## June 2024 Market Stats

Month over Month All Residential Properties, All Prices



	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PENI	DING LISTIN	NGS	NEW LISTINGS		
CITY	June 2024	May 2024	% Change	June 2024	May 2024	% Change	June 2024	May 2024	% Change	June 2024	May 2024	% Change	June 2024	May 2024	% Change
Arroyo Grande	18	17	5.90%	\$1,161,389	\$1,033,353	12.40%	44	42	4.80%	26	18	44.40%	22	23	-4.30%
Atascadero	26	28	-7.10%	\$777,423	\$876,879	-11.30%	42	40	5.00%	20	37	-45.90%	23	46	-50.00%
Avila Beach	0	0	N/A	0	0	N/A	14	10	40.00%	4	0	N/A	3	5	-40.00%
Cambria	9	14	-35.70%	\$866,778	\$1,310,179	-33.80%	37	31	19.40%	12	9	33.30%	12	22	-45.50%
Cayucos	5	7	-28.60%	\$1,890,000	\$1,797,593	5.10%	21	20	5.00%	4	6	-33.30%	5	2	150.00%
Creston	1	3	-66.70%	\$675,000	\$1,156,333	-41.60%	8	7	14.30%	2	1	100.00%	1	4	-75.00%
Grover Beach	10	10	0	\$756,180	\$814,200	-7.10%	15	15	0	9	14	-35.70%	10	10	0
Los Osos	16	8	100.00%	\$922,985	\$836,700	10.30%	14	15	-6.70%	13	13	0	14	15	-6.70%
Morro Bay	7	8	-12.50%	\$1,083,500	\$958,156	13.10%	26	22	18.20%	10	10	0	13	14	-7.10%
Nipomo	25	16	56.30%	\$984,584	\$619,228	59.00%	43	34	26.50%	25	28	-10.70%	30	35	-14.30%
Oceano	9	2	350.00%	\$572,873	\$499,750	14.60%	7	5	40.00%	3	6	-50.00%	6	6	0
Paso Robles	40	48	-16.70%	\$890,088	\$784,429	13.50%	88	80	10.00%	37	55	-32.70%	43	57	-24.60%
Pismo Beach	10	8	25.00%	\$1,894,800	\$2,036,375	-7.00%	36	32	12.50%	14	8	75.00%	15	22	-31.80%
San Luis Obispo	35	40	-12.50%	\$1,163,203	\$1,157,197	0.50%	54	59	-8.50%	38	40	-5.00%	29	42	-31.00%
San Miguel	4	4	0	\$739,500	\$586,250	26.10%	14	15	-6.70%	2	3	-33.30%	2	6	-66.70%
Santa Margarita	1	2	-50.00%	\$115,000	\$569,500	-79.80%	7	7	0	0	2	-100.00%	1	4	-75.00%
Templeton	8	7	14.30%	\$1,387,250	\$1,389,714	-0.20%	23	20	15.00%	8	11	-27.30%	14	15	-6.70%
SLO COUNTY	226	227	-0.40%	\$1,016,147	\$997,580	1.90%	513	470	9.10%	230	264	-12.90%	249	332	-25.00%
	AVERAGE	E DAYS ON M	IARKET	SOLD PF	RICE vs. LIST	PRICE	SOLD PRIC	CE vs. ORIGI	NAL LIST	MONTHS	INVENTOR	Y (SOLD)	MONTHS IN	NVENTORY	(PENDED)
СІТҮ	AVERAGE	E DAYS ON M	IARKET % Change	SOLD PF	RICE vs. LIST	PRICE % Change	SOLD PRIC	CE vs. ORIGI May 2024	NAL LIST % Change	MONTHS June 2024	INVENTOR May 2024	Y (SOLD) % Change	MONTHS IN	NVENTORY May 2024	(PENDED) % Change
CITY Arroyo Grande															/
-	June 2024	May 2024	% Change	June 2024	May 2024	% Change	June 2024	May 2024	% Change	June 2024	May 2024	% Change	June 2024	May 2024	% Change
Arroyo Grande	<b>June 2024</b> 16	<b>May 2024</b> 15	% Change 6.70%	June 2024 100.11%	May 2024 100.33%	% Change -0.20%	June 2024 97.81%	<b>May 2024</b> 99.34%	% Change -1.50%	June 2024 2.4	<b>May 2024</b> 2.5	% Change -4.00%	June 2024	May 2024 2.3	% Change -26.10%
Arroyo Grande Atascadero	June 2024 16 27	May 2024 15 32	% Change 6.70% -15.60%	June 2024 100.11% 100.52%	May 2024 100.33% 100.51%	% Change -0.20% 0.00%	97.81% 99.83%	May 2024 99.34% 99.05%	% Change -1.50% 0.80%	June 2024 2.4 1.6	May 2024 2.5 1.4	% Change -4.00% 14.30%	June 2024 1.7 2.1	May 2024   2.3   1.1	% Change -26.10% 90.90%
Arroyo Grande Atascadero Avila Beach	June 2024   16 27 0	May 2024   15   32   0	% Change 6.70% -15.60% N/A	June 2024   100.11% 100.52%	May 2024 100.33% 100.51%	% Change -0.20% 0.00% N/A	97.81% 99.83%	May 2024   99.34% 99.05%	% Change -1.50% 0.80% N/A	June 2024   2.4   1.6   0	May 2024   2.5   1.4   0	% Change -4.00% 14.30% N/A	June 2024 1.7 2.1 3.5	May 2024   2.3   1.1   0	% Change -26.10% 90.90% N/A
Arroyo Grande Atascadero Avila Beach Cambria	June 2024   16   27   0   59	May 2024   15 32 0 79	% Change 6.70% -15.60% N/A -25.30%	June 2024 100.11% 100.52% 0 99.78%	May 2024 100.33% 100.51% 0 99.29%	% Change -0.20% 0.00% N/A 0.50%	97.81% 99.83% 0 88.49%	99.34% 99.05% 0 94.78%	% Change -1.50% 0.80% N/A -6.60%	2.4 2.6 0 4.1	2.5 1.4 0 2.2	% Change -4.00% 14.30% N/A 86.40%	June 2024 1.7 2.1 3.5 3.1	2.3 1.1 0 3.4	% Change -26.10% 90.90% N/A -8.80%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	June 2024   16 27 0 59 58	May 2024   15   32   0   79   85	% Change 6.70% -15.60% N/A -25.30% -31.80%	June 2024 100.11% 100.52% 0 99.78% 97.04%	May 2024   100.33%   100.51%   0   99.29%   93.87%	% Change -0.20% 0.00% N/A 0.50% 3.40%	97.81% 99.83% 0 88.49% 93.72%	May 2024   99.34%   99.05%   0   94.78%   86.38%	% Change -1.50% 0.80% N/A -6.60% 8.50%	June 2024   2.4   1.6   0   4.1   4.2	May 2024   2.5   1.4   0   2.2   2.9	% Change -4.00% 14.30% N/A 86.40% 44.80%	June 2024 1.7 2.1 3.5 3.1 5.3	2.3 1.1 0 3.4 3.3	% Change -26.10% 90.90% N/A -8.80% 60.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	June 2024   16	May 2024   15   32   0   79   85   201	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24%	May 2024   100.33%   100.51%   0   99.29%   93.87%   98.58%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50%	97.81% 99.83% 0 88.49% 93.72% 88.24%	May 2024   99.34%   99.05%   0   94.78%   86.38%   82.63%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80%	June 2024   2.4   1.6   0   4.1   4.2   8	2.5 1.4 0 2.2 2.9 2.3	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80%	June 2024 1.7 2.1 3.5 3.1 5.3 4	2.3 1.1 0 3.4 3.3 7	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	June 2024   16	May 2024   15   32   0   79   85   201   21	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24%	May 2024   100.33%   100.51%   0   99.29%   93.87%   98.58%   100.32%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03%	May 2024 99.34% 99.05% 0 94.78% 86.38% 82.63% 97.04%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10%	June 2024 2.4 1.6 0 4.1 4.2 8 1.5	2.5 1.4 0 2.2 2.9 2.3 1.5	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80%	June 2024 1.7 2.1 3.5 3.1 5.3 4 1.7	2.3 1.1 0 3.4 3.3 7 1.1	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	June 2024   16	May 2024   15   32   0   79   85   201   21   14	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80% 0	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09%	May 2024 100.33% 100.51% 0 99.29% 93.87% 98.58% 100.32% 102.49%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10% -4.30%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55%	99.34% 99.05% 0 94.78% 86.38% 82.63% 97.04% 101.88%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10% -4.30%	2.4 1.6 0 4.1 4.2 8 1.5 0.9	2.5 1.4 0 2.2 2.9 2.3 1.5	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80% 0 -52.60%	June 2024  1.7  2.1  3.5  3.1  5.3  4  1.7  1.1	2.3 2.1 0 3.4 3.3 7 1.1 1.2	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50% -8.