November 2023 Market Stats

Month over Month All Residential Properties, All Prices



	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PENI	OING LISTIN	NGS	NEW LISTINGS		
CITY	Nov 2023	Oct 2023	% Change	Nov 2023	Oct 2023	% Change	Nov 2023	Oct 2023	% Change	Nov 2023	Oct 2023	% Change	Nov 2023	Oct 2023	% Change
Arroyo Grande	22	11	100.00%	\$1,340,468	\$960,455	39.60%	32	35	-8.60%	17	20	-15.00%	12	18	-33.30%
Atascadero	15	29	-48.30%	\$816,095	\$870,483	-6.20%	50	51	-2.00%	15	15	0	15	31	-51.60%
Avila Beach	3	2	50.00%	\$1,004,333	\$772,500	30.00%	8	12	-33.30%	2	3	-33.30%	3	3	0
Cambria	8	6	33.30%	\$889,500	\$1,057,013	-15.80%	27	28	-3.60%	5	9	-44.40%	7	12	-41.70%
Cayucos	2	8	-75.00%	\$1,150,000	\$1,394,750	-17.50%	16	16	0	3	9	-66.70%	3	8	-62.50%
Creston	0	0	N/A	0	0	N/A	10	11	-9.10%	1	0	N/A	0	1	-100.00%
Grover Beach	6	8	-25.00%	\$786,917	\$762,088	3.30%	13	13	0	5	10	-50.00%	3	16	-81.30%
Los Osos	9	3	200.00%	\$840,711	\$914,167	-8.00%	10	10	0	6	10	-40.00%	11	7	57.10%
Morro Bay	3	4	-25.00%	\$1,055,000	\$1,024,100	3.00%	17	15	13.30%	8	4	100.00%	9	8	12.50%
Nipomo	13	18	-27.80%	\$822,531	\$1,105,486	-25.60%	37	29	27.60%	20	16	25.00%	23	19	21.10%
Oceano	2	6	-66.70%	\$907,800	\$694,333	30.70%	12	11	9.10%	4	4	0	6	2	200.00%
Paso Robles	32	48	-33.30%	\$763,317	\$721,776	5.80%	89	98	-9.20%	35	34	2.90%	29	53	-45.30%
Pismo Beach	5	14	-64.30%	\$1,078,600	\$1,304,286	-17.30%	30	29	3.40%	4	11	-63.60%	10	11	-9.10%
San Luis Obispo	33	33	0	\$1,293,854	\$1,158,251	11.70%	53	43	23.30%	26	37	-29.70%	33	33	0
San Miguel	1	6	-83.30%	\$570,000	\$914,167	-37.60%	9	11	-18.20%	1	4	-75.00%	2	4	-50.00%
Santa Margarita	1	1	0	\$745,000	\$1,100,000	-32.30%	6	7	-14.30%	1	4	-75.00%	0	4	-100.00%
Templeton SLO COUNTY	6 165	5 206	20.00% - 19.90%	\$1,233,167 \$1,007,682	\$1,601,180 \$966,470	-23.00% 4.30%	19 464	21 468	-9.50% -0.90%	7 167	6 201	16.70% - 16.90%	6 176	11 249	-45.50%
'						I									-29.30%
		DAYS ON M			RICE vs. LIST		SOLD PRIC				INVENTOR	` ′	MONTHS IN		(PENDED)
CITY	Nov 2023	Oct 2023	% Change	Nov 2023	Oct 2023	% Change	Nov 2023	Oct 2023	% Change	Nov 2023	Oct 2023	% Change	Nov 2023	Oct 2023	(PENDED) % Change
Arroyo Grande	Nov 2023	Oct 2023	% Change	Nov 2023 98.61%	Oct 2023 97.61%	% Change 1.00%	Nov 2023 95.07%	Oct 2023 94.20%	% Change 0.90%	Nov 2023	Oct 2023 3.2	% Change -53.10%	Nov 2023	Oct 2023	(PENDED) % Change 5.60%
Arroyo Grande Atascadero	Nov 2023 30 24	Oct 2023 30 23	% Change 0 4.30%	98.61% 99.86%	Oct 2023 97.61% 98.65%	% Change 1.00% 1.20%	95.07% 97.89%	94.20% 97.24%	% Change 0.90% 0.70%	Nov 2023 1.5 3.3	Oct 2023 3.2 1.8	% Change -53.10% 83.30%	Nov 2023 1.9 3.3	Oct 2023 1.8 3.4	(PENDED) % Change 5.60% -2.90%
Arroyo Grande Atascadero Avila Beach	Nov 2023 30 24 13	Oct 2023 30 23 13	% Change 0 4.30% 0	Nov 2023 98.61% 99.86% 98.69%	Oct 2023 97.61% 98.65% 98.53%	% Change 1.00% 1.20% 0.20%	Nov 2023 95.07% 97.89% 98.69%	Oct 2023 94.20% 97.24% 98.53%	% Change 0.90% 0.70% 0.20%	Nov 2023 1.5 3.3 2.7	Oct 2023 3.2 1.8 6	% Change -53.10% 83.30% -55.00%	Nov 2023 1.9 3.3 4	Oct 2023 1.8 3.4 4	(PENDED) % Change 5.60% -2.90%
