December 2024 Market Stats

Month over Month All Residential Properties, All Prices

CLOSED SALES

AVERAGE SALE PRICE

CITY			In Elected of the Fitted												
	Dec 2024	Nov 2024	% Change	Dec 2024	Nov 2024	% Change	Dec 2024	Nov 2024	% Change	Dec 2024	Nov 2024	% Change	Dec 2024	Nov 2024	% Change
Arroyo Grande	18	22	-18.20%	\$936,383	\$1,128,614	-17.00%	44	48	-8.30%	18	15	20.00%	12	23	-47.80%
Atascadero	17	26	-34.60%	\$832,007	\$837,385	-0.60%	33	40	-17.50%	22	21	4.80%	14	26	-46.20%
Avila Beach	2	3	-33.30%	\$887,000	\$1,139,667	-22.20%	9	12	-25.00%	0	3	-100.00%	2	3	-33.30%
Cambria	13	8	62.50%	\$2,343,115	\$1,062,750	120.50%	29	34	-14.70%	4	15	-73.30%	1	8	-87.50%
Cayucos	5	4	25.00%	\$1,138,800	\$1,386,250	-17.90%	22	22	0	4	4	0	5	5	0
Creston	1	0	N/A	\$2,350,000	0	N/A	6	8	-25.00%	0	0	N/A	0	1	-100.00%
Grover Beach	6	7	-14.30%	\$799,000	\$789,357	1.20%	18	19	-5.30%	7	3	133.30%	10	12	-16.70%
Los Osos	7	6	16.70%	\$1,357,429	\$998,767	35.90%	9	17	-47.10%	6	8	-25.00%	2	11	-81.80%
Morro Bay	12	7	71.40%	\$939,750	\$1,326,000	-29.10%	25	31	-19.40%	3	11	-72.70%	1	11	-90.90%
Nipomo	22	17	29.40%	\$928,091	\$1,086,111	-14.50%	33	38	-13.20%	14	18	-22.20%	13	11	18.20%
Oceano	5	3	66.70%	\$591,600	\$1,314,667	-55.00%	9	8	12.50%	1	4	-75.00%	1	8	-87.50%
Paso Robles	28	33	-15.20%	\$827,832	\$636,122	30.10%	112	122	-8.20%	24	42	-42.90%	23	41	-43.90%
Pismo Beach	7	8	-12.50%	\$1,270,714	\$1,499,875	-15.30%	24	29	-17.20%	7	9	-22.20%	1	15	-93.30%
San Luis Obispo	38	25	52.00%	\$1,205,562	\$1,346,320	-10.50%	45	55	-18.20%	22	34	-35.30%	23	23	0
San Miguel	2	4	-50.00%	\$506,250	\$772,500	-34.50%	14	15	-6.70%	1	0	N/A	1	5	-80.00%
Santa Margarita	1	2	-50.00%	\$679,000	\$549,250	23.60%	7	12	-41.70%	3	1	200.00%	0	3	-100.00%
Templeton	6	14	-57.10%	\$1,883,333	\$1,018,564	84.90%	17	25	-32.00%	6	9	-33.30%	3	3	0
SLO COUNTY	195	194	0.50%	\$1,097,265	\$1,024,783	7.10%	476	558	-14.70%	142	202	-29.70%	113	212	-46.70%
	AVERAGE	DAYS ON N	IARKET	SOLD PI	RICE vs. LIST	PRICE	SOLD PRIC	E vs. ORIGI	NAL LIST	MONTHS	INVENTOR	Y (SOLD)	MONTHS IN	IVENTORY	(PENDED)
CITY	Dec 2024														· · · · · · · · · · · · · · · · · · ·
		Nov 2024	% Change	Dec 2024	Nov 2024	% Change	Dec 2024	Nov 2024	% Change	Dec 2024	Nov 2024	% Change	Dec 2024	Nov 2024	% Change
Arroyo Grande	34	Nov 2024 49	% Change -30.60%	Dec 2024 98.75%	Nov 2024 98.33%	% Change 0.40%	Dec 2024 95.98%	Nov 2024 94.27%	% Change 1.80%	Dec 2024 2.4	Nov 2024 2.2	% Change 9.10%	Dec 2024 2.4	Nov 2024 3.2	% Change -25.00%
Arroyo Grande Atascadero			-			-	I		-			-			-
-	34	49	-30.60%	98.75%	98.33%	0.40%	95.98%	94.27%	1.80%	2.4	2.2	9.10%	2.4	3.2	-25.00%
Atascadero	34 29	49 30	-30.60% -3.30%	98.75% 99.31%	98.33% 98.03%	0.40% 1.30%	95.98% 97.82%	94.27% 95.64%	1.80% 2.30%	2.4 1.9	2.2 1.5	9.10% 26.70%	2.4 1.5	3.2 1.9	-25.00% -21.10%
Atascadero Avila Beach	34 29 195	49 30 61	-30.60% -3.30% 219.70%	98.75% 99.31% 96.00%	98.33% 98.03% 98.33%	0.40% 1.30% -2.40%	95.98% 97.82% 86.79%	94.27% 95.64% 96.50%	1.80% 2.30% -10.10%	2.4 1.9 4.5	2.2 1.5 4	9.10% 26.70% 12.50%	2.4 1.5 0	3.2 1.9 4	-25.00% -21.10% -100.00%
Atascadero Avila Beach Cambria	34 29 195 36	49 30 61 54	-30.60% -3.30% 219.70% -33.30%	98.75% 99.31% 96.00% 73.11%	98.33% 98.03% 98.33% 94.44%	0.40% 1.30% -2.40% -22.60%	95.98% 97.82% 86.79% 72.93%	94.27% 95.64% 96.50% 90.08%	1.80% 2.30% -10.10% -19.00%	2.4 1.9 4.5 2.2	2.2 1.5 4 4.3	9.10% 26.70% 12.50% -48.80%	2.4 1.5 0 7.3	3.2 1.9 4 2.3	-25.00% -21.10% -100.00% 217.40%
Atascadero Avila Beach Cambria Cayucos	34 29 195 36 37	49 30 61 54 59	-30.60% -3.30% 219.70% -33.30% -37.30%	98.75% 99.31% 96.00% 73.11% 91.71%	98.33% 98.03% 98.33% 94.44% 91.37%	0.40% 1.30% -2.40% -22.60% 0.40%	95.98% 97.82% 86.79% 72.93% 88.71%	94.27% 95.64% 96.50% 90.08% 88.45%	1.80% 2.30% -10.10% -19.00% 0.30%	2.4 1.9 4.5 2.2 4.4 6 3	2.2 1.5 4 4.3 5.5	9.10% 26.70% 12.50% -48.80% -20.00%	2.4 1.5 0 7.3 5.5	3.2 1.9 4 2.3 5.5	-25.00% -21.10% -100.00% 217.40% 0
Atascadero Avila Beach Cambria Cayucos Creston	34 29 195 36 37 825	49 30 61 54 59 0	-30.60% -3.30% 219.70% -33.30% -37.30% N/A	98.75% 99.31% 96.00% 73.11% 91.71% 88.68%	98.33% 98.03% 98.33% 94.44% 91.37% 0	0.40% 1.30% -2.40% -22.60% 0.40% N/A	95.98% 97.82% 86.79% 72.93% 88.71% 46.08%	94.27% 95.64% 96.50% 90.08% 88.45% 0	1.80% 2.30% -10.10% -19.00% 0.30% N/A	2.4 1.9 4.5 2.2 4.4 6	2.2 1.5 4 4.3 5.5 0	9.10% 26.70% 12.50% -48.80% -20.00% N/A	2.4 1.5 0 7.3 5.5 0	3.2 1.9 4 2.3 5.5 0	-25.00% -21.10% -100.00% 217.40% 0 N/A