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	June 2024   16	May 2024   15   32   0   79   85   201   21   14   22	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80% 0 63.60%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27%	May 2024   100.33%   100.51%   0   99.29%   93.87%   98.58%   100.32%   102.49%   99.74%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10% -4.30%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55%	May 2024   99.34%   99.05%   0   94.78%   86.38%   82.63%   97.04%   101.88%   99.15%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10% -4.30%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7	May 2024   2.5   1.4   0   2.2   2.9   2.3   1.5   1.9   2.8	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80% 0 -52.60% 32.10%	June 2024  1.7  2.1  3.5  3.1  5.3  4  1.7  1.1  2.6	May 2024  2.3  1.1  0  3.4  3.3  7  1.1  1.2  2.2	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50% -8.30% 18.20%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	June 2024   16	May 2024   15   32   0   79   85   201   21   14   22   19	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80% 0 63.60% -10.50%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13%	May 2024   100.33%   100.51%   0   99.29%   93.87%   98.58%   100.32%   102.49%   99.74%   100.60%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10% -4.30% -1.50%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75%	May 2024   99.34%   99.05%   0   94.78%   86.38%   82.63%   97.04%   101.88%   99.15%   100.01%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10% -4.30% -9.50%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7	May 2024   2.5   1.4   0   2.2   2.9   2.3   1.5   1.9   2.8   2.1	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80% 0 -52.60% 32.10% -19.00%	June 2024  1.7  2.1  3.5  3.1  5.3  4  1.7  1.1  2.6  1.7	May 2024  2.3  1.1  0  3.4  3.3  7  1.1  1.2  2.2  1.2	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50% -8.30% 18.20% 41.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	June 2024   16	May 2024   15   32   0   79   85   201   21   14   22   19   17	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80% 0 63.60% -10.50%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54%	May 2024   100.33%   100.51%   0   99.29%   93.87%   98.58%   100.32%   102.49%   99.74%   100.60%   100.05%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10% -4.30% -4.50% -1.50% -2.50%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 97.21% 96.64%	May 2024   99.34%   99.05%   0   94.78%   86.38%   82.63%   97.04%   101.88%   99.15%   100.01%   99.06%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10% -4.30% -9.50% -2.80% -2.40%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8	May 2024   2.5   1.4   0   2.2   2.9   2.3   1.5   1.9   2.8   2.1   2.5	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80% 0 -52.60% 32.10% -19.00% -68.00%	June 2024  1.7  2.1  3.5  3.1  5.3  4  1.7  1.1  2.6  1.7  2.3	May 2024   2.3   1.1   0   3.4   3.3   7   1.1   1.2   2.2   1.2   0.8	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50% -8.30% 18.20% 41.70% 187.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	June 2024   16	May 2024   15   32   0   79   85   201   21   14   22   19   17   41	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80% 0 63.60% -10.50% 0	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54% 97.95%	May 2024   100.33%   100.51%   0   99.29%   93.87%   98.58%   100.32%   102.49%   99.74%   100.60%   100.05%   99.32%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10% -4.30% -1.50% -1.50% -1.40%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 97.21% 96.64% 96.74%	May 2024 99.34% 99.05% 0 94.78% 86.38% 82.63% 97.04% 101.88% 99.15% 100.01% 99.06% 98.49%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10% -4.30% -9.50% -2.80% -2.40% -1.80%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2	2.5 1.4 0 2.2 2.9 2.3 1.5 1.9 2.8 2.1 2.5 1.7	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80% 0 -52.60% 32.10% -19.00% -68.00% 29.40%	June 2024  1.7  2.1  3.5  3.1  5.3  4  1.7  1.1  2.6  1.7  2.3  2.4	May 2024  2.3  1.1  0  3.4  3.3  7  1.1  1.2  2.2  1.2  0.8  1.5	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50% -8.30% 18.20% 41.70% 187.50% 60.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	June 2024   16	May 2024   15   32   0   79   85   201   21   14   22   19   17   41   36	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80% 0 63.60% -10.50% 0	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54% 97.95% 96.58%	May 2024 100.33% 100.51% 0 99.29% 93.87% 98.58% 100.32% 102.49% 99.74% 100.60% 100.05% 99.32% 93.81%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10% -4.30% -4.50% -1.50% -2.50% -1.40% 3.00%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 96.64% 96.74% 94.18%	May 2024   99.34%   99.05%   0   94.78%   86.38%   82.63%   97.04%   101.88%   99.15%   100.01%   99.06%   98.49%   92.98%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10% -4.30% -9.50% -2.80% -2.40% -1.80% 1.30%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2  3.6	2.5 1.4 0 2.2 2.9 2.3 1.5 1.9 2.8 2.1 2.5 1.7	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80% 0 -52.60% 32.10% -19.00% -68.00% 29.40% -10.00%	June 2024  1.7  2.1  3.5  3.1  5.3  4  1.7  1.1  2.6  1.7  2.3  2.4  2.6	May 2024  2.3  1.1  0  3.4  3.3  7  1.1  1.2  2.2  1.2  0.8  1.5  4	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50% -8.30% 18.20% 41.70% 187.50% 60.00% -35.