Arroyo Grande Atascadero Avila Beach Cambria	Nov 2023 30 24 13 53	Oct 2023 30 23 13 12	% Change 0 4.30% 0 341.70%	98.61% 99.86% 98.69% 98.23%	97.61% 98.65% 98.53% 99.02%	% Change 1.00% 1.20% 0.20% -0.80%	95.07% 97.89% 98.69% 95.08%	94.20% 97.24% 98.53% 96.38%	% Change 0.90% 0.70% 0.20% -1.30%	1.5 3.3 2.7 3.4	3.2 1.8 6 4.7	% Change -53.10% 83.30% -55.00% -27.70%	Nov 2023 1.9 3.3 4 5.4	1.8 3.4 4 3.1	(PENDED) % Change 5.60% -2.90% 0 74.20%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	Nov 2023 30 24 13 53 18	30 23 13 12 59	% Change 0 4.30% 0 341.70% -69.50%	98.61% 99.86% 98.69% 98.23% 99.01%	97.61% 98.65% 98.53% 99.02% 95.38%	% Change 1.00% 1.20% 0.20% -0.80% 3.80%	95.07% 97.89% 98.69% 95.08% 97.96%	94.20% 97.24% 98.53% 96.38% 92.22%	% Change 0.90% 0.70% 0.20% -1.30% 6.20%	1.5 3.3 2.7 3.4 8	3.2 1.8 6 4.7 2	% Change -53.10% 83.30% -55.00% -27.70% 300.00%	Nov 2023 1.9 3.3 4 5.4 5.3	1.8 3.4 4 3.1 1.8	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	Nov 2023 30 24 13 53 18 0	Oct 2023 30 23 13 12 59 0	% Change 0 4.30% 0 341.70% -69.50% N/A	98.61% 99.86% 98.69% 98.23% 99.01%	97.61% 98.65% 98.53% 99.02% 95.38%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A	95.07% 97.89% 98.69% 95.08% 97.96%	94.20% 97.24% 98.53% 96.38% 92.22%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A	1.5 3.3 2.7 3.4 8	3.2 1.8 6 4.7 2	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A	Nov 2023 1.9 3.3 4 5.4 5.3 10	1.8 3.4 4 3.1 1.8	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	Nov 2023 30 24 13 53 18 0	Oct 2023 30 23 13 12 59 0 16	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00%	98.61% 99.86% 98.69% 98.23% 99.01% 0	97.61% 98.65% 98.53% 99.02% 95.38% 0	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00%	95.07% 97.89% 98.69% 95.08% 97.96% 0	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00%	1.5 3.3 2.7 3.4 8	Oct 2023 3.2 1.8 6 4.7 2 0 1.6	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6	0ct 2023 1.8 3.4 4 3.1 1.8 0 1.3	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	Nov 2023 30 24 13 53 18 0	Oct 2023 30 23 13 12 59 0	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00% 41.70%	98.61% 99.86% 98.69% 98.23% 99.01%	97.61% 98.65% 98.53% 99.02% 95.38%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A	95.07% 97.89% 98.69% 95.08% 97.96%	94.20% 97.24% 98.53% 96.38% 92.22%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00% -3.50%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2	3.2 1.8 6 4.7 2	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50% -66.70%	Nov 2023 1.9 3.3 4 5.4 5.3 10	1.8 3.4 4 3.1 1.8	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	Nov 2023 30 24 13 53 18 0 12 17	Oct 2023 30 23 13 12 59 0 16 12	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00%	97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00% -4.40%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68%	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1	Oct 2023 3.2 1.8 6 4.7 2 0 1.6 3.3	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7	Oct 2023 1.8 3.4 4 3.1 1.8 0 1.3 1	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	Nov 2023 30 24 13 53 18 0 12 17 76	Oct 2023 30 23 13 12 59 0 16 12 7	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00% 41.70% 985.70%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92%	Oct 2023 97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00% -4.40% 2.70%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68%	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00% -3.50% -2.00%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50% -66.70% 50.00%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1	0ct 2023 1.8 3.4 4 3.1 1.8 0 1.3 1 3.8	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00% 70.00% -44.