N/A98.83%0N/A1.880N/A2.882.416.70%Santa Margarita21155-86.50%91.67%106.94%-14.30%91.67%68.44%33.90%-7.8-12.50%1.883.8-7.75%Templeton221915.80%92.68%99.78%-7.10%92.68%98.93%-6.30%4.2340.00%3.5316.70%	Nipomo	15	37	-59.50%	99.89%	99.46%	0.40%	98.17%	97.52%	0.70%	1.6	2.1	-23.80%	1.7	2.2	-22.70%
Pismo Beach 27 34 -20.60% 98.48% 99.21% -0.70% 94.86% 96.55% -1.80% 2.1 3.9 -46.20% 2.6 3.4 -23.50% San Luis Obispo 23 21 9.50% 101.81% 99.76% 2.10% 100.48% 97.80% 2.70% 1.3 1.5 -13.30% 1.1 1.5 -26.70% San Miguel 78 0 N/A 98.70% 0 N/A 98.03% 0 N/A 1.8 0 N/A 2.8 2.4 16.70% Santa Margarita 21 155 -86.50% 91.67% 14.30% 98.33% 0 N/A 1.8 0 N/A 2.8 2.4 16.70% Santa Margarita 22 15 -86.50% 91.67% 14.30% 98.93% 66.30% 4.2 3 40.00% 3.5 3 16.70% Templeton 22 19 15.80% 99.26% 97.10% 98.93% 6.30%	Oceano	18	74	-75.70%	105.28%	98.48%	6.90%	105.28%	96.32%	9.30%	1.8	2.8	-35.70%	2.2	4.3	-48.80%
San Luis Obispo 23 21 9.50% 101.81% 99.76% 2.10% 100.48% 97.80% 2.70% 1.3 1.5 -13.30% 1.1 1.5 -26.70% San Miguel 78 0 N/A 98.70% 0 N/A 98.03% 0 N/A 1.5 -13.30% 1.1 1.5 -26.70% Santa Margarita 78 0 N/A 98.70% 0 N/A 98.03% 0 N/A 1.8 0 N/A 2.8 2.4 16.70% Santa Margarita 21 155 -86.50% 91.67% 14.30% 91.67% 68.44% 33.90% 7 8 -12.50% 1.8 8 -77.50% Templeton 22 19 15.80% 99.78% 7.10% 92.68% 98.93% -63.0% 41.2 3 40.00% 3.5 3 16.70%	Paso Robles	39	25	56.00%	98.64%	98.69%	-0.10%	92.76%	98.00%	-5.30%	2.1		23.50%	3.1	1.7	82.40%
San Miguel 78 0 N/A 98.70% 0 N/A 98.03% 0 N/A 1.8 0 N/A 2.8 2.4 16.70% Santa Margarita 21 155 -86.50% 91.67% 166.94% -14.30% 91.67% 68.44% 33.90% 7 8 -12.50% 1.8 8 -77.50% Templeton 22 19 15.80% 92.68% 97.71% 92.68% 98.93% -6.30% 42.2 3 40.00% 3.5 3 16.70%	Pismo Beach	27	34	-20.60%	98.48%	99.21%	-0.70%	94.86%	96.55%	-1.80%	2.1	3.9	-46.20%	2.6	3.4	-23.50%
Santa Margarita 21 155 -86.50% 91.67% 106.94% -14.30% 91.67% 68.44% 33.90% 7 8 -12.50% 1.8 8 -77.50% Templeton 22 19 15.80% 92.68% 99.78% -7.10% 92.68% 98.93% -6.30% 42. 3 40.00% 3.5 3 16.70%	San Luis Obispo		21	9.50%	101.81%	99.76%	2.10%	100.48%	97.80%	2.70%		1.5	-13.30%	1.1	1.5	-26.70%
Templeton 22 19 15.80% 99.78% -7.10% 92.68% 98.93% -6.30% 4.2 3 40.00% 3.5 3 16.70%	San Miguel	70			00 700/						1.0	0	N1 /A	20		16 700/-
· · · · · · · · · · · · · · · · · · ·			0	N/A	98.70%	0	N/A	98.03%	0	N/A			IN/A	2.8	2.4	10.70%
SLO COUNTY 28 32 -12.50% 98.99% 98.54% 0.50% 96.47% 95.73% 0.80% 2.3 2.1 9.50% 2.2 2.3 -4.30%	Santa Margarita															
	-	21	155	-86.50%	91.67%	106.94%	-14.30%	91.67%	68.44%	33.90%	7	8	-12.50%	1.8	8	-77.50%

ACTIVE LISTINGS

Sotheby's

INTERNATIONAL REALTY

NEW LISTINGS

Richardson

PENDING LISTINGS

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October 2023 Market Stats

Year over Year All Residential Properties, All Prices

	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PENDING LISTINGS			NEW LISTINGS		