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	June 2024   16	May 2024   15   32   0   79   85   201   21   14   22   19   17   41   36   37	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80% 0 63.60% -10.50% 0 0	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54% 97.95% 96.58% 98.74%	May 2024   100.33%   100.51%   0   99.29%   93.87%   98.58%   100.32%   102.49%   99.74%   100.60%   100.05%   99.32%   93.81%   98.88%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10% -4.30% -1.50% -2.50% -1.40% 3.00% -0.10%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 97.21% 96.64% 94.18% 97.72%	May 2024   99.34%   99.05%   0   94.78%   86.38%   82.63%   97.04%   101.88%   99.15%   100.01%   99.06%   98.49%   92.98%   97.17%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10% -4.30% -9.50% -2.40% -1.80% 1.30% 0.60%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2  3.6  1.5	2.5 1.4 0 2.2 2.9 2.3 1.5 1.9 2.8 2.1 2.5 1.7 4 1.5	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80% 0 -52.60% 32.10% -19.00% -68.00% 29.40% -10.00% 0	June 2024  1.7  2.1  3.5  3.1  5.3  4  1.7  1.1  2.6  1.7  2.3  2.4  2.6  1.4	May 2024  2.3  1.1  0  3.4  3.3  7  1.1  1.2  2.2  1.2  0.8  1.5  4  1.5	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50% -8.30% 18.20% 41.70% 187.50% 60.00% -35.00% -6.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	June 2024   16	May 2024   15 32 0 79 85 201 21 14 22 19 17 41 36 37 23	% Change 6.70% -15.60% N/A -25.30% -31.80% -83.10% 23.80% 0 63.60% -10.50% 0 0 -5.40%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54% 97.95% 96.58% 98.74% 98.17%	May 2024   100.33%   100.51%   0   99.29%   93.87%   98.58%   100.32%   102.49%   99.74%   100.60%   100.05%   99.32%   93.81%   98.88%   98.20%	% Change -0.20% 0.00% N/A 0.50% 3.40% -10.50% -2.10% -4.30% -1.50% -1.50% -2.50% -1.40% 3.00% -0.10% 0.00%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 97.21% 96.64% 96.74% 94.18% 97.72% 98.34%	May 2024   99.34%   99.05%   0   94.78%   86.38%   82.63%   97.04%   101.88%   99.15%   100.01%   99.06%   98.49%   92.98%   97.17%   96.82%	% Change -1.50% 0.80% N/A -6.60% 8.50% 6.80% -2.10% -4.30% -9.50% -2.80% -2.40% -1.80% 0.60% 1.60%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2  3.6  1.5  3.5	2.5 1.4 0 2.2 2.9 2.3 1.5 1.9 2.8 2.1 2.5 1.7 4 1.5 3.8	% Change -4.00% 14.30% N/A 86.40% 44.80% 247.80% 0 -52.60% 32.10% -19.00% -68.00% 29.40% -10.00% 0 -7.90%	June 2024  1.7 2.1 3.5 3.1 5.3 4 1.7 1.1 2.6 1.7 2.3 2.4 2.6 1.4 7	May 2024  2.3  1.1  0  3.4  3.3  7  1.1  1.2  2.2  1.2  0.8  1.5  4  1.5  5	% Change -26.10% 90.90% N/A -8.80% 60.60% -42.90% 54.50% -8.30% 18.20% 41.70% 187.50% 60.00% -35.00% -6.70% 40.00%

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## June 2024 Market Stats

Year over Year All Residential Properties, All Prices



	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PEN	DING LISTII	NGS	NEW LISTINGS		
CITY	June 2024	June 2023	% Change	June 2024	June 2023	% Change	June 2024	June 2023	% Change	June 2024	June 2023	% Change	June 2024	June 2023	% Change
Arroyo Grande	18	22	-18.20%	\$1,161,389	\$1,318,052	-11.90%	44	28	57.10%	26	19	36.80%	22	24	-8.30%
Atascadero	26	24	8.30%	\$777,423	\$755,594	2.90%	42	29	44.80%	20	36	-44.40%	23	23	0
Avila Beach	0	5	-100.00%	0	\$1,705,000	-100.00%	14	8	75.00%	4	3	33.30%	3	5	-40.00%
Cambria	9	13	-30.80%	\$866,778	\$965,591	-10.20%	37	19	94.70%	12	9	33.30%	12	10	20.00%
Cayucos	5	6	-16.70%	\$1,890,000	\$1,561,859	21.00%	21	18	16.70%	4	10	-60.00%	5	10	-50.00%
Creston	1	1	0	\$675,000	\$810,000	-16.70%	8	7	14.30%	2	0	N/A	1	3	-66.70%
Grover Beach	10	10	0	\$756,180	\$684,890	10.40%	15	9	66.70%	9	12	-25.00%	10	15	-33.30%
Los Osos	16	6	166.70%	\$922,985	\$1,165,833	-20.80%	14	10	40.00%	13	5	160.00%	14	11	27.30%
Morro Bay	7	7	0	\$1,083,500	\$941,143	15.10%	26	19	36.80%	10	12	-16.70%	13	16	-18.80%
Nipomo	25	23	8.70%	\$984,584	\$973,340	1.20%	43	21	104.80%	25	14	78.60%	30	17	76.50%
Oceano	9	3	200.00%	\$572,873	\$585,000	-2.10%	7	9	-22.20%	3	4	-25.00%	6	6	0
Paso Robles	40	43	-7.00%	\$890,088	\$652,184	36.50%	88	74	18.90%	37	58	-36.20%	43	58	-25.90%
Pismo Beach	10	13	-23.10%	\$1,894,800	\$1,239,423	52.90%	36	23	56.50%	14	10	40.00%	15	12	25.00%
San Luis Obispo	35	32	9.40%	\$1,163,203	\$1,320,406	-11.90%	54	43	25.60%	38	31	22.60%	29	43	-32.60%
San Miguel	4	3	33.30%	\$739,500	\$766,667	-3.50%	14	7	100.00%	2	4	-50.00%	2	2	0
Santa Margarita	1	4	-75.00%	\$115,000	\$1,254,000	-90.80%	7	7	0	0	2	-100.00%	1	2	-50.00%
Templeton SLO COUNTY	8 <b>226</b>	9 <b>229</b>	-11.10% <b>-1.30%</b>	\$1,387,250 <b>\$1,016,147</b>	\$1,183,889 <b>\$1,003,272</b>	17.20% <b>1.30%</b>	23 <b>513</b>	16 <b>369</b>	43.80% <b>39.00%</b>	2 <b>30</b>	9 <b>244</b>	-11.10% - <b>5.70%</b>	14 <b>249</b>	14 <b>282</b>	- <b>11.70%</b>
	AVERAGI	E DAYS ON M	IARKET	SOLD PI	RICE vs. LIST	1	SOLD PRIC	CE vs. ORIGI	'	MONTHS	INVENTOR	Y (SOLD)	MONTHS IN	NVENTORY	(PENDED)
СІТҮ	June 2024	June 2023	% Change	June 2024	June 2023	PRICE % Change	June 2024	CE vs. ORIGI June 2023	NAL LIST % Change	June 2024	June 2023	% Change	June 2024	NVENTORY June 2023	% Change
CITY Arroyo Grande	June 2024 16	June 2023 31	% Change -48.40%	June 2024 100.11%	June 2023   103.13%	PRICE % Change -2.90%	June 2024 97.81%	CE vs. ORIGI June 2023 102.40%	NAL LIST % Change -4.50%	June 2024 2.4	June 2023	% Change 84.60%	June 2024 1.7	June 2023	% Change 13.30%