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	Nov 2023 30 24 13 53 18 0 12 17 76 26	Oct 2023 30 23 13 12 59 0 16 12 7 15	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00% 41.70% 985.70% 73.30%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34%	Oct 2023 97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00% -4.40% 2.70% 0.50%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38%	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00% -3.50% -2.00% 1.30%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8	3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50% -66.70% 50.00% 75.00%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9	0ct 2023 1.8 3.4 4 3.1 1.8 0 1.3 1 3.8 1.8	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00% 70.00% -44.70% 5.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	Nov 2023 30 24 13 53 18 0 12 17 76 26 45	Oct 2023 30 23 13 12 59 0 16 12 7 15 18	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00% 41.70% 985.70% 73.30% 150.00%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54%	Oct 2023 97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00% -4.40% 2.70% 0.50%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49%	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00% -3.50% -2.00% 1.30%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6	Oct 2023 3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50% -66.70% 50.00% 75.00% 233.30%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3	Oct 2023 1.8 3.4 4 3.1 1.8 0 1.3 1 3.8 1.8 2.8	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00% 70.00% -44.70% 5.60% 7.10%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	Nov 2023 30 24 13 53 18 0 12 17 76 26 45 21	Oct 2023 30 23 13 12 59 0 16 12 7 15 18 39	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00% 41.70% 985.70% 73.30% 150.00% -46.20%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54%	97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28% 98.66%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00% -4.40% 2.70% 0.50% -5.50% -0.20%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49% 99.54% 96.99%	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.85%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00% -3.50% -2.00% 1.30% -5.50% 4.50%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6 2.8	Oct 2023 3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50% -66.70% 50.00% 75.00% 233.30% 40.00%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3 2.5	Oct 2023 1.8 3.4 4 3.1 1.8 0 1.3 1 3.8 1.8 2.8 2.9	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00% 70.00% -44.70% 5.60% 7.10% -13.80%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	Nov 2023 30 24 13 53 18 0 12 17 76 26 45 21 70	Oct 2023 30 23 13 12 59 0 16 12 7 15 18 39 28	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00% 41.70% 985.70% 73.30% 150.00% -46.20% 150.00%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54% 98.50%	Oct 2023 97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28% 98.66% 98.48%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00% -4.40% 2.70% 0.50% -5.50% -0.20% -2.40%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49% 99.54% 96.99% 88.83%	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.85% 94.86%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00% -3.50% -2.00% 1.30% -5.50% 4.50% -6.40%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6 2.8 6	Oct 2023 3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2 2.1	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50% -66.70% 50.00% 75.00% 233.30% 40.00% 185.70%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3 2.5 7.5	Oct 2023 1.8 3.4 4 3.1 1.8 0 1.3 1 3.8 1.8 2.8 2.9 2.6	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00% 70.00% -44.70% 5.60% 7.10% -13.80% 188.