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	34 29 195 36 37 825 26	49 30 61 54 59 0 20	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38%	98.33% 98.03% 98.33% 94.44% 91.37% 0 100.41%	0.40% 1.30% -2.40% -22.60% 0.40% N/A -1.00%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42%	94.27% 95.64% 96.50% 90.08% 88.45% 0 100.52%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10%	2.4 1.9 4.5 2.2 4.4 6 3	2.2 1.5 4 4.3 5.5 0 2.7	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10%	2.4 1.5 0 7.3 5.5 0 2.6	3.2 1.9 4 2.3 5.5 0 6.3	-25.00% -21.10% -100.00% 217.40% 0 N/A -58.70%
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	34 29 195 36 37 825 26 69	49 30 61 54 59 0 20 27	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00% 155.60%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26%	98.33% 98.03% 98.33% 94.44% 91.37% 0 100.41% 99.81%	0.40% 1.30% -2.40% -22.60% 0.40% N/A -1.00% -0.60%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80%	94.27% 95.64% 96.50% 90.08% 88.45% 0 100.52% 120.24%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10% -14.50%	2.4 1.9 4.5 2.2 4.4 6 3 1.3	2.2 1.5 4 4.3 5.5 0 2.7 2.8	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10% -53.60%	2.4 1.5 0 7.3 5.5 0 2.6 1.5	3.2 1.9 4 2.3 5.5 0 6.3 2.1	-25.00% -21.10% -100.00% 217.40% 0 N/A -58.70% -28.60%
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	34 29 195 36 37 825 26 69 73	49 30 61 54 59 0 20 20 27 54	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00% 155.60% 35.20%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 97.92%	98.33% 98.03% 98.33% 94.44% 91.37% 0 100.41% 99.81% 94.32%	0.40% 1.30% -2.40% -22.60% 0.40% N/A -1.00% -0.60% 3.80%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66%	94.27% 95.64% 96.50% 90.08% 88.45% 0 100.52% 120.24% 90.23%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10% -14.50% 3.80%	2.4 1.9 4.5 2.2 4.4 6 3 1.3 2.1	2.2 1.5 4 4.3 5.5 0 2.7 2.8 4.4	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10% -53.60% -52.30%	2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3	3.2 1.9 4 2.3 5.5 0 6.3 2.1 2.8	-25.00% -21.10% 217.40% 0 N/A -58.70% -28.60% 196.40%
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	34 29 195 36 37 825 26 69 73 73 52	49 30 61 54 59 0 20 27 54 24	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00% 155.60% 35.20% 116.70%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 99.26%	98.33% 98.03% 98.33% 94.44% 91.37% 0 100.41% 99.81% 94.32% 99.29%	0.40% 1.30% -2.40% -22.60% 0.40% N/A -1.00% -0.60% 3.80% 0.00%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66% 96.21%	94.27% 95.64% 96.50% 90.08% 88.45% 0 100.52% 120.24% 90.23% 97.82%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10% -14.50% 3.80% -1.60%	2.4 1.9 4.5 2.2 4.4 6 3 1.3 2.1 1.5	2.2 1.5 4 4.3 5.5 0 2.7 2.8 4.4 2.2 2.7 3.7	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10% -53.60% -52.30% -31.80%	2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4	3.2 1.9 4 2.3 5.5 0 6.3 2.1 2.8 2.1	-25.00% -21.10% -100.00% 217.40% 0 N/A -58.70% -28.60% 196.40% 14.30%
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	34 29 195 36 37 825 26 69 73 52 77	49 30 61 59 0 20 20 27 54 24 24	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00% 155.60% 35.20% 116.70% -35.80%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 97.92% 99.26% 97.40%	98.33% 98.03% 94.44% 91.37% 0 100.41% 99.81% 94.32% 99.29% 94.85%	0.40% 1.30% -2.40% -22.60% 0.40% N/A -1.00% -0.60% 3.80% 0.00% 2.70%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66% 93.66% 93.67%	94.27% 95.64% 96.50% 90.08% 88.45% 0 100.52% 120.24% 90.23% 97.82% 85.59%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10% -14.50% 3.80% -1.60% 9.40%	2.4 1.9 4.5 2.2 4.4 6 3 1.3 2.1 1.5 1.8	2.2 1.5 4 4.3 5.5 0 2.7 2.8 4.4 2.2 2.7	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10% -53.60% -52.30% -31.80% (-33.30%	2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9	3.2 1.9 4 2.3 5.5 0 6.3 2.1 2.8 2.1 2.8 2.1 2	-25.00% -21.10% -100.00% 217.40% 0 N/A -58.70% -28.60% 196.40% 14.30% 350.00%