Arroyo Grande Atascadero	June 2024 16 27	June 2023 31 10	% Change -48.40% 170.00%	June 2024 100.11% 100.52%	June 2023 103.13% 101.94%	PRICE % Change -2.90% -1.40%	97.81% 99.83%	CE vs. ORIGI June 2023   102.40% 101.02%	NAL LIST % Change -4.50% -1.20%	June 2024 2.4 1.6	June 2023   1.3 1.2	% Change 84.60% 33.30%	June 2024 1.7 2.1	June 2023   1.5 0.8	% Change 13.30% 162.50%
Arroyo Grande Atascadero Avila Beach	June 2024 16 27 0	June 2023   31 10 7	% Change -48.40% 170.00% -100.00%	June 2024 100.11% 100.52% 0	June 2023 103.13% 101.94% 99.12%	PRICE  % Change -2.90% -1.40% -100.00%	97.81% 99.83%	CE vs. ORIGI June 2023   102.40% 101.02% 99.12%	NAL LIST % Change -4.50% -1.20% -100.00%	June 2024   2.4   1.6   0	June 2023   1.3 1.2 1.6	% Change 84.60% 33.30% -100.00%	June 2024 1.7 2.1 3.5	June 2023   1.5 0.8 2.7	% Change 13.30% 162.50% 29.60%
Arroyo Grande Atascadero Avila Beach Cambria	June 2024 16 27 0 59	June 2023   31 10 7 66	% Change -48.40% 170.00% -100.00% -10.60%	June 2024 100.11% 100.52% 0 99.78%	June 2023 103.13% 101.94% 99.12% 96.25%	**PRICE  **Change -2.90% -1.40% -100.00% 3.70%	97.81% 99.83% 0 88.49%	June 2023   102.40% 101.02% 99.12% 89.19%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80%	June 2024   2.4   1.6   0   4.1	June 2023   1.3 1.2 1.6 1.5	% Change 84.60% 33.30% -100.00% 173.30%	June 2024 1.7 2.1 3.5 3.1	June 2023   1.5 0.8 2.7 2.1	% Change 13.30% 162.50% 29.60% 47.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	June 2024   16   27   0   59   58	June 2023   31 10 7 66 97	% Change -48.40% 170.00% -100.00% -10.60% -40.20%	June 2024 100.11% 100.52% 0 99.78% 97.04%	June 2023   103.13% 101.94% 99.12% 96.25% 99.65%	**PRICE  **Change -2.90% -1.40% -100.00% 3.70% -2.60%	97.81% 99.83% 0 88.49% 93.72%	DE vs. ORIGI June 2023 102.40% 101.02% 99.12% 89.19% 96.11%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50%	2.4 2.6 0 4.1 4.2	June 2023 1.3 1.2 1.6 1.5	% Change 84.60% 33.30% -100.00% 173.30% 40.00%	June 2024   1.7   2.1   3.5   3.1   5.3	June 2023   1.5 0.8 2.7 2.1 1.8	% Change 13.30% 162.50% 29.60% 47.60% 194.40%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	June 2024   16   27   0   59   58   34	June 2023   31 10 7 66 97 15	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24%	June 2023   103.13% 101.94% 99.12% 96.25% 99.65% 101.38%	PRICE % Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00%	97.81% 99.83% 0 88.49% 93.72% 88.24%	DE vs. ORIGI June 2023   102.40% 101.02% 99.12% 89.19% 96.11% 101.38%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00%	June 2024   2.4   1.6   0   4.1   4.2   8	June 2023   1.3   1.2   1.6   1.5   3   7	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30%	June 2024   1.7   2.1   3.5   3.1   5.3   4	June 2023   1.5 0.8 2.7 2.1 1.8	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	June 2024 16 27 0 59 58 34 26	June 2023   31 10 7 66 97 15 24	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24%	June 2023 103.13% 101.94% 99.12% 96.25% 99.65% 101.38% 100.91%	PRICE % Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03%	Dune 2023   102.40%   101.02%   99.12%   89.19%   96.11%   101.38%   98.67%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70%	June 2024   2.4   1.6   0   4.1   4.2   8   1.5	June 2023 1.3 1.2 1.6 1.5 3 7	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7	June 2023   1.5 0.8 2.7 2.1 1.8 0	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	June 2024  16 27 0 59 58 34 26 14	June 2023   31	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09%	June 2023   103.13%   101.94%   99.12%   96.25%   99.65%   101.38%   100.91%   102.19%	**PRICE  **Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60% -4.00%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55%	June 2023   102.40%   101.02%   99.12%   89.19%   96.11%   101.38%   98.67%   99.71%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9	June 2023 1.3 1.2 1.6 1.5 3 7 0.9 1.7	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1	June 2023   1.5   0.8   2.7   2.1   1.8   0   0.8   2	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	June 2024  16 27 0 59 58 34 26 14 36	June 2023   31 10 7 66 97 15 24 9 14	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60% 157.10%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27%	June 2023   103.13%   101.94%   99.12%   96.25%   99.65%   101.38%   100.91%   102.19%   105.14%	**PRICE  **Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60% -4.00% -9.40%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55%	DE vs. ORIGI June 2023 102.40% 101.02% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20% -14.60%	2.4 2.4 1.6 0 4.1 4.2 8 1.5 0.9 3.7	June 2023   1.3 1.2 1.6 1.5 3 7 0.9 1.7 2.7	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10% 37.00%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1   2.6	June 2023   1.5   0.8   2.7   2.1   1.8   0   0.8   2   1.6	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00% 62.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	June 2024  16 27 0 59 58 34 26 14 36	June 2023   31 10 7 66 97 15 24 9 14 17	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60% 157.10%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13%	June 2023   103.13%   101.94%   99.12%   96.25%   99.65%   101.38%   100.91%   105.14%   100.19%	**PRICE  **Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60% -4.00% -9.40% -1.10%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75%	DE vs. ORIGI June 2023 102.40% 101.02% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.14%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20% -14.60% -2.90%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7	June 2023 1.3 1.2 1.6 1.5 3 7 0.9 1.7 2.7 0.9	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10% 37.00% 88.90%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1   2.6   1.7	June 2023   1.5   0.8   2.7   2.1   1.8   0   0.8   2   