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	Nov 2023 30 24 13 53 18 0 12 17 76 26 45 21 70 21	Oct 2023 30 23 13 12 59 0 16 12 7 15 18 39 28 23	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00% 41.70% 985.70% 73.30% 150.00% -46.20% 150.00% -8.70%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54% 98.50% 96.15% 99.99%	Oct 2023 97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28% 98.66% 98.48% 101.81%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00% -4.40% 2.70% 0.50% -5.50% -0.20% -1.80%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49% 99.54% 96.99% 88.83% 98.69%	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.85% 94.86% 100.48%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00% -3.50% -2.00% 1.30% -5.50% 4.50% -6.40% -1.80%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6 2.8 6 1.6	Oct 2023 3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2 2.1 1.3	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50% -66.70% 50.00% 75.00% 233.30% 40.00% 185.70% 23.10%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3 2.5 7.5 2	Oct 2023 1.8 3.4 4 3.1 1.8 0 1.3 1 3.8 1.8 2.8 2.9 2.6 1.2	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00% -0.00% -44.70% 5.60% 7.10% -13.80% 188.50% 66.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	Nov 2023 30 24 13 53 18 0 12 17 76 26 45 21 70 21 5	Oct 2023 30 23 13 12 59 0 16 12 7 15 18 39 28 23 78	% Change 0 4.30% 0 341.70% -69.50% N/A -25.00% 41.70% 985.70% 73.30% 150.00% -46.20% 150.00% -8.70% -93.60%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54% 98.50% 96.15% 99.99% 114.23%	Oct 2023 97.61% 98.65% 98.53% 99.02% 95.38% 0 99.83% 102.56% 98.31% 99.89% 105.28% 98.66% 98.48% 101.81% 98.70%	% Change 1.00% 1.20% 0.20% -0.80% 3.80% N/A 2.00% -4.40% 2.70% 0.50% -5.50% -0.20% -1.80% 15.70%	Nov 2023 95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49% 99.54% 96.99% 88.83% 98.69% 114.23%	Oct 2023 94.20% 97.24% 98.53% 96.38% 92.22% 0 98.29% 101.24% 98.31% 98.17% 105.28% 92.85% 94.86% 100.48% 98.03%	% Change 0.90% 0.70% 0.20% -1.30% 6.20% N/A 3.00% -3.50% -2.00% 1.30% -5.50% 4.50% -6.40% -1.80% 16.50%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6 2.8 6 1.6 9	Oct 2023 3.2 1.8 6 4.7 2 0 1.6 3.3 3.8 1.6 1.8 2 2.1 1.3 1.8	% Change -53.10% 83.30% -55.00% -27.70% 300.00% N/A 37.50% -66.70% 50.00% 75.00% 233.30% 40.00% 185.70% 23.10% 400.00%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3 2.5 7.5 2 9	Oct 2023 1.8 3.4 4 3.1 1.8 0 1.3 1 3.8 1.8 2.8 2.9 2.6 1.2 2.8	(PENDED) % Change 5.60% -2.90% 0 74.20% 194.40% N/A 100.00% -44.70% 5.60% 7.10% -13.80% 188.50% 66.70% 221.40%

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November 2023 Market Stats

Year over Year All Residential Properties, All Prices



	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PENI	DING LISTIN	NGS	NEW LISTINGS		
CITY	Nov 2023	Nov 2022	% Change	Nov 2023	Nov 2022	% Change	Nov 2023	Nov 2022	% Change	Nov 2023	Nov 2022	% Change	Nov 2023	Nov 2022	% Change
Arroyo Grande	22	22	0	\$1,340,468	\$1,178,368	13.80%	32	30	6.70%	17	13	30.80%	12	12	0
Atascadero	15	25	-40.00%	\$816,095	\$760,646	7.30%	50	37	35.10%	15	19	-21.10%	15	22	-31.80%
Avila Beach	3	2	50.00%	\$1,004,333	\$1,000,000	0.40%	8	4	100.00%	2	2	0	3	2	50.00%
Cambria	8	2	300.00%	\$889,500	\$1,362,500	-34.70%	27	22	22.70%	5	9	-44.40%	7	4	75.00%
Cayucos	2	2	0	\$1,150,000	\$2,300,000	-50.00%	16	14	14.30%	3	2	50.00%	3	1	200.00%