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles	34 29 195 36 37 825 26 69 73 52 77 50	49 30 61 54 59 0 20 27 27 54 24 120 33	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00% 155.60% 35.20% 116.70% -35.80% 51.50%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 97.92% 99.26% 97.40%	98.33% 98.03% 94.44% 91.37% 0 100.41% 99.81% 94.32% 99.29% 94.85% 99.56%	0.40% 1.30% -2.40% -22.60% 0.40% N/A -1.00% -0.60% 3.80% 0.00% 2.70% 0.00%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66% 96.21% 93.67% 96.79%	94.27% 95.64% 96.50% 90.08% 88.45% 0 100.52% 120.24% 90.23% 97.82% 85.59% 97.47%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10% -14.50% 3.80% -1.60% 9.40% -0.70%	2.4 1.9 4.5 2.2 4.4 6 3 1.3 2.1 1.5 1.8 4	2.2 1.5 4 4.3 5.5 0 2.7 2.8 4.4 2.2 2.7 3.7	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10% -53.60% -52.30% -31.80% -33.30% 8.10%	2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9 4.7	3.2 1.9 4 2.3 5.5 0 6.3 2.1 2.8 2.1 2.9	-25.00% -21.10% 217.40% 0 N/A -58.70% -28.60% 196.40% 14.30% 350.00%
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	34 29 195 36 37 825 26 69 73 52 77 50 52	49 30 61 54 59 0 20 20 27 54 24 120 33 48	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00% 155.60% 35.20% 116.70% -35.80% 51.50%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 97.92% 97.92% 99.26% 97.40% 99.54%	98.33% 98.03% 94.44% 91.37% 0 100.41% 99.81% 94.32% 99.29% 94.85% 99.56%	0.40% 1.30% -2.40% -22.60% 0.40% N/A -1.00% -0.60% 3.80% 0.00% 2.70% 0.00% -9.60%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66% 93.66% 93.67% 93.67% 82.84%	94.27% 95.64% 96.50% 90.08% 88.45% 0 100.52% 120.24% 90.23% 97.82% 85.59% 97.47% 98.02%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10% -4.10% 3.80% -14.50% 9.40% 9.40% -0.70% -15.50%	2.4 1.9 4.5 2.2 4.4 6 3 1.3 2.1 1.5 1.8 4 3.4	2.2 1.5 4 4.3 5.5 0 2.7 2.8 4.4 2.2 2.7 3.7 3.6	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10% -53.60% -52.30% -31.80% -33.30% 8.10%	2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9 4.7 3.4	3.2 1.9 4 2.3 5.5 0 6.3 2.1 2.8 2.1 2 2.9 3.2	-25.00% -21.10% 217.40% 217.40% 0 N/A -58.70% 196.40% 196.40% 14.30% 350.00% 62.10% 62.10% 6.30% 25.00%
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	34 29 195 36 37 825 26 69 73 52 77 50 50 52 47	49 30 61 54 0 20 20 27 54 24 120 33 48 24	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00% 155.60% 35.20% 116.70% -35.80% 51.50% 8.30% 95.80%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 97.92% 99.26% 97.92% 99.26% 99.54% 99.54% 90.29%	98.33% 98.03% 94.44% 91.37% 0 100.41% 99.81% 94.32% 99.29% 94.85% 99.56% 99.56% 99.85%	0.40% 1.30% -2.40% -22.60% 0.40% N/A -1.00% -0.60% 3.80% 0.00% 2.70% 0.00% -9.60% 0.20%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66% 93.66% 96.21% 93.67% 93.67% 96.79% 82.84%	94.27% 95.64% 96.50% 90.08% 88.45% 0 100.52% 120.24% 90.23% 97.82% 85.59% 97.47% 98.02% 98.36%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10% -14.50% 3.80% -1.60% 9.40% -0.70% -15.50% -1.80%	2.4 1.9 4.5 2.2 4.4 6 3 1.3 2.1 1.5 1.8 4 3.4 1.2	2.2 1.5 4 4.3 5.5 0 2.7 2.8 4.4 2.2 2.7 3.7 3.6 2.2	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10% -53.60% -52.30% -31.80% -33.30% 8.10% -5.60% -45.50%	2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9 4.7 3.4 2	3.2 1.9 4 2.3 5.5 0 6.3 2.1 2.8 2.1 2.8 2.1 2.9 3.2 1.6	-25.00% -21.10% 217.40% 217.40% 0 N/A -58.70% 196.40% 196.40% 14.30% 350.00% 62.10% 6.30% 25.00%
Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	34 29 195 36 37 825 26 69 73 52 77 50 52 52 47	49 30 61 54 59 0 20 20 27 54 24 120 33 48 24 26	-30.60% -3.30% 219.70% -33.30% -37.30% N/A 30.00% 155.60% 35.20% 116.70% -35.80% 51.50% 8.30% 95.80%	98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 97.92% 99.26% 97.40% 99.54% 90.29% 90.29%	98.33% 98.03% 94.44% 91.37% 0 100.41% 99.81% 94.32% 99.29% 94.85% 99.56% 99.85% 99.31%	0.40% 1.30% -2.40% 0.40% N/A -1.00% -0.60% 3.80% 0.00% 2.70% 0.00% -9.60% 0.20%	95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66% 93.66% 96.21% 93.67% 96.79% 82.84% 96.58%	94.27% 95.64% 90.08% 88.45% 0 100.52% 120.24% 90.23% 97.82% 85.59% 97.47% 98.02% 98.02% 98.36%	1.80% 2.30% -10.10% -19.00% 0.30% N/A -4.10% -4.10% -14.50% 3.80% -1.60% 9.40% -0.70% -15.50% -1.5.0% -1.80%	2.4 1.9 4.5 2.2 4.4 6 3 1.3 2.1 1.5 1.8 4 3.4 3.4 1.2 7	2.2 1.5 4 4.3 5.5 0 2.7 2.8 4.4 2.2 2.7 3.7 3.6 2.2 3.8	9.10% 26.70% 12.50% -48.80% -20.00% N/A 11.10% -53.60% -31.80% -31.80% -33.30% 8.10% -5.60% -45.50% 84.20%	2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9 4.7 3.4 2 14	3.2 1.9 4 2.3 5.5 0 6.3 2.1 2.8 2.1 2.8 2.1 2.9 3.2 1.6 0	-25.00% -21.10% 217.40% 217.40% 0 N/A -58.70% 196.40% 196.40% 14.30% 350.00% 62.10% 62.10% 6.30% 25.00%