1.6   1.5	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00% 62.50% 13.30%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	June 2024  16 27 0 59 58 34 26 14 36 17	June 2023   31 10 7 66 97 15 24 9 14 17 16	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60% 157.10% 0	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54%	June 2023   103.13%   101.94%   99.12%   96.25%   99.65%   101.38%   100.91%   102.19%   105.14%   100.19%   98.65%	**PRICE  **Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60% -4.00% -9.40% -1.10%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 97.21% 96.64%	DE vs. ORIGI June 2023 102.40% 101.02% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.14% 95.95%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20% -14.60% -2.90% 0.70%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8	June 2023 1.3 1.2 1.6 1.5 3 7 0.9 1.7 2.7 0.9 3	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10% 37.00% 88.90% -73.30%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1   2.6   1.7   2.3	June 2023   1.5   0.8   2.7   2.1   1.8   0   0.8   2   1.6   1.5   2.3	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00% 62.50% 13.30% 0
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	June 2024  16 27 0 59 58 34 26 14 36 17 17 41	June 2023   31 10 7 66 97 15 24 9 14 17 16 30	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60% 157.10% 0 6.30% 36.70%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54% 97.95%	June 2023   103.13%   101.94%   99.12%   96.25%   99.65%   101.38%   100.91%   102.19%   105.14%   100.19%   98.65%   100.37%	PRICE % Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60% -4.00% -9.40% -1.10% -1.10% -2.40%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 97.21% 96.64% 96.74%	DE vs. ORIGI June 2023 102.40% 101.02% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.14% 95.95%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20% -14.60% -2.90% 0.70% -3.00%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2	June 2023   1.3 1.2 1.6 1.5 3 7 0.9 1.7 2.7 0.9 3 1.7	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10% 37.00% 88.90% -73.30% 29.40%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1   2.6   1.7   2.3   2.4	June 2023   1.5   0.8   2.7   2.1   1.8   0   0.8   2   1.6   1.5   2.3   1.3	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00% 62.50% 13.30% 0 84.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	June 2024  16 27 0 59 58 34 26 14 36 17 17 41 36	June 2023   31   10   7   66   97   15   24   9   14   17   16   30   37	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60% 157.10% 0 6.30% 36.70% -2.70%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54% 97.95% 96.58%	June 2023   103.13%   101.94%   99.12%   96.25%   99.65%   101.38%   100.91%   102.19%   105.14%   100.19%   98.65%   100.37%   99.75%	PRICE % Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60% -4.00% -9.40% -1.10% -1.10% -2.40% -3.20%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 96.64% 96.74% 94.18%	DE vs. ORIGI June 2023   102.40% 101.02% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.14% 95.95% 99.72% 97.07%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20% -14.60% -2.90% 0.70% -3.00% -3.00%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2  3.6	June 2023  1.3  1.2  1.6  1.5  3  7  0.9  1.7  2.7  0.9  3  1.7  1.8	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10% 37.00% 88.90% -73.30% 29.40% 100.00%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1   2.6   1.7   2.3   2.4   2.6	June 2023   1.5   0.8   2.7   2.1   1.8   0   0.8   2   1.6   1.5   2.3   1.3   2.3	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00% 62.50% 13.30% 0 84.60% 13.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	June 2024  16 27 0 59 58 34 26 14 36 17 17 41 36 35	June 2023   31   10   7   66   97   15   24   9   14   17   16   30   37   24	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60% 157.10% 0 6.30% 36.70% -2.70% 45.80%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54% 97.55% 96.58% 98.74%	June 2023 103.13% 101.94% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.19% 98.65% 100.37% 99.75% 99.79%	**PRICE  **Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60% -4.00% -9.40% -1.10% -2.40% -3.20% -1.10%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 96.64% 96.74% 94.18% 97.72%	DE vs. ORIGI June 2023 102.40% 101.02% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.14% 95.95% 99.72% 97.07% 96.68%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20% -14.60% -2.90% 0.70% -3.00% -3.00% 1.10%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2  3.6  1.5	June 2023  1.3  1.2  1.6  1.5  3  7  0.9  1.7  2.7  0.9  3  1.7  1.8  1.3	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10% 37.00% 88.90% -73.30% 29.40% 100.00% 15.40%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1   2.6   1.7   2.3   2.4   2.6   1.4	June 2023  1.5  0.8  2.7  2.1  1.8  0  0.8  2  1.6  1.5  2.3  1.3  2.3  1.4	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00% 62.50% 13.30% 0 84.60% 13.