Creston	0	0	N/A	0	0	N/A	10	6	66.70%	1	0	N/A	0	1	-100.00%
Grover Beach	6	12	-50.00%	\$786,917	\$689,500	14.10%	13	19	-31.60%	5	5	0	3	9	-66.70%
Los Osos	9	11	-18.20%	\$840,711	\$982,182	-14.40%	10	22	-54.50%	6	9	-33.30%	11	10	10.00%
Morro Bay	3	11	-72.70%	\$1,055,000	\$1,119,082	-5.70%	17	27	-37.00%	8	4	100.00%	9	10	-10.00%
Nipomo	13	17	-23.50%	\$822,531	\$1,041,242	-21.00%	37	33	12.10%	20	23	-13.00%	23	16	43.80%
Oceano	2	1	100.00%	\$907,800	\$705,000	28.80%	12	18	-33.30%	4	3	33.30%	6	9	-33.30%
Paso Robles	32	28	14.30%	\$763,317	\$786,479	-2.90%	89	110	-19.10%	35	23	52.20%	29	41	-29.30%
Pismo Beach	5	6	-16.70%	\$1,078,600	\$1,299,000	-17.00%	30	22	36.40%	4	9	-55.60%	10	10	0
San Luis Obispo	33	27	22.20%	\$1,293,854	\$1,002,456	29.10%	53	52	1.90%	26	17	52.90%	33	25	32.00%
San Miguel	1	1	0	\$570,000	\$695,000	-18.00%	9	12	-25.00%	1	2	-50.00%	2	2	0
Santa Margarita	1	2	-50.00%	\$745,000	\$793,000	-6.10%	6	10	-40.00%	1	1	0	0	1	-100.00%
Templeton	6	10 180	-40.00%	\$1,233,167	\$927,950	32.90%	19	18 477	5.60%	7 167	7 150	0	6	1 181	500.00%
'					\$961,730	4.80%			-2.70%			'			-2.80%
OUTS:		DAYS ON M			RICE vs. LIST	PRICE		CE vs. ORIGI	NAL LIST		INVENTOR	` ′	MONTHS IN		(PENDED)
CITY	Nov 2023	Nov 2022	% Change	Nov 2023	RICE vs. LIST Nov 2022	PRICE % Change	Nov 2023	Nov 2022	NAL LIST % Change	Nov 2023	Nov 2022	% Change	Nov 2023	Nov 2022	(PENDED) % Change
Arroyo Grande	Nov 2023 30	Nov 2022 45	% Change -33.30%	Nov 2023 98.61%	RICE vs. LIST Nov 2022 97.18%	PRICE % Change 1.50%	Nov 2023 95.07%	Nov 2022 90.65%	NAL LIST % Change 4.90%	Nov 2023	Nov 2022 1.4	% Change 7.10%	Nov 2023	Nov 2022 2.3	(PENDED) % Change -17.40%
Arroyo Grande Atascadero	Nov 2023 30 24	Nov 2022 45 29	% Change -33.30% -17.20%	Nov 2023 98.61% 99.86%	RICE vs. LIST Nov 2022 97.18% 97.00%	"PRICE % Change 1.50% 2.90%	95.07% 97.89%	90.65% 93.10%	NAL LIST % Change 4.90% 5.10%	Nov 2023 1.5 3.3	Nov 2022 1.4 1.5	% Change 7.10% 120.00%	Nov 2023 1.9 3.3	Nov 2022 2.3 1.9	(PENDED) % Change -17.40% 73.70%
Arroyo Grande Atascadero Avila Beach	Nov 2023 30 24 13	Nov 2022 45 29 56	% Change -33.30% -17.20% -76.80%	98.61% 98.69%	RICE vs. LIST Nov 2022 97.18% 97.00% 95.28%	**PRICE ** Change 1.50% 2.90% 3.60%	95.07% 97.89% 98.69%	Nov 2022 90.65% 93.10% 95.28%	NAL LIST % Change 4.90% 5.10% 3.60%	Nov 2023 1.5 3.3 2.7	Nov 2022 1.4 1.5 2	% Change 7.10% 120.00% 35.00%	Nov 2023 1.9 3.3 4	Nov 2022 2.3 1.9 2	(PENDED) % Change -17.40% 73.70% 100.00%
Arroyo Grande Atascadero Avila Beach Cambria	Nov 2023 30 24 13 53	Nov 2022 45 29 56 25	% Change -33.30% -17.20% -76.80% 112.00%	98.61% 99.86% 98.69% 98.23%	Nov 2022 97.18% 97.00% 95.28% 92.40%	**PRICE **Change 1.50% 2.90% 3.60% 6.30%	95.07% 97.89% 98.69% 95.08%	90.65% 93.10% 95.28% 92.40%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90%	1.5 3.3 2.7 3.4	Nov 2022 1.4 1.5 2 11	% Change 7.10% 120.00% 35.00% -69.10%	Nov 2023 1.9 3.3 4 5.4	2.3 1.9 2.4	(PENDED) % Change -17.40% 73.70% 100.00% 125.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	Nov 2023 30 24 13 53 18	Nov 2022 45 29 56 25 36	% Change -33.30% -17.20% -76.80% 112.00% -50.00%	98.61% 99.86% 98.69% 98.23% 99.01%	Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98%	**PRICE **Change 1.50% 2.90% 3.60% 6.30% 1.10%	95.07% 97.89% 98.69% 95.08% 97.96%	90.65% 93.10% 95.28% 92.40% 97.98%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00%	Nov 2023 1.5 3.3 2.7	1.4 1.5 2 11 7	% Change 7.10% 120.00% 35.00% -69.10% 14.30%	Nov 2023 1.9 3.3 4 5.4 5.3	Nov 2022 2.3 1.9 2	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	Nov 2023 30 