ACTIVE LISTINGS

Sotheby's

INTERNATIONAL REALTY

NEW LISTINGS

Richardson

PENDING LISTINGS

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December 2024 Market Stats

CLOSED SALES

AVERAGE SALE PRICE

Year over Year All Residential Properties, All Prices

CITY	CHOOLD STILLS															
	Dec 2024	Dec 2023	% Change	Dec 2024	Dec 2023	% Change	Dec 2024	Dec 2023	% Change	Dec 2024	Dec 2023	% Change	Dec 2024	Dec 2023	% Change	
Arroyo Grande	18	18	0	\$936,383	\$1,326,556	-29.40%	44	24	83.30%	18	14	28.60%	12	10	20.00%	
Atascadero	17	15	13.30%	\$832,007	\$967,367	-14.00%	33	40	-17.50%	22	14	57.10%	14	12	16.70%	
Avila Beach	2	3	-33.30%	\$887,000	\$1,669,667	-46.90%	9	6	50.00%	0	0	N/A	2	3	-33.30%	
Cambria	13	5	160.00%	\$2,343,115	\$1,114,800	110.20%	29	29	0	4	6	-33.30%	1	11	-90.90%	
Cayucos	5	3	66.70%	\$1,138,800	\$1,016,667	12.00%	22	12	83.30%	4	2	100.00%	5	0	N/A	
Creston	1	0	N/A	\$2,350,000	0	N/A	6	6	0	0	2	-100.00%	0	0	N/A	
Grover Beach	6	6	0	\$799,000	\$966,167	-17.30%	18	10	80.00%	7	5	40.00%	10	2	400.00%	
Los Osos	7	4	75.00%	\$1,357,429	\$1,531,250	-11.40%	9	12	-25.00%	6	6	0	2	10	-80.00%	
Morro Bay	12	8	50.00%	\$939,750	\$823,938	14.10%	25	15	66.70%	3	5	-40.00%	1	9	-88.90%	
Nipomo	22	16	37.50%	\$928,091	\$950,678	-2.40%	33	25	32.00%	14	14	0	13	8	62.50%	
Oceano	5	3	66.70%	\$591,600	\$610,667	-3.10%	9	6	50.00%	1	7	-85.70%	1	1	0	
Paso Robles	28	35	-20.00%	\$827,832	\$704,824	17.50%	112	76	47.40%	24	26	-7.70%	23	29	-20.70%	
Pismo Beach	7	5	40.00%	\$1,270,714	\$1,712,000	-25.80%	24	28	-14.30%	7	4	75.00%	1	8	-87.50%	
San Luis Obispo	38	24	58.30%	\$1,205,562	\$1,153,976	4.50%	45	36	25.00%	22	27	-18.50%	23	21	9.50%	
San Miguel	2	3	-33.30%	\$506,250	\$763,667	-33.70%	14	7	100.00%	1	3	-66.70%	1	2	-50.00%	
Santa Margarita	1	2	-50.00%	\$679,000	\$800,000	-15.10%	7	6	16.70%	3	0	N/A	0	0	N/A	
Templeton	6	9	-33.30%	\$1,883,333	\$1,411,583	33.40%	17	17	0	6	4	50.00%	3	4	-25.00%	
SLO COUNTY	195	163	19.60%	\$1,097,265	\$1,024,843	7.10%	476	377	26.30%	142	142	0	113	131	-13.70%	
	AVERAGE	DAYS ON M	IARKET	SOLD PI	RICE vs. LIST	PRICE	SOLD PRIC	CE vs. ORIGI	NAL LIST	MONTHS	INVENTOR	Y (SOLD)	MONTHS IN	VENTORY	(PENDED)	
СІТҮ	AVERAGE Dec 2024	DAYS ON M	IARKET % Change	SOLD PI Dec 2024	RICE vs. LIST Dec 2023	PRICE % Change	SOLD PRIC	CE vs. ORIGI Dec 2023	NAL LIST % Change	MONTHS Dec 2024	INVENTOR Dec 2023	Y (SOLD) % Change	MONTHS IN Dec 2024	NVENTORY Dec 2023	(PENDED) % Change	
CITY Arroyo Grande																
	Dec 2024	Dec 2023	% Change	Dec 2024	Dec 2023	% Change	Dec 2024	Dec 2023	% Change	Dec 2024	Dec 2023	% Change	Dec 2024	Dec 2023	% Change	
Arroyo Grande	Dec 2024 34	Dec 2023 33	% Change 3.00%	Dec 2024 98.75%	Dec 2023 98.99%	% Change -0.20%	Dec 2024 95.98%	Dec 2023 97.01%	% Change -1.10%	Dec 2024 2.4	Dec 2023 1.3	% Change 84.60%	Dec 2024 2.4	Dec 2023 1.7	% Change 41.20%	
Arroyo Grande Atascadero	Dec 2024 34 29	Dec 2023 33 30	% Change 3.00% -3.30%	Dec 2024 98.75% 99.31%	Dec 2023 98.99% 99.52%	% Change -0.20% -0.20%	Dec 2024 95.98% 97.82%	Dec 2023 97.01% 94.03%	% Change -1.10% 4.00%	Dec 2024 2.4 1.9	Dec 2023 1.3 2.7	% Change 84.60% -29.60%	Dec 2024 2.4 1.5	Dec 2023 1.7 2.9	% Change 41.20% -48.30%	
Arroyo Grande Atascadero Avila Beach	Dec 2024 34 29 195	Dec 2023 33 30 47	% Change 3.00% -3.30% 314.90%	Dec 2024 98.75% 99.31% 96.00%	Dec 2023 98.99% 99.52% 97.97%	% Change -0.20% -0.20% -2.00%	Dec 2024 95.98% 97.82% 86.79%	Dec 2023 97.01% 94.03% 95.65%	% Change -1.10% 4.00% -9.30%	Dec 2024 2.4 1.9 4.5	Dec 2023 1.3 2.7 2	% Change 84.60% -29.60% 125.00%	Dec 2024 2.4 1.5 0	Dec 2023 1.7 2.9 0	% Change 41.20% -48.30% N/A	