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	June 2024  16 27 0 59 58 34 26 14 36 17 17 41 36 35 65	June 2023   31 10 7 66 97 15 24 9 14 17 16 30 37 24 17	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60% 157.10% 0 6.30% 36.70% -2.70% 45.80% 282.40%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.29% 95.27% 99.13% 97.54% 97.95% 96.58% 98.74% 98.17%	June 2023   103.13%   101.94%   99.12%   96.25%   99.65%   101.38%   100.91%   102.19%   105.14%   100.19%   98.65%   100.37%   99.75%   99.79%   97.79%	**PRICE  **Change	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 97.21% 96.64% 96.74% 94.18% 97.72% 98.34%	DE vs. ORIGI June 2023   102.40%   101.02%   99.12%   89.19%   96.11%   101.38%   98.67%   99.71%   105.14%   100.14%   95.95%   97.07%   96.68%   97.79%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20% -14.60% -2.90% 0.70% -3.00% -3.00% 1.10% 0.60%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2  3.6  1.5  3.5	June 2023  1.3  1.2  1.6  1.5  3  7  0.9  1.7  2.7  0.9  3  1.7  1.8  1.3  2.3	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10% 37.00% 88.90% -73.30% 29.40% 100.00% 15.40% 52.20%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1   2.6   1.7   2.3   2.4   2.6   1.4   7	June 2023   1.5   0.8   2.7   2.1   1.8   0   0.8   2   1.6   1.5   2.3   1.3   2.3   1.4   1.8	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00% 62.50% 13.30% 0 84.60% 13.00% 0 288.90%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	June 2024  16 27 0 59 58 34 26 14 36 17 17 41 36 35	June 2023   31   10   7   66   97   15   24   9   14   17   16   30   37   24	% Change -48.40% 170.00% -100.00% -10.60% -40.20% 126.70% 8.30% 55.60% 157.10% 0 6.30% 36.70% -2.70% 45.80%	June 2024 100.11% 100.52% 0 99.78% 97.04% 88.24% 98.24% 98.09% 95.27% 99.13% 97.54% 97.55% 96.58% 98.74%	June 2023 103.13% 101.94% 99.12% 96.25% 99.65% 101.38% 100.91% 102.19% 105.14% 100.19% 98.65% 100.37% 99.75% 99.79%	**PRICE  **Change -2.90% -1.40% -100.00% 3.70% -2.60% -13.00% -2.60% -4.00% -9.40% -1.10% -2.40% -3.20% -1.10%	97.81% 99.83% 0 88.49% 93.72% 88.24% 95.03% 97.55% 89.75% 96.64% 96.74% 94.18% 97.72%	DE vs. ORIGI June 2023 102.40% 101.02% 99.12% 89.19% 96.11% 101.38% 98.67% 99.71% 105.14% 100.14% 95.95% 99.72% 97.07% 96.68%	NAL LIST % Change -4.50% -1.20% -100.00% -0.80% -2.50% -13.00% -3.70% -2.20% -14.60% -2.90% 0.70% -3.00% -3.00% 1.10%	June 2024  2.4  1.6  0  4.1  4.2  8  1.5  0.9  3.7  1.7  0.8  2.2  3.6  1.5	June 2023  1.3  1.2  1.6  1.5  3  7  0.9  1.7  2.7  0.9  3  1.7  1.8  1.3	% Change 84.60% 33.30% -100.00% 173.30% 40.00% 14.30% 66.70% -47.10% 37.00% 88.90% -73.30% 29.40% 100.00% 15.40%	June 2024   1.7   2.1   3.5   3.1   5.3   4   1.7   1.1   2.6   1.7   2.3   2.4   2.6   1.4	June 2023  1.5  0.8  2.7  2.1  1.8  0  0.8  2  1.6  1.5  2.3  1.3  2.3  1.4	% Change 13.30% 162.50% 29.60% 47.60% 194.40% N/A 112.50% -45.00% 62.50% 13.30% 0 84.60% 13.00%

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## 2nd Quarter 2024 Market Stats

Q2 2024 vs. Q2 2023 All Residential Properties, All Prices



	CLOSED SALES			AVERAGE SALE PRICE			ACTIVE LISTINGS			PENDI	NG LISTI	NGS	NEW LISTINGS		
CITY	'24-Q2	'23-Q2	% Change	'24-Q2	'23-Q2	% Change	'24-Q2	'23-Q2	% Change	'24-Q2	'23-Q2	% Change	'24-Q2	'23-Q2	% Change
Arroyo Grande	53	73	-27.40%	\$1,082,651	\$1,196,837	-9.50%	44	28	57.10%	59	72	-18.10%	69	82	-15.90%
Atascadero	76	77	-1.30%	\$827,074	\$829,908	-0.30%	42	29	44.80%	86	91	-5.50%	97	92	5.40%
Avila Beach	7	12	-41.70%	\$1,121,714	\$1,418,500	-20.90%	14	8	75.00%	5	8	-37.50%	12	16	-25.00%
Cambria	30	27	11.10%	\$1,203,358	\$1,103,062	9.10%	37	19	94.70%	35	30	16.70%	51	30	70.00%
Cayucos	15	10	50.00%	\$1,919,810	\$1,466,816	30.90%	21	18	16.70%	15	19	-21.10%	18	25	-28.00%
Creston	7	6	16.70%	\$1,188,597	\$911,959	30.30%	8	7	14.30%	6	3	100.00%	9	6	50.00%
Grover Beach	30	32	-6.30%	\$800,643	\$702,213	14.00%	15	9	66.70%	30	32	-6.30%	33	29	13.80%
Los Osos	32	28	14.30%	\$905,261	\$1,112,863	-18.70%	14	10	40.00%	34	23	47.80%	40	23	73.90%
Morro Bay	24	26	-7.70%	\$1,095,031	\$1,032,240	6.10%	26	19	36.80%	30	29	3.40%	45	33	36.40%
Nipomo	52	65	-20.00%	\$901,332	\$1,022,324	-11.80%	43	21	104.80%	70	61	14.80%	98	72	36.10%
Oceano	13	13	0	\$568,489	\$741,692	-23.40%	7	9	-22.20%	13	13	0	18	21	-14.30%
Paso Robles	139	137	1.50%	\$813,042	\$793,459	2.50%	88	74	18.90%	140	156	-10.30%	167	188	-11.20%
Pismo Beach	29	31	-6.50%	\$1,764,897	\$1,336,187	32.10%	36	23	56.50%	26	30	-13.30%	47	36	30.60%
San Luis Obispo	121	103	17.50%	\$1,131,633	\$1,143,785	-1.10%	54	43	25.60%	119	98	21.40%	114	125	-8.80%
San Miguel	18	4	350.00%	\$702,556	\$695,000	1.10%	14	7	100.00%	9	6	50.00%	14	8	75.00%
Santa Margarita	4	5	-20.00%	\$352,250	\$1,141,200	-69.10%	7	7	0	3	8	-62.50%	7	8	-12.50%
Templeton	24	22	9.10%	\$1,280,892	\$1,366,477	-6.30%	23	16	43.80%	27	22	22.70%	38	27	40.70%
SLO COUNTY	684	685	-0.10%	\$1,005,073	\$1,007,656	-0.30%	513	369	39.00%	716	717	-0.10%	894	847	5.50%
	AVERAGE I	DAYS ON M	1ARKET	SOLD PE	RICE vs. LIST	PRICE	SOLD PRIC	E vs. ORIGI	NAL LIST	MONTHS IN	NVENTOR	Y (SOLD)	MONTHS IN	VENTORY	(PENDED)
CITY	AVERAGE I				RICE vs. LIST '23-02		SOLD PRIC			MONTHS IN			MONTHS IN		
CITY Arroyo Grande	'24-Q2	'23-Q2	% Change	'24-Q2	'23-Q2	% Change	'24-Q2	'23-Q2	% Change	'24-Q2	'23-Q2	% Change	'24-Q2	'23-Q2	% Change
Arroyo Grande	<b>'24-Q2</b> 16	<b>'23-Q2</b> 25	% Change -36.00%	<b>'24-Q2</b> 99.81%	'23-Q2 101.17%	% Change -1.30%	<b>'24-Q2</b> 97.80%	<b>'23-Q2</b> 100.53%	% Change -2.70%	<b>'24-Q2</b> 2.5	<b>'23-Q2</b>	% Change 108.30%	<b>'24-Q2</b> 2.2	<b>'23-Q2</b>	% Change 83.30%
	'24-Q2	'23-Q2	% Change -36.00% 55.00%	'24-Q2 99.81% 100.24%	'23-Q2 101.17% 102.75%	% Change -1.30% -2.40%	<b>'24-Q2</b> 97.80% 99.07%	'23-Q2	% Change -2.70% -2.50%	'24-Q2	'23-Q2	% Change 108.30% 54.50%	'24-Q2 2.2 1.5	'23-Q2	% Change 83.30% 50.00%
Arroyo Grande Atascadero	<b>16</b> 31	<b>'23-Q2</b> 25 20	% Change -36.00% 55.00% 80.00%	<b>'24-Q2</b> 99.81%	'23-Q2 101.17%	% Change -1.30% -2.40% 0.20%	<b>'24-Q2</b> 97.80%	'23-Q2   100.53% 101.61%	% Change -2.70% -2.50% -0.60%	<b>'24-Q2</b> 2.5 1.7	'23-Q2 1.2 1.1	% Change 108.30% 54.50% 200.00%	'24-Q2   2.2   1.5   8.4	<b>1.2</b>	% Change 83.30%
Arroyo Grande Atascadero Avila Beach Cambria	'24-Q2   16 31 63	<b>'23-Q2</b> 25 20 35	% Change -36.00% 55.00%	'24-Q2   99.81% 100.24% 98.14%	'23-Q2   101.17% 102.75% 97.91%	% Change -1.30% -2.40%	'24-Q2   97.80% 99.07% 94.48%	'23-Q2   100.53% 101.61% 95.02%	% Change -2.70% -2.50%	*24-Q2   2.5   1.7   6	'23-Q2   1.2 1.1 2	% Change 108.30% 54.50%	'24-Q2 2.2 1.5	1.2 1 3	% Change 83.30% 50.00% 180.00%