24 13 53	Nov 2022 45 29 56 25	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A	98.61% 99.86% 98.69% 98.23% 99.01%	RICE vs. LIST Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0	**PRICE **Change 1.50% 2.90% 3.60% 6.30% 1.10% N/A	95.07% 97.89% 98.69% 95.08% 97.96%	90.65% 93.10% 95.28% 92.40%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A	1.5 3.3 2.7 3.4 8	Nov 2022 1.4 1.5 2 11	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A	Nov 2023 1.9 3.3 4 5.4	2.3 1.9 2 2.4	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	Nov 2023 30 24 13 53 18 0	Nov 2022 45	% Change -33.30% -17.20% -76.80% 112.00% -50.00%	98.61% 99.86% 98.69% 98.23% 99.01%	Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98%	**PRICE **Change 1.50% 2.90% 3.60% 6.30% 1.10%	95.07% 97.89% 98.69% 95.08% 97.96%	Nov 2022 90.65% 93.10% 95.28% 92.40% 97.98% 0	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00%	1.5 3.3 2.7 3.4 8	1.4 1.5 2 11 7	% Change 7.10% 120.00% 35.00% -69.10% 14.30%	Nov 2023 1.9 3.3 4 5.4 5.3 10	2.3 1.9 2.4 7	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	Nov 2023 30 24 13 53 18 0 12	Nov 2022 45 29 56 25 36 0 29	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60%	98.61% 99.86% 98.69% 98.23% 99.01% 0	RICE vs. LIST Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09%	**PRICE **Change** 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80% 0.50%	95.07% 97.89% 98.69% 95.08% 97.96% 0	Nov 2022 90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80%	Nov 2023 1.5 3.3 2.7 3.4 8 0	1.4 1.5 2 11 7 0	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6	2.3 1.9 2 2.4 7 0 3.8	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	Nov 2023 30 24 13 53 18 0 12 17	Nov 2022 45 29 56 25 36 0 29 65	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60% -73.80%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00%	RICE vs. LIST Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09% 97.49%	PRICE % Change 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68%	90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55% 94.49%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80% 3.40%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1	1.4 1.5 2 11 7 0 1.6 2	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50% -45.00%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7	2.3 1.9 2 2.4 7 0 3.8 2.4	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60% -29.20%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	Nov 2023 30 24 13 53 18 0 12 17 76	Nov 2022 45 29 56 25 36 0 29 65 25	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60% -73.80% 204.00%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92%	RICE vs. LIST Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09% 97.49% 97.38%	**PRICE** **Change** 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80% 0.50% 3.60%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68%	90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55% 94.49%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80% 3.40% 0.70%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7	1.4 1.5 2 11 7 0 1.6 2	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50% -45.00%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1	2.3 1.9 2 2.4 7 0 3.8 2.4 6.8	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60% -29.20% -69.10%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	Nov 2023 30 24 13 53 18 0 12 17 76 26	Nov 2022 45 29 56 25 36 0 29 65 25 29	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60% -73.80% 