Arroyo Grande Atascadero Avila Beach Cambria	Dec 2024 34 29 195 36	Dec 2023 33 30 47 51	% Change 3.00% -3.30% 314.90% -29.40%	Dec 2024 98.75% 99.31% 96.00% 73.11%	Dec 2023 98.99% 99.52% 97.97% 94.57%	% Change -0.20% -0.20% -2.00% -22.70%	Dec 2024 95.98% 97.82% 86.79% 72.93%	Dec 2023 97.01% 94.03% 95.65% 89.06%	% Change -1.10% 4.00% -9.30% -18.10%	Dec 2024 2.4 1.9 4.5 2.2	Dec 2023 1.3 2.7 2 5.8	% Change 84.60% -29.60% 125.00% -62.10%	Dec 2024 2.4 1.5 0 7.3	Dec 2023 1.7 2.9 0 4.8	% Change 41.20% -48.30% N/A 52.10%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos	Dec 2024 34 29 195 36 37	Dec 2023 33 30 47 51 97	% Change 3.00% -3.30% 314.90% -29.40% -61.90%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.87%	% Change -0.20% -0.20% -2.00% -22.70% -3.30%	Dec 2024 95.98% 97.82% 86.79% 72.93% 88.71%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37%	% Change -1.10% 4.00% -9.30% -18.10%	Dec 2024 2.4 1.9 4.5 2.2 4.4	Dec 2023 1.3 2.7 2 5.8 4	% Change 84.60% -29.60% 125.00% -62.10% 10.00%	Dec 2024 2.4 1.5 0 7.3 5.5	Dec 2023 1.7 2.9 0 4.8 6	% Change 41.20% -48.30% N/A 52.10% -8.30%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston	Dec 2024 34 29 195 36 37 825	Dec 2023 33 30 47 51 97 0	% Change 3.00% -3.30% 314.90% -29.40% -61.90% N/A	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.87%	% Change -0.20% -0.20% -22.70% -3.30% N/A	Dec 2024 95.98% 97.82% 86.79% 72.93% 88.71% 46.08%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0	% Change -1.10% 4.00% -9.30% -18.10% -1.80% N/A	Dec 2024 2.4 1.9 4.5 2.2 4.4 6	Dec 2023 1.3 2.7 2 5.8 4 0	% Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A	Dec 2024 2.4 1.5 0 7.3 5.5 0	Dec 2023 1.7 2.9 0 4.8 6 3	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach	Dec 2024 34 29 195 36 37 825 26	Dec 2023 33 47 51 97 0 65	% Change 3.00% -3.30% 314.90% -29.40% -61.90% N/A -60.00%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.87% 0 96.97%	% Change -0.20% -2.00% -22.70% -3.30% N/A 2.50%	Dec 2024 95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0 92.41%	% Change -1.10% 4.00% -9.30% -18.10% -1.80% N/A 4.30%	Dec 2024 2.4 1.9 4.5 2.2 4.4 6 3	Dec 2023 1.3 2.7 2 5.8 4 0 1.7	% Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A 76.50%	Dec 2024 2.4 1.5 0 7.3 5.5 0 2.6	Dec 2023 1.7 2.9 0 4.8 6 3 2	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% 30.00%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos	Dec 2024 34 29 195 36 37 825 26 26 69	Dec 2023 33 47 51 97 0 65 29	% Change 3.00% -3.30% 314.90% -29.40% -61.90% N/A -60.00% 137.90%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.87% 0 96.97% 103.85%	% Change -0.20% -2.00% -22.70% -3.30% N/A 2.50% -4.40%	Dec 2024 95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0 92.41% 102.12%	% Change -1.10% 4.00% -9.30% -1.8.0% -1.8.0% A.1.0% -1.80% 0.70%	Dec 2024 2.4 1.9 4.5 2.2 4.4 6 3 3 1.3	Dec 2023 1.3 2.7 2 5.8 4 0 1.7 3	% Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A 76.50% -56.70%	Dec 2024 2.4 1.5 0 7.3 5.5 0 2.6 1.5	Dec 2023 1.7 2.9 0 4.8 6 3 2 2 2	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% 30.00% -25.00%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay	Dec 2024 34 29 195 36 37 825 26 9 69 73	Dec 2023 33 47 51 97 0 65 29 29 50	% Change 3.00% -3.30% 314.90% -61.90% N/A -60.00% 137.90% 46.00%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.87% 0 96.97% 103.85%	% Change -0.20% -2.00% -22.70% -3.30% N/A 2.50% -4.40% -0.60%	Dec 2024 95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0 92.41% 102.12% 96.14%	% Change -1.10% 4.00% -9.30% -18.10% -1.80% N/A 4.30% 0.70% -2.60%	Dec 2024 2.4 4.5 2.2 4.4 6 3 3 1.3 2.1	Dec 2023 1.3 2.7 2 5.8 4 0 0 1.7 3 3 1.9	 % Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A 76.50% -56.70% 10.50% 	Dec 2024 2.4 0 0 7.3 5.5 0 2.6 1.5 8.3	Dec 2023 1.7 2.9 0 4.8 6 3 3 2 2 2 2 3	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% 30.00% -25.00% 176.70%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo	Dec 2024 34 29 195 36 37 825 26 69 