CITY	Oct 2023	Oct 2022	% Change	Oct 2023	Oct 2022	% Change	Oct 2023	Oct 2022	% Change	Oct 2023	Oct 2022	% Change	Oct 2023	Oct 2022	% Change
Arroyo Grande	11	17	-35.30%	\$960,455	\$1,166,486	-17.70%	35	36	-2.80%	23	19	21.10%	14	23	-39.10%
Atascadero	29	19	52.60%	\$870,483	\$668,146	30.30%	51	46	10.90%	17	28	-39.30%	29	26	11.50%
Avila Beach	2	0	N/A	\$772,500	0	N/A	12	5	140.00%	3	1	200.00%	3	2	50.00%
Cambria	6	7	-14.30%	\$1,057,013	\$1,096,612	-3.60%	28	27	3.70%	9	6	50.00%	11	12	-8.30%
Cayucos	8	2	300.00%	\$1,394,750	\$841,250	65.80%	16	13	23.10%	9	1	800.00%	8	5	60.00%
Creston	0	1	-100.00%	0	\$1,875,000	-100.00%	11	6	83.30%	0	0	N/A	1	1	0
Grover Beach	8	12	-33.30%	\$762,088	\$682,500	11.70%	13	17	-23.50%	10	9	11.10%	12	9	33.30%
Los Osos	3	8	-62.50%	\$914,167	\$990,363	-7.70%	10	16	-37.50%	10	10	0	6	12	-50.00%
Morro Bay	4	9	-55.60%	\$1,024,100	\$1,065,211	-3.90%	15	24	-37.50%	5	14	-64.30%	8	16	-50.00%
Nipomo	18	22	-18.20%	\$1,105,486	\$999,136	10.60%	29	43	-32.60%	17	14	21.40%	16	20	-20.00%
Oceano	6	5	20.00%	\$694,333	\$529,580	31.10%	11	18	-38.90%	5	4	25.00%	2	4	-50.00%
Paso Robles	47	48	-2.10%	\$727,559	\$701,996	3.60%	98	111	-11.70%	32	37	-13.50%	45	42	7.10%
Pismo Beach	14	8	75.00%	\$1,304,286	\$1,422,725	-8.30%	29	22	31.80%	11	6	83.30%	11	14	-21.40%
San Luis Obispo	33	32	3.10%	\$1,158,251	\$1,027,488	12.70%	43	62	-30.60%	39	24	62.50%	33	30	10.00%
San Miguel	6	2	200.00%	\$914,167	\$525,000	74.10%	11	13	-15.40%	4	1	300.00%	4	2	100.00%
Santa Margarita	1	3	-66.70%	\$1,100,000	\$678,000	62.20%	7	11	-36.40%	4	2	100.00%	3	2	50.00%
Templeton	5	8	-37.50%	\$1,601,180	\$1,616,250	-0.90%	21	24	-12.50%	6	9	-33.30%	11	16	-31.30%
SLO COUNTY	205	208	-1.40%	\$968,990	\$916,946	5.70%	468	518	-9.70%	209	186	12.40%	225	238	-5.50%
	AVEDACE	DAYS ON M	IADEET	SOLDE	RICE vs. LIST	DDICE	SOLD PRIC	Eve ODICI	NAL LICT	MONTHE	INVENTOR	V(SOLD)	MONTHS IN	WENTODY	
I		DAISON	IAKKE I	SOLDER	ICE VS. LISI	FRICE	SOLDFRIC	E VS. OKIGI	NAL LIST	MONTHS	INVENTOR	(30LD)	MONTHST	NVENIORI	(FENDED)
CITY								I							
	Oct 2023	Oct 2022	% Change	Oct 2023	Oct 2022	% Change	Oct 2023	Oct 2022	% Change	Oct 2023	Oct 2022	% Change	Oct 2023	Oct 2022	% Change
Arroyo Grande	30	46	-34.80%	97.61%	96.63%	1.00%	94.20%	89.78%	4.90%	3.2	2.1	52.40%	1.5	1.9	-21.10%
Arroyo Grande Atascadero	30 23	46 25	-34.80% -8.00%	97.61% 98.65%	96.63% 96.82%	1.00% 1.90%	94.20% 97.24%	89.78% 94.94%	4.90% 2.40%	3.2 1.8	2.1 2.4	52.40% -25.00%	1.5 3	1.9 1.6	-21.10% 87.50%
Arroyo Grande Atascadero Avila Beach	30 23 13	46 25 0	-34.80% -8.00% N/A	97.61% 98.65% 98.53%	96.63% 96.82% 0	1.00% 1.90% N/A	94.20% 97.24% 98.53%	89.78% 94.94% 0	4.90% 2.40% N/A	3.2 1.8 6	2.1 2.4 0	52.40% -25.00% N/A	1.5 3 4	1.9 1.6 5	-21.10% 87.50% -20.00%