204.00% -10.30%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34%	Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09% 97.49% 97.38% 99.48%	**PRICE **Change** 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80% 0.50% 3.60% 0.90%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38%	Nov 2022 90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55% 94.49% 95.71% 96.05%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80% 3.40% 0.70% 3.60%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8	1.4 1.5 2 11 7 0 1.6 2 2.5 1.9	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50% -45.00% 128.00% 47.40%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9	2.3 1.9 2 2.4 7 0 3.8 2.4 6.8 1.4	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60% -29.20% -69.10% 35.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	Nov 2023 30 24 13 53 18 0 12 17 76 26 45	Nov 2022 45 29 56 25 36 0 29 65 25 29 7	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60% -73.80% 204.00% -10.30% 542.90%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54%	Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09% 97.49% 97.38% 99.48% 100.86%	**PRICE **Change** 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80% 0.50% 3.60% 0.90% -1.30%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49%	Nov 2022 90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55% 94.49% 95.71% 96.05% 100.86%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80% 3.40% 0.70% 3.60% -1.30%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6	1.4 1.5 2 11 7 0 1.6 2 2.5 1.9	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50% -45.00% 128.00% 47.40% -66.70%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3	2.3 1.9 2.4 7 0 3.8 2.4 6.8 1.4	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60% -29.20% -69.10% 35.70% -50.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	Nov 2023 30 24 13 53 18 0 12 17 76 26 45 21	Nov 2022 45 29 56 25 36 0 29 65 25 29 7 26	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60% -73.80% 204.00% -10.30% 542.90% -19.20%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54%	Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09% 97.49% 97.38% 99.48% 100.86% 98.00%	**PRICE** **Change** 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80% 0.50% 3.60% 0.90% -1.30% 0.50%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49% 99.54%	Nov 2022 90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55% 94.49% 95.71% 96.05% 100.86% 95.70%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80% 3.40% 0.70% 3.60% -1.30% 1.30%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6 2.8	1.4 1.5 2 11 7 0 1.6 2 2.5 1.9 18 3.9	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50% -45.00% 128.00% 47.40% -66.70% -28.20%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3 2.5	2.3 1.9 2.4 7 0 3.8 2.4 6.8 1.4 6 4.8	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60% -29.20% -69.10% 35.70% -50.00% -47.90%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	Nov 2023 30 24 13 53 18 0 12 17 76 26 45 21 70	Nov 2022 45 29 56 25 36 0 29 65 25 29 7 26 12	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60% -73.80% 204.00% -10.30% 542.90% -19.20% 483.30%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54% 98.50%	RICE vs. LIST Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09% 97.49% 97.38% 99.48% 100.86% 98.00% 95.75%	**PRICE** **Change** 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80% 0.50% 3.60% 0.90% -1.30% 