69 73 52	Dec 2023 33 47 51 51 0 7 0 6 5 29 50 21	% Change 3.00% -3.30% 314.90% -29.40% -61.90% N/A -60.00% 137.90% 46.00% 147.60%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 97.92%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.87% 0 94.87% 0 94.87% 0 94.85% 103.85% 98.56%	% Change -0.20% -2.00% -22.70% -3.30% N/A 2.50% -4.40% -0.60%	Dec 2024 95.98% 97.82% 86.79% 72.93% 88.71% 46.08% 96.42% 102.80% 93.66% 96.21%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0 92.41% 102.12% 96.14% 99.27%	% Change -1.10% 4.00% -9.30% -18.10% -1.80% N/A 4.30% 0.70% -2.60% -3.10%	Dec 2024 2.4 1.9 4.5 2.2 4.4 6 3 3 1.3 2.1 1.5	Dec 2023 1.3 2.7 2 5.8 4 0 1.7 3 1.9 1.6	 % Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A 76.50% -56.70% 10.50% -6.30% 	Dec 2024 2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4	Dec 2023 1.7 2.9 0 4.8 6 3 4.8 2 2 2 2 3 3 1.8	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% 30.00% -25.00% 176.70% 33.30%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	Dec 2024 34 29 195 36 37 825 26 26 9 26 9 73 25 27	Dec 2023 33 47 51 51 97 65 65 29 50 21 21 45	% Change 3.00% -3.30% 314.90% -29.40% -61.90% -61.90% 137.90% 46.00% 147.60% 71.10%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 97.92% 99.26%	Dec 2023 98.99% 99.52% 94.57% 94.57% 0 94.87% 0 94.87% 0 94.87% 0 94.85% 103.85% 98.56% 99.93%	% Change -0.20% -2.00% -22.70% -3.30% N/A 2.50% -4.40% -0.60% -0.70% 4.30%	Dec 2024 95.98% 97.82% 86.79% 72.93% 46.08% 96.42% 102.80% 93.66% 93.66% 93.67%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0 92.41% 102.12% 96.14% 96.14% 99.27%	% Change -1.10% 4.00% -9.30% -18.10% -1.80% 4.30% 0.70% -2.60% -3.10% 5.90%	Dec 2024 2.4 1.9 4.5 2.2 4.4 6 3 3 1.3 2.1 1.5 1.8	Dec 2023 1.3 2.7 2 5.8 4 0 1.7 3 1.9 1.6 2	 % Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A 76.50% -56.70% 10.50% -6.30% -10.00% 	Dec 2024 2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9	Dec 2023 1.7 2.9 0 4.8 6 3 3 2 2 2 2 2 3 1.8 1.8 0.9	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% 30.00% -25.00% 176.70% 33.30% 900.00%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano	Dec 2024 34 29 195 36 37 825 26 9 26 9 73 52 77 50	Dec 2023 33 47 51 97 0 65 29 29 50 21 21 45 36	% Change 3.00% -3.30% 314.90% -61.90% -61.90% 137.90% 46.00% 147.60% 71.10% 38.90%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 99.26% 99.26% 99.26% 99.26%	Dec 2023 98.99% 99.52% 97.97% 94.57% 0 94.87% 0 96.97% 103.85% 98.56% 99.93% 99.342% 94.81%	% Change -0.20% -2.00% -22.70% -3.30% N/A 2.50% -4.40% -0.60% -0.70% 4.30%	Dec 2024 95.98% 97.82% 86.79% 72.93% 46.08% 96.42% 102.80% 93.66% 96.21% 93.67%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0 92.41% 102.12% 96.14% 99.27% 88.46% 91.51%	% Change -1.10% 4.00% -9.30% -18.10% -18.30% -1.80% 0.70% -2.60% -3.10% 5.90% 5.80%	Dec 2024 2.4 4.5 2.2 4.4 6 3 3 1.3 2.1 1.5 1.8 1.8 4	Dec 2023 1.3 2.7 2 5.8 4 0 1.7 3 1.9 1.6 2 2.2	% Change 84.60% -29.60% 125.00% -62.10% 10.00% 76.50% -56.70% 10.50% -6.30% -10.00% 81.80%	Dec 2024 2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9 9	Dec 2023 1.7 2.9 0 4.8 6 3 2 2 2 2 2 3 1.8 0.9 2.9	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% 30.00% -25.00% 176.70% 33.30% 900.00% 62.10%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach	Dec 2024 34 29 195 36 37 825 26 9 4 37 3 52 57 50 50 52	Dec 2023 33 47 51 97 0 6 50 29 50 21 21 45 36 35 36 35 36 35 36 35 36 35 36 35 36 35 36 36 36 36 36 36 36 36 36 36 36 36 36	% Change 3.00% -3.30% 314.90% -29.40% -61.90% -61.90% 137.90% 46.00% 147.60% 71.10% 38.90% -42.90%	Dec 2024 98.75% 99.31% 96.00% 73.11% 88.68% 99.71% 99.26% 99.26% 99.26% 99.26% 97.40% 99.54%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.87% 0 96.97% 103.85% 99.33% 93.42% 94.81%	% Change -0.20% -2.00% -22.70% -3.30% N/A 2.50% -4.40% -0.60% -0.70% 4.30% 5.00%	Dec 2024 95.98% 97.82% 86.79% 72.93% 46.08% 96.42% 102.80% 93.66% 93.66% 93.67% 93.67% 82.84%	Dec 2023 97.01% 94.03% 95.65% 89.06% 0 90.37% 0 92.41% 102.12% 96.14% 99.27% 88.46% 91.51% 90.17%	% Change -1.10% 4.00% -9.30% -18.10% -18.0% 0.70% 0.70% -2.60% -3.10% 5.90% 5.80% -8.10%	Dec 2024 2.4 1.9 4.5 2.2 4.4 6 3 3 1.3 2.1 1.5 1.8 4 4 3.4	Dec 2023 1.3 2.7 2 5.8 4 0 1.7 3 1.9 1.6 2 2.2 5.6	 % Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A 76.50% -56.70% 10.50% -6.30% -10.00% 81.80% -39.30% 	Dec 2024 2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9 4.7 9 4.7	Dec 2023 1.7 2.9 0 4.8 6 3 2 2 2 2 3 1.8 0.9 2.9 2.9 7	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% 30.00% -25.00% 176.70% 33.30% 900.00% 62.10% -51.40%	
Arroyo Grande Atascadero Avila Beach Cambria Cambria Cayucos Creston Grover Beach Los Osos Morro Bay Morro Bay Nipomo Oceano Paso Robles Pismo Beach	Dec 2024 34 29 195 36 37 26 9 26 9 37 3 52 52 50 50 52 47	Dec 2023 33 47 51 97 97 6 50 6 50 50 50 50 50 50 50 50 50 50 50 50 50	% Change 3.00% -3.30% 314.90% -29.40% -61.90% -61.90% 137.90% 46.00% 147.60% 38.90% -42.90% 135.00%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 99.26% 97.92% 99.26% 99.26% 99.54% 99.54%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.87% 0 96.97% 103.85% 99.93% 93.42% 94.81% 97.05%	% Change -0.20% -0.20% -2.00% -22.70% -3.30% N/A 2.50% -4.40% -0.60% -0.70% 5.00% -7.00% -1.40%	Dec 2024 95.98% 97.82% 86.79% 46.08% 96.42% 102.80% 93.66% 96.21% 93.67% 96.79% 82.84%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0 92.41% 102.12% 96.14% 99.27% 88.46% 91.51% 91.51% 90.17%	% Change -1.10% 4.00% -9.30% -1.810% -1.80% 0.70% 0.70% -2.60% -3.10% 5.80% -8.10% -8.10%	Dec 2024 2.4 1.9 4.5 2.2 4.4 6 3 3 1.3 2.1 1.5 1.8 4 4 3.4 1.2	Dec 2023 1.3 2.7 2 5.8 4 0 1.7 3 1.9 1.6 2.2 2.2 5.6 1.5	 % Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A 76.50% -56.70% 10.50% -6.30% -10.00% 81.80% -39.30% -20.00% 	Dec 2024 2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9 9 4.7 4.7 3.4 2	Dec 2023 1.7 2.9 0 4.8 6 3 2 2 2 3 1.8 0.9 2.9 7 1.3	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% -25.00% 176.70% 33.30% 900.00% 62.10% -51.40% 53.80%	
Arroyo Grande Atascadero Avila Beach Cambria Cayucos Creston Grover Beach Los Osos Los Osos Morro Bay Nipomo Oceano Paso Robles Pismo Beach San Luis Obispo	Dec 2024 34 29 195 36 37 825 26 69 45 77 50 50 50 52 47 41	Dec 2023 33 47 51 97 0 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	% Change 3.00% -3.30% 314.90% -29.40% -61.90% -61.90% 147.60% 147.60% 38.90% -42.90% 135.00%	Dec 2024 98.75% 99.31% 96.00% 73.11% 91.71% 88.68% 99.38% 99.26% 99.26% 99.26% 99.26% 99.54% 99.54% 90.29%	Dec 2023 98.99% 99.52% 97.97% 94.57% 94.57% 94.57% 94.57% 96.97% 103.85% 98.56% 99.342% 94.81% 94.81% 97.05% 100.92% 94.75%	% Change -0.20% -2.00% -22.70% -3.30% -4.40% -0.60% -4.40% -0.50% -7.00% -7.00% -1.40% -2.90%	Dec 2024 95.98% 97.82% 86.79% 48.71% 46.08% 96.42% 102.80% 93.66% 93.66% 96.21% 93.67% 93.67% 96.79% 82.84% 96.58%	Dec 2023 97.01% 94.03% 95.65% 89.06% 90.37% 0 92.41% 102.12% 96.14% 99.27% 88.46% 91.51% 91.51% 90.17% 99.68%	% Change -1.10% 4.00% -9.30% -18.10% -1.8.0% -1.30% 0.70% -2.60% -3.10% 5.80% -8.10% -3.10% -3.10% -3.10% -3.10%	Dec 2024 2.4 1.9 4.5 2.2 4.4 6 3 3 1.3 2.1 1.5 5 1.8 4 4 3.4 2.1 2 1.5 7	Dec 2023 1.3 2.7 2 5.8 4 4 0 1.7 3 1.9 1.6 2.2 5.6 1.5 1.5 2.3	 % Change 84.60% -29.60% 125.00% -62.10% 10.00% N/A 76.50% -56.70% 10.50% -6.30% -6.30% -39.30% -20.00% 204.30% 	Dec 2024 2.4 1.5 0 7.3 5.5 0 2.6 1.5 8.3 2.4 9 9 4.7 3.4 2 2 14	Dec 2023 1.7 2.9 4.8 6 3 2 2 3 1.8 0.9 2.9 7 1.3 2.3	% Change 41.20% -48.30% N/A 52.10% -8.30% -100.00% 30.00% -25.00% 176.70% 33.30% 900.00% 62.10% -51.40% 53.80%	