Arroyo Grande Atascadero Avila Beach Cambria	30 23 13 12	46 25 0 37	-34.80% -8.00% N/A -67.60%	97.61% 98.65% 98.53% 99.02%	96.63% 96.82% 0 93.83%	1.00% 1.90% N/A 5.50%	94.20% 97.24% 98.53% 96.38%	89.78% 94.94% 0 93.51%	4.90% 2.40% N/A 3.10%	3.2 1.8 6 4.7	2.1 2.4 0 3.9	52.40% -25.00% N/A 20.50%	1.5 3 4 3.1	1.9 1.6 5 4.5	-21.10% 87.50% -20.00% -31.10%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	30 23 13 12 59	46 25 0 37 29	-34.80% -8.00% N/A -67.60% 103.40%	97.61% 98.65% 98.53% 99.02% 95.38%	96.63% 96.82% 0 93.83% 96.14%	1.00% 1.90% N/A 5.50%	94.20% 97.24% 98.53% 96.38% 92.22%	89.78% 94.94% 0 93.51% 92.19%	4.90% 2.40% N/A 3.10%	3.2 1.8 6 4.7 2	2.1 2.4 0 3.9 6.5	52.40% -25.00% N/A 20.50% -69.20%	1.5 3 4 3.1 1.8	1.9 1.6 5 4.5 13	-21.10% 87.50% -20.00% -31.10% -86.20%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	30 23 13 12 59 0	46 25 0 37 29 157	-34.80% -8.00% N/A -67.60% 103.40% -100.00%	97.61% 98.65% 98.53% 99.02% 95.38% 0	96.63% 96.82% 0 93.83% 96.14% 83.33%	1.00% 1.90% N/A 5.50% -0.80%	94.20% 97.24% 98.53% 96.38% 92.22% 0	89.78% 94.94% 0 93.51% 92.19% 75.76%	4.90% 2.40% N/A 3.10% 0.00% -100.00%	3.2 1.8 6 4.7 2 0	2.1 2.4 0 3.9 6.5 6	52.40% -25.00% N/A 20.50% -69.20% -100.00%	1.5 3 4 3.1 1.8 0	1.9 1.6 5 4.5 13 0	-21.10% 87.50% -20.00% -31.10% -86.20% N/A
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	30 23 13 12 59 0 16	46 25 0 37 29 157 32	-34.80% -8.00% N/A -67.60% 103.40% -100.00%	97.61% 98.65% 98.53% 99.02% 95.38% 0 95.38%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43%	1.00% 1.90% N/A 5.50% -0.80% -100.00%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20%	3.2 1.8 6 4.7 2 0 1.6	2.1 2.4 0 3.9 6.5 6 1.4	52.40% -25.00% N/A 20.50% -69.20% -100.00% 14.30%	1.5 3 4 3.1 1.8 0 1.3	1.9 1.6 5 4.5 13 0 1.9	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	30 23 13 12 59 0 16 12	46 25 0 37 29 157 32 17	-34.80% -8.00% N/A -67.60% 103.40% -100.00% -50.00% -29.40%	97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63%	1.00% 1.90% N/A 5.50% -0.80% -100.00% 1.40%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25% 99.55%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20%	3.2 1.8 6 4.7 2 0 1.6 3.3	2.1 2.4 0 3.9 6.5 6 1.4 2	52.40% -25.00% N/A 20.50% -69.20% -100.00% 14.30% 65.00%	1.5 3 4 3.1 1.8 0 1.3 1	1.9 1.6 5 4.5 13 0 1.9 1.6	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	30 23 13 12 59 0 16 12 7	46 25 0 37 29 157 32 17 25	-34.80% -8.00% N/A -67.60% 103.40% -100.00% -50.00% -29.40% -72.00%	97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 100.58%	1.00% 1.90% 5.50% -0.80% -100.00% 1.40% 1.90%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25% 99.55% 95.80%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20% 1.70%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8	2.1 2.4 0 3.9 6.5 6 1.4 2 2.7	52.40% -25.00% N/A 20.50% -69.20% -100.00% 14.30% 65.00% 40.70%	1.5 3 4 3.1 1.8 0 1.3 1 3	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% 76.