0.50% 0.40%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49% 99.54% 96.99%	Nov 2022 90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55% 94.49% 95.71% 96.05% 100.86% 95.70% 95.75%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80% 3.40% 0.70% 3.60% -1.30% 1.30% -7.20%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6 2.8 6	Nov 2022 1.4 1.5 2 11 7 0 1.6 2 2.5 1.9 18 3.9 3.7	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50% -45.00% 128.00% 47.40% -66.70% -28.20% 62.20%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3 2.5 7.5	2.3 1.9 2.4 7 0 3.8 2.4 6.8 1.4 6 4.8 2.4	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60% -29.20% -69.10% 35.70% -50.00% -47.90% 212.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	Nov 2023 30 24 13 53 18 0 12 17 76 26 45 21 70 21	Nov 2022 45 29 56 25 36 0 29 65 25 29 7 26 12 23	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60% -73.80% 204.00% -10.30% 542.90% -19.20% 483.30% -8.70%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54% 98.50% 96.15% 99.99%	RICE vs. LIST Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09% 97.49% 97.38% 99.48% 100.86% 98.00% 95.75% 99.94%	**PRICE** **Change** 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80% 0.50% 3.60% 0.90% -1.30% 0.50% 0.40% 0.10%	95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49% 99.54% 96.99% 88.83% 98.69%	Nov 2022 90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55% 94.49% 95.71% 96.05% 100.86% 95.70% 95.75% 97.60%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80% 3.40% 0.70% 3.60% -1.30% 1.30% -7.20% 1.10%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6 2.8 6 1.6	Nov 2022 1.4 1.5 2 11 7 0 1.6 2 2.5 1.9 18 3.9 3.7 1.9	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50% -45.00% 128.00% 47.40% -66.70% -28.20% 62.20% -15.80%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3 2.5 7.5 2	2.3 1.9 2.4 7 0 3.8 2.4 6.8 1.4 6 4.8 2.4 3.1	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60% -29.20% -69.10% 35.70% -50.00% -47.90% 212.50% -35.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	Nov 2023 30 24 13 53 18 0 12 17 76 26 45 21 70 21 5	Nov 2022 45 29 56 25 36 0 29 65 25 29 7 26 12 23 14	% Change -33.30% -17.20% -76.80% 112.00% -50.00% N/A -58.60% -73.80% 204.00% -10.30% 542.90% -19.20% 483.30% -8.70% -64.30%	98.61% 99.86% 98.69% 98.23% 99.01% 0 101.84% 98.00% 100.92% 100.34% 99.54% 98.50% 96.15% 99.99% 114.23%	RICE vs. LIST Nov 2022 97.18% 97.00% 95.28% 92.40% 97.98% 0 98.09% 97.49% 97.38% 99.48% 100.86% 98.00% 95.75% 99.94% 100.00%	PRICE % Change 1.50% 2.90% 3.60% 6.30% 1.10% N/A 3.80% 0.50% 3.60% 0.90% -1.30% 0.50% 0.40% 0.10% 14.20%	Nov 2023 95.07% 97.89% 98.69% 95.08% 97.96% 0 101.19% 97.68% 96.38% 99.49% 99.54% 96.99% 88.83% 98.69% 114.23%	Nov 2022 90.65% 93.10% 95.28% 92.40% 97.98% 0 96.55% 94.49% 95.71% 96.05% 100.86% 95.70% 97.60% 100.00%	NAL LIST % Change 4.90% 5.10% 3.60% 2.90% 0.00% N/A 4.80% 3.40% 0.70% 3.60% -1.30% 1.30% -7.20% 1.10% 14.20%	Nov 2023 1.5 3.3 2.7 3.4 8 0 2.2 1.1 5.7 2.8 6 2.8 6 1.6 9	Nov 2022 1.4 1.5 2 11 7 0 1.6 2 2.5 1.9 18 3.9 3.7 1.9 12	% Change 7.10% 120.00% 35.00% -69.10% 14.30% N/A 37.50% -45.00% 128.00% 47.40% -66.70% -28.20% 62.20% -15.80% -25.00%	Nov 2023 1.9 3.3 4 5.4 5.3 10 2.6 1.7 2.1 1.9 3 2.5 7.5 2 9	2.3 1.9 2 2.4 7 0 3.8 2.4 6.8 1.4 6 4.8 2.4 3.1	(PENDED) % Change -17.40% 73.70% 100.00% 125.00% -24.30% N/A -31.60% -29.20% -69.10% 35.70% -50.00% -47.90% 212.50% -35.50% 50.00%

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