ACTIVE LISTINGS

Sotheby's

INTERNATIONAL REALTY

NEW LISTINGS

Richardson

PENDING LISTINGS

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4th Quarter 2024 Market Stats

Q4 2024 vs. Q4 2023 All Residential Properties, All Prices

'24-Q4

66

CITY

Arroyo Grande

CLOSED SALES

'23-Q4

51

% Change

29.40%

AVERAGE SALE PRICE

\$1.253.594

'23-Q4

'24-Q4

\$1.119.353

% Change

-10.70%

Anoyo aranac	00	51	25.4070	ψ1,115,555	ΨI,200,00 -	10.7070		27	05.5070	50	51	5.00 /0	00		42.3070	
Atascadero	81	59	37.30%	\$847,034	\$881,287	-3.90%	33	40	-17.50%	66	43	53.50%	65	62	4.80%	
Avila Beach	7	8	-12.50%	\$1,015,755	\$1,195,875	-15.10%	9	6	50.00%	4	5	-20.00%	6	9	-33.30%	
Cambria	36	19	89.50%	\$1,655,481	\$1,001,688	65.30%	29	29	0	30	20	50.00%	25	32	-21.90%	
Cayucos	13	13	0	\$1,507,308	\$1,269,846	18.70%	22	12	83.30%	13	13	0	20	12	66.70%	
Creston	2	0	N/A	\$1,625,000	0	N/A	6	6	0	1	2	-50.00%	1	1	0	
Grover Beach	20	20	0	\$799,465	\$830,760	-3.80%	18	10	80.00%	20	19	5.30%	33	21	57.10%	
Los Osos	28	16	75.00%	\$1,092,075	\$1,027,119	6.30%	9	12	-25.00%	24	21	14.30%	21	29	-27.60%	
Morro Bay	33	15	120.00%	\$1,118,212	\$923,527	21.10%	25	15	66.70%	28	17	64.70%	27	27	0	
Nipomo	58	46	26.10%	\$994,481	\$984,076	1.10%	33	25	32.00%	54	48	12.50%	41	51	-19.60%	
Oceano	15	11	36.40%	\$784,600	\$710,327	10.50%	9	6	50.00%	11	15	-26.70%	11	9	22.20%	
Paso Robles	106	116	-8.60%	\$755,015	\$727,502	3.80%	112	76	47.40%	98	95	3.20%	111	117	-5.10%	
Pismo Beach	21	24	-12.50%	\$1,434,892	\$1,342,208	6.90%	24	28	-14.30%	25	19	31.60%	26	31	-16.10%	
San Luis Obispo	99	90	10.00%	\$1,208,755	\$1,206,832	0.20%	45	36	25.00%	92	88	4.50%	84	90	-6.70%	
San Miguel	6	10	-40.00%	\$683,750	\$834,600	-18.10%	14	7	100.00%	5	7	-28.60%	8	8	0	
Santa Margarita	4	4	0	\$554,375	\$861,250	-35.60%	7	6	16.70%	5	4	25.00%	3	4	-25.00%	
Templeton	29	20	45.00%	\$1,253,790	\$1,405,458	-10.80%	17	17	0	24	16	50.00%	20	22	-9.10%	
SLO COUNTY	635	534	18.90%	\$1,052,308	\$997,237	5.50%	476	377	26.30%	565	495	14.10%	570	580	-1.70%	
CITY	AVERAGE				RICE vs. LIST		SOLD PRICE			MONTHS IN			MONTHS IN			
	'24-Q4	'23-Q4	% Change 45.20%	'24-Q4 98.56%	'23-Q4	% Change	'24-Q4	'23-Q4 95.64%	% Change	'24-Q4 2	'23-Q4	% Change	'24-Q4	'23-Q4	% Change	
Arroyo Grande Atascadero	45 34	31 25	45.20% 36.00%	98.90%	98.58% 99.17%	0.00% -0.30%	93.60% 96.69%	95.64% 96.47%	-2.10% 0.20%	1.2	1.4 2	42.90% -40.00%	2.4 1.5	1.4 2.8	71.40% -46.40%	
Avila Beach	98	26	276.90%	98.44%	98.28%	0.20%	94.99%	97.05%	-2.10%	3.9	2.3	69.60%	6.8	3.6	88.90%	
Cambria	52	39	33.30%	82.41%	97.39%	-15.40%	80.52%	93.65%	-14.00%	2.4	4.6	-47.80%	2.9	4.4	-34.10%	
Cayucos	57	62	-8.10%	93.66%	95.77%	-2.20%	89.63%	92.63%	-3.20%	5.1	2.8	82.10%	5.1	2.8	82.10%	
Creston	436	0	N/A	89.16%	0	N/A	53.32%	0	N/A	9	0	N/A	18	9	100.00%	
Grover Beach	23	29	-20.70%	99.25%	99.37%	-0.10%	98.11%	96.93%	1.20%	2.7	1.5	80.00%	2.7	1.6	68.80%	
Los Osos	37	19	94.70%	100.55%	100.86%	-0.30%	104.84%	99.88%	5.00%	1	2.3	-56.50%	1.1	1.7	-35.30%	
Morro Bay	58	43	34.90%	95.46%	99.01%	-3.60%	91.44%	96.83%	-5.60%	2.3	3	-23.30%	2.7	2.6	3.80%	
Nipomo	40	20	100.00%	98.89%	100.03%	-1.10%	95.81%	98.86%	-3.10%	1.7	1.6	6.30%	1.8	1.6	12.50%	
Oceano	68	30	126.70%	98.14%	100.91%	-2.70%	91.13%	99.51%	-8.40%	1.8	1.6	12.50%	2.5	1.2	108.30%	
Paso Robles	35	33	6.10%	99.12%	97.46%	1.70%	97.32%	93.66%	3.90%	3.2	2	60.00%	3.4	2.4	41.70%	
Pismo Beach	44	50	-12.00%	96.79%	97.70%	-0.90%	92.59%	92.53%	0.10%	3.4	3.5	-2.90%	2.9	4.4	-34.10%	
San Luis Obispo	33	21	57.10%	99.66%	100.86%	-1.20%	97.74%	99.57%	-1.80%	1.4	1.2	16.70%	1.5	1.2	25.00%	
San Miguel	31	59	-47.50%	96.28%	98.48%	-2.20%	96.30%	98.05%	-1.80%	7	2.1	233.30%	8.4	3	180.00%	
Santa Margarita	54	29	86.20%	98.82%	96.28%	2.60%	98.16%	92.53%	6.10%	5.3	4.5	17.80%	4.2	4.5	-6.70%	
Templeton	43	32	34.40%	93.42%	95.51%	-2.20%	90.59%	92.87%	-2.50%	1.8	2.6	-30.80%	2.1	3.2	-34.40%	
SLO COUNTY	43	31	38.70%	96.53%	98.77%	-2.30%	93.68%	96.21%	-2.60%	2.2	2.1	4.80%	2.5	2.3	8.70%	

ACTIVE LISTINGS

'23-Q4

24

'24-Q4

44

% Change

83.30%

Sotheby's

INTERNATIONAL REALTY

% Change

42.90%

NEW LISTINGS

'23-Q4

42

'24-Q4

60

Richardson

% Change

9.80%

PENDING LISTINGS

'23-Q4

51

'24-Q4

56

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