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	30 23 13 12 59 0 16 12 7 7 15	46 25 0 37 29 157 32 17 25 27	-34.80% -8.00% -8.00% -67.60% 103.40% -100.00% -100.00% -29.40% -72.00% -44.40%	97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.83%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 100.58% 99.93%	1.00% 1.90% 5.50% -0.80% -100.00% 1.40% 1.90% -2.30%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25% 99.55% 95.80% 97.53%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20% 1.70% 2.60%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6	2.1 2.4 0 3.9 6.5 6 1.4 2 2.7 2	52.40% -25.00% -20.50% -69.20% -100.00% 14.30% 65.00% 40.70% -20.00%	1.5 3 4 3.1 1.8 0 1.3 1 3 1.7	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7 3.1	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% 76.50% -45.20%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	30 23 13 12 59 0 16 12 7 7 15 18	46 25 0 37 29 157 32 17 25 27 84	-34.80% -8.00% N/A -67.60% 103.40% -100.00% -50.00% -29.40% -72.00% -44.40% -78.60%	97.61% 98.65% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 100.58% 99.93% 98.00%	1.00% 1.90% N/A 5.50% -0.80% -100.00% 1.40% 1.90% -2.30% 0.00% 2.40%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.31% 98.17%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25% 99.55% 95.80% 97.53% 88.41%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20% 1.70% 2.60% 0.70% 19.10%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8	2.1 2.4 0 3.9 6.5 6 1.4 2 2.7 2 3.6	52.40% -25.00% N/A 20.50% -69.20% -100.00% 14.30% 65.00% 40.70% -20.00%	1.5 3 4 3.1 1.8 0 1.3 1 3 1.7 2.2	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7 3.1 4.5	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% 76.50% -45.20% -51.10%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	30 23 13 12 59 0 16 12 7 15 18 39	46 25 0 37 29 157 32 17 25 27 84 31	-34.80% -8.00% N/A -67.60% 103.40% -100.00% -50.00% -29.40% -72.00% -44.40% -78.60% 25.80%	97.61% 98.65% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 100.58% 99.93% 98.00% 99.61%	1.00% 1.90% 5.50% -0.80% -100.00% 1.40% 1.90% -2.30% 0.00% 7.40%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.76%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25% 99.55% 95.80% 97.53% 88.41% 97.55%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20% 1.70% 2.60% 0.70% 19.10%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2.1	2.1 2.4 0 3.9 6.5 6 1.4 2 2.7 2 3.6 2.3	52.40% -25.00% N/A 20.50% -69.20% -100.00% 14.30% 65.00% 40.70% -20.00% -50.00% -8.70%	1.5 3 4 3.1 1.8 0 1.3 1 3 1.7 2.2 3.1	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7 3.1 4.5 3	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% 76.50% -45.20% -51.10% 3.