Arroyo Grande Atascadero Avila Beach	'24-Q2   16 31 63 63	'23-Q2   25   20   35   57	% Change -36.00% 55.00% 80.00% 10.50%	99.81% 100.24% 98.14% 99.21%	'23-Q2   101.17% 102.75% 97.91% 96.69%	% Change -1.30% -2.40% 0.20% 2.60%	'24-Q2   97.80% 99.07% 94.48% 93.40%	'23-Q2   100.53% 101.61% 95.02% 91.12%	% Change -2.70% -2.50% -0.60% 2.50%	*24-Q2 2.5 1.7 6 3.7	1.2 1.1 2 2.1	% Change 108.30% 54.50% 200.00% 76.20%	'24-Q2   2.2   1.5   8.4   3.2	'23-Q2   1.2 1 3 1.9	% Change 83.30% 50.00% 180.00% 68.40%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	'24-Q2   16 31 63 63 61	'23-Q2   25   20   35   57   62	% Change -36.00% 55.00% 80.00% 10.50% -1.60%	99.81% 100.24% 98.14% 99.21% 96.17%	'23-Q2   101.17% 102.75% 97.91% 96.69% 100.27%	% Change -1.30% -2.40% 0.20% 2.60% -4.10%	97.80% 99.07% 94.48% 93.40% 91.56%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96%	% Change -2.70% -2.50% -0.60% 2.50% -6.50%	'24-Q2   2.5   1.7   6   3.7   4.2	1.2 1.1 2 2.1 5.4	% Change 108.30% 54.50% 200.00% 76.20% -22.20%	'24-Q2   2.2   1.5   8.4   3.2   4.2	1.2 1 3 1.9 2.8	% Change 83.30% 50.00% 180.00% 68.40% 50.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	'24-Q2   16 31 63 63 61 95	'23-Q2   25 20 35 57 62 22	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40%	'23-Q2   101.17% 102.75% 97.91% 96.69% 100.27% 98.48%	% Change -1.30% -2.40% 0.20% 2.60% -4.10%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96% 98.15%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4	1.2 1.1 2 2.1 5.4 3.5	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90%	'24-Q2   2.2   1.5   8.4   3.2   4.2   4	1.2 1.3 1.9 2.8	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	'24-Q2   16 31 63 63 61 95 21	'23-Q2   25   20   35   57   62   22   31	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88%	'23-Q2   101.17% 102.75% 97.91% 96.69% 100.27% 98.48% 101.20%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96% 98.15% 99.36%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5	1.2 1.1 2 2.1 5.4 3.5 0.8	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50%	'24-Q2 2.2 1.5 8.4 3.2 4.2 4 1.5	'23-Q2   1.2 1 3 1.9 2.8 7 0.8	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	'24-Q2   16   31   63   63   61   95   21   17	'23-Q2   25   20   35   57   62   22   31   39	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30% -56.40%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88% 99.95%	'23-Q2   101.17% 102.75% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30% 0.00%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51% 99.00%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90% 7.70%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5   1.3	1.2 1.1 2 2.1 5.4 3.5 0.8 1.1	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50% 18.20%	'24-Q2 2.2 1.5 8.4 3.2 4.2 4 1.5 1.2	'23-Q2   1.2   1   3   1.9   2.8   7   0.8   1.3	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50% -7.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	'24-Q2   16   31   63   63   61   95   21   17   25	'23-Q2   25   20   35   57   62   22   31   39   44	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30% -56.40% -43.20%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88% 99.95%	'23-Q2   101.17%   102.75%   97.91%   96.69%   100.27%   98.48%   101.20%   99.93%   101.34%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30% 0.00% -3.30%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51% 99.00% 95.98%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90% 7.70% -4.10%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5   1.3   3.3	1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50% 18.20% 50.00%	'24-Q2 2.2 1.5 8.4 3.2 4.2 4 1.5 1.2 2.6	'23-Q2   1.2 1 3 1.9 2.8 7 0.8 1.3 2	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50% -7.70% 30.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	'24-Q2   16   31   63   63   61   95   21   17   25   21	'23-Q2   25 20 35 57 62 22 31 39 44 24	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30% -56.40% -43.20% -12.50%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88% 99.95% 97.98% 99.32%	'23-Q2   101.17%   102.75%   97.91%   96.69%   100.27%   98.48%   101.20%   99.93%   101.34%   100.14%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30% 0.00% -3.30% -0.80%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51% 99.00% 95.98% 97.70%	'23-Q2   100.53%   101.61%   95.02%   91.12%   97.96%   98.15%   99.36%   91.91%   100.09%   99.73%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90% -7.70% -4.10% -2.00%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5   1.3   3.3   2.5	'23-Q2   1.2   1.1   2   2.1   5.4   3.5   0.8   1.1   2.2   1	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50% 18.20% 50.00%	'24-Q2 2.2 1.5 8.4 3.2 4.2 4 1.5 1.2 2.6 1.8	'23-Q2   1.2	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50% -7.70% 30.00%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	'24-Q2   16   31   63   63   61   95   21   17   25   21   21	'23-Q2   25   20   35   57   62   22   31   39   44   24   38	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30% -56.40% -43.20% -12.50% -44.70%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88% 99.95% 97.98% 97.90%	'23-Q2   101.17%   102.75%   97.91%   96.69%   100.27%   98.48%   101.20%   99.93%   101.34%   100.14%   99.04%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30% 0.00% -3.30% -0.80% -1.20%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51% 99.00% 95.98% 97.70%	'23-Q2   100.53%   101.61%   95.02%   91.12%   97.96%   98.15%   99.36%   91.91%   100.09%   99.73%   94.54%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90% -7.70% -4.10% -2.00% 1.80%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5   1.3   3.3   2.5   1.6	'23-Q2   