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	30 23 13 12 59 0 16 12 7 15 18 39 27	46 25 0 37 29 157 32 17 25 27 84 31 28	-34.80% -8.00% N/A -67.60% 103.40% -100.00% -50.00% -29.40% -72.00% -44.40% -78.60% 25.80% -3.60%	97.61% 98.65% 99.02% 99.02% 0 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28% 98.64%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 100.58% 99.93% 99.93% 98.00% 99.61% 98.31%	1.00% 1.90% 5.50% -0.80% -100.00% 1.40% 1.90% 0.00% 7.40% -1.00%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.76% 94.86%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25% 99.55% 95.80% 97.53% 88.41% 97.55%	4.90% 2.40% 3.10% 0.00% -100.00% 3.20% 1.70% 2.60% 0.70% 19.10% -4.90% 2.30%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2.1 2.1	2.1 2.4 0 3.9 6.5 6 1.4 2 2.7 2 3.6 2.3 2.8	52.40% -25.00% N/A 20.50% -69.20% -100.00% 14.30% 65.00% 40.70% -20.00% -50.00% -8.70% -25.00%	1.5 3 4 3.1 1.8 0 1.3 1.3 1.7 2.2 3.1 2.6	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7 3.1 4.5 3 3.7	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% 76.50% -45.20% -51.10% 3.30% -29.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	30 23 13 12 59 0 16 12 7 15 18 39 27 23	46 25 0 37 29 157 32 17 25 27 84 31	-34.80% -8.00% N/A -67.60% 103.40% -100.00% -50.00% -29.40% -72.00% -44.40% -78.60% 25.80%	97.61% 98.65% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 100.58% 99.93% 99.93% 98.00% 99.61% 99.81%	1.00% 1.90% 5.50% -0.80% -100.00% 1.40% 1.90% -2.30% 0.00% 7.40%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.76%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25% 99.55% 95.80% 97.53% 88.41% 97.55%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20% 1.70% 2.60% 0.70% 19.10%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2.1	2.1 2.4 0 3.9 6.5 6 1.4 2 2.7 2 3.6 2.3	52.40% -25.00% N/A 20.50% -69.20% -100.00% 14.30% 65.00% 40.70% -20.00% -50.00% -8.70%	1.5 3 4 3.1 1.8 0 1.3 1 3 1.7 2.2 3.1	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7 3.1 4.5 3	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% 76.50% -45.20% -45.20% -51.10% 3.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	30 23 13 12 59 0 16 12 7 15 18 39 27	46 25 0 37 29 157 32 17 25 27 84 31 28 28	-34.80% -8.00% N/A -67.60% 103.40% -100.00% -50.00% -29.40% -29.40% -72.00% -72.00% 25.80% -3.60% -3.60%	97.61% 98.65% 99.02% 99.02% 0 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28% 98.64% 98.64% 101.81%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 99.93% 99.93% 99.93% 99.01% 98.00% 99.61% 98.31% 98.31%	1.00% 1.90% 5.50% -0.80% 1.40% 1.40% 1.90% 0.00% 7.40% -1.00% 0.20% 4.50%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.76% 94.86% 100.48%	89.78% 94.94% 0 93.51% 92.19% 75.76% 95.25% 99.55% 95.80% 97.53% 88.41% 97.55% 92.69% 95.76%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20% 1.70% 2.60% 0.70% 19.10% -4.90% 2.30%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2.1 2.1 2.1 1.3	2.1 2.4 0 3.9 6.5 6 1.4 2.7 2 3.6 2.3 2.8 1.9 6.5	52.40% -25.00% N/A 20.50% -69.20% 14.30% 65.00% 40.70% -20.00% -50.00% -8.70% -25.00% -31.60%	1.5 3 4 3.1 1.8 0 1.3 1.3 1.7 2.2 3.1 2.6 1.1	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7 3.1 4.5 3 3.7 2.6	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% -45.20% -45.20% -51.10% 3.30% -29.70% -57.70% -78.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	30 23 13 12 59 0 16 12 7 15 18 39 27 23 78 21	46 25 0 37 29 157 32 17 25 27 84 31 28 28 28 28	-34.80% -8.00% -8.00% -67.60% 103.40% -100.00% -50.00% -29.40% -29.40% -72.00% -44.40% -78.60% 25.80% -3.60% -3.60% 333.30%	97.61% 98.65% 99.02% 99.02% 0 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28% 98.64% 98.48% 101.81%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 100.58% 99.93% 99.93% 98.00% 99.61% 99.81%	1.00% 1.90% 5.50% -0.80% -100.00% 1.40% 1.90% 0.00% -2.30% -2.30% 0.00% -2.30% 0.00% -1.00% 0.20%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.76% 94.86% 100.48%	89.78% 94.94% 0 93.51% 92.19% 95.25% 95.25% 95.80% 97.53% 97.53% 88.41% 97.55% 92.69% 95.76%	4.90% 2.40% N/A 3.10% 0.00% 3.20% 1.70% 2.60% 0.70% 19.10% 2.30% 2.30% 4.90%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2.1 1.3 1.8 7	2.1 2.4 0 3.9 6.5 6 1.4 2 2.7 2 3.6 2.3 2.8 1.9	52.40% -25.00% -25.00% -69.20% -100.00% 14.30% 65.00% -20.00% -20.00% -50.00% -8.70% -25.00% -31.60%	1.5 3 4 3.1 1.8 0 1.3 1.3 1.7 2.2 3.1 2.6 1.1 2.8	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7 3.1 4.5 3 3.7 2.6 13	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% 76.50% -45.20% -45.20% 3.30% -29.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	30 23 13 12 59 0 16 12 7 15 18 39 27 23 23	46 25 0 37 29 157 32 17 25 27 84 31 28 28 28 18 33	-34.80% -8.00% -8.00% 103.40% -100.00% -50.00% -29.40% -72.00% -72.00% -44.40% -78.60% 25.80% -3.60% -17.90% 333.30% -36.40%	97.61% 98.65% 99.02% 99.02% 0 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28% 98.64% 98.48% 101.81% 98.70%	96.63% 96.82% 0 93.83% 96.14% 83.33% 98.43% 100.63% 99.93% 99.93% 99.93% 98.00% 99.91% 98.31% 97.43% 102.94%	1.00% 1.90% 5.50% -0.80% 1.40% 1.40% 1.90% 0.00% -2.30% 0.00% 1.40% 0.20% 4.50% -4.10%	94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.76% 94.86% 100.48% 98.03% 91.67%	89.78% 94.94% 0 93.51% 92.19% 95.25% 95.25% 95.80% 97.53% 88.41% 97.55% 92.69% 95.76% 100.57%	4.90% 2.40% N/A 3.10% 0.00% -100.00% 3.20% 1.70% 2.60% 0.70% 19.10% 19.10% 2.30% 4.90% 4.90% -2.50%	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2.1 2.1 2.1 1.3 1.8	2.1 2.4 0 3.9 6.5 6 1.4 2.7 2 3.6 2.3 2.8 1.9 6.5 3.7	52.40% -25.00% -25.00% -69.20% -100.00% 14.30% 65.00% -20.00% -20.00% -50.00% -31.60% -72.30% 89.20%	1.5 3 4 3.1 1.8 0 1.3 1 3 1.7 2.2 3.1 2.6 1.1 2.8 1.8	1.9 1.6 5 4.5 13 0 1.9 1.6 1.7 3.1 4.5 3 3.7 2.6 13 5.5	-21.10% 87.50% -20.00% -31.10% -86.20% N/A -31.60% -37.50% -37.50% -45.20% -45.20% -51.10% 3.30% -29.70% -57.70% -78.50% -67.30%

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