1.2   1.1   2   2.1   5.4   3.5   0.8   1.1   2.2   1   2.1	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50% 18.20% 50.00% 150.00% -23.80%	'24-Q2   2.2   1.5   8.4   3.2   4.2   4   1.5   1.2   2.6   1.8   1.6	'23-Q2   1.2	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50% -7.70% 30.00% 80.00% -23.80%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	'24-Q2   16   31   63   63   61   95   21   17   25   21   21   42	'23-Q2   25 20 35 57 62 22 31 39 44 24 38 34	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30% -56.40% -43.20% -12.50% -44.70% 23.50%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88% 99.95% 97.98% 97.90% 98.87%	'23-Q2   101.17%   102.75%   97.91%   96.69%   100.27%   98.48%   101.20%   99.93%   101.34%   100.14%   99.04%   98.25%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30% 0.00% -3.30% -0.80% 0.60%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51% 99.00% 95.98% 97.70% 96.25% 97.12%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.73% 94.54% 97.56%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90% -7.70% -4.10% -2.00% 1.80% -0.50%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5   1.3   3.3   2.5   1.6   1.9	'23-Q2   1.2   1.1   2   2.1   5.4   3.5   0.8   1.1   2.2   1   2.1   1.6	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50% 18.20% 50.00% 150.00% -23.80% 18.80%	'24-Q2   2.2   1.5   8.4   3.2   4.2   4   1.5   1.2   2.6   1.8   1.6   1.9	'23-Q2   1.2	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50% -7.70% 30.00% 80.00% -23.80% 35.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	'24-Q2   16   31   63   63   61   95   21   17   25   21   21   42   52	'23-Q2   25 20 35 57 62 22 31 39 44 24 38 34 29	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30% -56.40% -43.20% -12.50% -44.70% 23.50% 79.30%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88% 99.95% 97.98% 97.90% 98.87% 96.63%	'23-Q2   101.17% 102.75% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34% 100.14% 99.04% 98.25% 98.91%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30% 0.00% -3.30% -0.80% -1.20% 0.60% -2.30%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51% 99.00% 95.98% 97.70% 96.25% 97.12%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.73% 94.54% 97.56% 97.20%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90% -7.70% -4.10% -2.00% 1.80% -0.50% -2.00%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5   1.3   3.3   2.5   1.6   1.9   3.7	1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1 2.1 1.6	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50% 18.20% 50.00% 150.00% -23.80% 18.80% 68.20%	'24-Q2 2.2 1.5 8.4 3.2 4.2 4 1.5 1.2 2.6 1.8 1.6 1.9 4.2	'23-Q2   1.2 1 3 1.9 2.8 7 0.8 1.3 2 1 2.1 1.4 2.3	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50% -7.70% 30.00% 80.00% -23.80% 82.60%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	'24-Q2   16   31   63   63   61   95   21   17   25   21   42   52   32	'23-Q2   25   20   35   57   62   22   31   39   44   24   38   34   29   23	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30% -56.40% -43.20% -12.50% -44.70% 23.50% 79.30% 39.10%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88% 99.95% 97.98% 97.90% 98.87% 96.63% 99.45%	'23-Q2   101.17% 102.75% 97.91% 96.69% 100.27% 98.48% 101.20% 99.93% 101.34% 100.14% 99.04% 98.25% 98.91% 100.66%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30% 0.00% -3.30% -0.80% -1.20% 0.60% -1.20%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51% 99.00% 95.98% 97.70% 96.25% 97.12% 95.27% 98.44%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.73% 94.54% 97.56% 97.20% 98.52%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90% -7.70% -4.10% -2.00% -0.50% -0.10%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5   1.3   3.3   2.5   1.6   1.9   3.7   1.3	1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1 2.1 1.6 2.2	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50% 18.20% 50.00% 150.00% -23.80% 18.80% 68.20%	'24-Q2 2.2 1.5 8.4 3.2 4.2 4 1.5 1.2 2.6 1.8 1.6 1.9 4.2 1.4	'23-Q2   1.2 1 3 1.9 2.8 7 0.8 1.3 2 1 2.1 1.4 2.3 1.3	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50% -7.70% 30.00% 80.00% -23.80% 35.70% 82.60% 7.70%
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo San Miguel	'24-Q2   16   31   63   63   61   95   21   17   25   21   21   42   52   32   26	'23-Q2   25 20 35 57 62 22 31 39 44 24 38 34 29 23 13	% Change -36.00% 55.00% 80.00% 10.50% -1.60% 331.80% -32.30% -56.40% -43.20% -12.50% -44.70% 23.50% 79.30% 39.10% 100.00%	99.81% 100.24% 98.14% 99.21% 96.17% 94.40% 99.88% 99.95% 97.98% 97.98% 99.32% 97.90% 98.87% 96.63% 99.45%	'23-Q2   101.17%   102.75%   97.91%   96.69%   100.27%   98.48%   101.20%   99.93%   101.34%   100.14%   99.04%   98.25%   98.91%   100.66%   99.25%	% Change -1.30% -2.40% 0.20% 2.60% -4.10% -4.10% -1.30% 0.00% -3.30% -0.80% -1.20% 0.60% -2.30% -1.20% 0.10%	97.80% 99.07% 94.48% 93.40% 91.56% 86.33% 97.51% 99.00% 95.98% 97.70% 96.25% 97.12% 95.27% 98.44% 99.07%	'23-Q2   100.53% 101.61% 95.02% 91.12% 97.96% 98.15% 99.36% 91.91% 100.09% 99.73% 94.54% 97.56% 97.20% 98.52% 99.25%	% Change -2.70% -2.50% -0.60% 2.50% -6.50% -12.00% -1.90% -7.70% -4.10% -2.00% 1.80% -0.50% -0.10% -0.20%	'24-Q2   2.5   1.7   6   3.7   4.2   3.4   1.5   1.3   3.3   2.5   1.6   1.9   3.7   1.3   2.3	1.2 1.1 2 2.1 5.4 3.5 0.8 1.1 2.2 1 2.1 1.6 2.2 1.3 5.3	% Change 108.30% 54.50% 200.00% 76.20% -22.20% -2.90% 87.50% 18.20% 50.00% 150.00% -23.80% 68.20% 0 -56.60%	'24-Q2 2.2 1.5 8.4 3.2 4.2 4 1.5 1.2 2.6 1.8 1.6 1.9 4.2 1.4 4.7	'23-Q2   1.2 1 3 1.9 2.8 7 0.8 1.3 2 1 2.1 1.4 2.3 1.3 3.5	% Change 83.30% 50.00% 180.00% 68.40% 50.00% -42.90% 87.50% -7.70% 30.00% 80.00% -23.80% 35.70% 82.60% 7.70% 34.30%

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